## Georgia Credit Union Profile

Mid-Year 2019
CUNA Economics \& Statistics

## Georgia Credit Union Profile

## U.S. Growth Slows as Global Storm Clouds Form

Growth in the nation'seconomy slowed in the second quarter astrade disputes and a global slowdown took their toll. The U.S. economy grew at a 2 percent a nnualized pace in the period - well below its first-quarter, 3.1 percent inc rease. Of course, firstquarter results were buoyed by a bounce-back in demand following the resolution of the federal govemment shutdown.

Personal consumption and govemment spending were key contributors to secondquarter growth, but inventory investment, exports, residential fixed investment, and no nresidential fixed investment were a drag. In addition, imports inc reased.

The labormarket remained close to full employment with the unemployment rate starting the quarter at 3.8 percent and ending J une at 3.7 percent. In total, the U.S. economy added 456,000 jobs in the three months ending J une. That total was a bit slower than the 521,000 first quarter tally and the second-lowest increase in the past two years. Still, wages grew at a healthy 2.9 percent annualized pace in the quarter.

According to the Bureau of Labor Statistics, the state of Georgia added
 11,700 jobs in the second quarter and the state unemployment rate declined from 3.9 percent at the beginning of April to 3.7 percent by mid-year.

Equity marketslargely shrugged off the intemational challenges - with a 3.8 percent quarterly advance that left the index nearan all-time high. Home prices increased (reflected in a three-month, 2.3 percent gain in the S\&P Case-Shiller national home price index). The Federal Housing Finance Agency reports Georgia home pricesfared even better-increasing 2.8 percent in the period (an annualized 11.2 percent pace).

Inflation remained below the Federal Reserve's 2 percent target rate throughout the quarter despite fast-rising wages. That, in part, helped policy-makers rationalize a steady federal funds interest rate target throughout the period. On the other hand, the 10 -year Treasury yield declined by 41 basis points in the quarter as intemational investors sought protection from inc reasing volatility a nd uncertainty.

Looking forward, inflation is expected to remain in check - with the difference between the five-yearTreasury and five-year Treasury Inflation Protected Security

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signaling expected price increases averaging only 1.4 percent in over the next five years. That seems about right. While wages are increasing faster than inflation, consumers have been spending cautiously. In addition, the weak global economy suggests energy prices should remain in check despite the supply shock a rising from recent drone attacks on Saudi oil fields. Oil demand typic a lly dec lines in the autumn.

## Solid Credit Union Results

Georgia credit union operating results reflected solid growth in memberships, strong asset quality, and marginally strong eamings in the second quarter. Normal first-quarter sea sonal pattems were evident with a significant deceleration in savings growth and much faster loan growth.

Georgia credit unions reported a 0.5 percent increase in total memberships in the second quarter, a big jump compared to the 0.1 percent first-quarter gain, but a deceleration compared to the second quarter 2018 increase of 1.2 percent. Overall, Georgia credit unions now report a total of 2.16 million memberships - representing a 0.7 percent increase in the yearending J une 2019.


As is typic ally the case, credit union loan balances grew relatively fast in the second quarter with the start of the home buying season. In addition, the end of the school yeartypic ally has lots of members heading out on summervacation and many use those trips as motivation to shop formore reliable cars.

The 1.7 percent increase in secondquarter credit union loan balanceswas substantially higher than the 0.2 percent increase reflected in first quarter results, but below the 2.4 percent increase reported in the second quarter of 2018.


A slowdown in overall loan demand is obvious in annual data with 12-month loan growth coming in at only 5.1 percent - well below the 7.4 percent increase in full-year 2018. Georgia credit unions collectively experienced double-digit percentage gains in loan balances annually from 2014 to 2016.

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Commercial loan portfolios continued to reflect the strongest gains, inc reasing 5.6 percent in the second quarter. First mortgages inc reased 2.8 percent, while credit cardsand used autos grew 1.8 percent. Home equity/ $2^{\text {nd }}$ mortgages and personal unsecured loansfollowed closely, each with a 1.5 percent gain. New auto loan balances declined by 0.4 percent in the quarter.

Savings balance growth dec lined in the second quarter asthe flow of tax refunds to various savings accounts slowed. The 0.9 percent three-month decrease in Georgia credit union savings balanceswas well below the 3.7 percent inc rease in the first quarter and faster than the 0.3 percent decline in the second quarter of 2018. On a year-over-yearbasis, Georgia credit union total savings balances were up 2.3 percent.

Georgia credit union certificate accounts increased at a strong 0.8 percent pace in the second quarter and money market sharescame in a distant second with a 0.2 percent quarterly gain. All other savings portfolios reflected declines. Share drafts decreased 2.7 percent while regular sharesfell 1.1 percent and IRAs were down 0.4 percent in the quarter.


With loan growth outpacing savingsgrowth, the aggregate Georgia credit union loan-to-savings ratio increased from 81.6 percent at the beginning of the quarter to 83.8 percent by the end of June 2019.

Asset quality held steady near cyclical highs in the second quarter. The aggregate Georgia credit union delinquency rate was unchanged - beginning and ending the quarter at 0.43 percent. Annualized second quarter loan net chargeoff rates came in at 0.45 percent down a bit from 0.46 percent during the first quarter. With still-low unemployment and fast-ising wages, healthy asset quality should be a defining characteristic well into 2020.

Georgia credit union annualized ea mings results remained at lofty levels in the second quarter. A nine-basis point increase in operating expenses was offset by the combination of a six-basis point inc rease in fee \& other income and a three-basis point increase in net interest margin (asset yields inc reased by five basis points, but funding costs were up two basis points). Loss provisions increased by two basis points.

Overall, Peach State credit unions reflect annua lized ROA (net income as a percentage of average assets) totaling 1 percent in the second quarter - just off the
1.02 percent first quarter result. Annua lized first-half eamings totaled 1.01 percent - up seven basis points compared to full-year 2018 results.

| GA CU Eamings (Basis Points) | 2019 Q1 | $\mathbf{2 0 1 9}$ Q2 |
| :--- | ---: | ---: |
| Yield on total assets | 370 | 375 |
| -Dividend/interest cost of a ssets | 56 | 58 |
| +Fee \& other income | 165 | 171 |
| -Operating expense | 343 | 352 |
| -Loss Provisions | 34 | 36 |
| =Net Income (ROA) | $\mathbf{1 0 2}$ | $\mathbf{1 0 0}$ |

Strong eamings and slower savings/ asset growth pushed the Georgia credit union capital ratio modestly higher in the second quarter. The net worth to asset ratio started the quarter at 12.5 percent and finished the second quarter at 12.8 percent - pushing it to a pre-recession high.

Overall, 99 percent of all Georgia credit unions rema in "well capita lized" with net worth ratios above the required 7 percent regulatory threshold level.

## Challenges

CUNA economists expect the economy to continue to grow through 2020 with an associated favorable outlook forcredit union operating results. However, as shown in the graphic below, the U.S. economy is clearly past peak in the credit cycle - and that is generally consistent with an obvious slowing in economic activity. Going forward, associated modest changes in consumer behavior are likely to challenge recent lofty growth, eamings, and asset quality metric s in the coming months.


## Oveniew by Year

|  | U.S. C Us | Georgia CUs |
| :---: | :---: | :---: |
| Demographic Information | Jun 19 | Jun 19 |
| Number of CUs | 5,421 | 99 |
| Assets per CU (\$ mil) | 283.7 | 248.3 |
| Median assets (\$ mil) | 34.8 | 25.8 |
| Total assets (\$ mil) | 1,538,208 | 24,579 |
| Total loans (\$ mil) | 1,084,675 | 17,510 |
| Total surplus funds (\$ mil) | 386,321 | 5,885 |
| Total savings (\$ mil) | 1,295,278 | 20,884 |
| Total memberships (thousands) | 119,698 | 2,163 |
| Growth Rates (\%) |  |  |
| Total assets | 6.3 | 3.5 |
| Total loans | 6.6 | 5.1 |
| Total surplus funds | 4.5 | -2.1 |
| Total savings | 6.0 | 2.3 |
| Total memberships | 3.7 | 0.7 |
| \%CUs with increasing assets | 62.2 | 61.6 |
| Eamings-Basis Pts. |  |  |
| Yield on total assets | 401 | 372 |
| Dividend/interest cost of assets | 85 | 57 |
| Net interest margin | 317 | 315 |
| Fee \& other income | 137 | 168 |
| Operating expense | 315 | 348 |
| Loss Provisions | 43 | 35 |
| Net Income (ROA) with Stab Exp | 96 | 101 |
| Net Income (ROA) without Stab Exp | 96 | 101 |
| \%CUs with positive ROA | 88.5 | 88.9 |
| Capital Adequacy (\%) |  |  |
| Net worth/assets | 11.3 | 12.8 |
| \%CUs with NW > 7\% of a asets | 98.3 | 99.0 |
| Asset Quality |  |  |
| Delinquencies (60+day \$)/loans (\%) | 0.63 | 0.43 |
| Net chargeoffs/ average loans (\%) | 0.55 | 0.45 |
| Total borrower-bankruptc ies | 205,218 | 4,310 |
| Bankruptcies perCU | 37.9 | 43.5 |
| Bankruptcies per 1000 members | 1.7 | 2.0 |
| Asset/Lability Managemeni |  |  |
| Loans/savings | 83.7 | 83.8 |
| Loans/assets | 70.5 | 71.2 |
| Net Long-term assets/assets | 33.1 | 28.1 |
| Liquid assets/a ssets | 13.1 | 13.7 |
| Core deposits/shares \& borrowings | 49.8 | 58.6 |
| Productivity |  |  |
| Members/potential members (\%) | 3 | 6 |
| Borrowers/members (\%) | 58 | 72 |
| Members/FIE | 386 | 408 |
| Average shares/member (\$) | 10,821 | 9,655 |
| Average loan balance (\$) | 15,531 | 11,266 |
| Employees per million in assets | 0.20 | 0.22 |
| Structure (\%) |  |  |
| Fed CUs w/ single-sponsor | 11.6 | 14.1 |
| Fed CUsw/ community charter | 16.9 | 10.1 |
| Other Fed CUs | 33.0 | 27.3 |
| CUs state chartered | 38.5 | 48.5 |

Eamings, net chargeoffs, and banknuptcies are year-to-date numbers a nnualized. Due to signific ant sea sonal variation, balance sheet growth rates are for the trailing 12 months. USTotals include only credit unions that are released on the NCUA 5300 Call Report file.

Source: NCUA and CUNA E\&S.

## Ovenview: State Trends

|  | U.S. | Georgia Credit Unions |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demographic Information | Jun 19 | Jun 19 | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 |
| Number of CUs | 5,421 | 99 | 100 | 108 | 114 | 121 | 133 | 138 |
| Assets perCU (\$ mil) | 283.7 | 248.3 | 238.4 | 212.8 | 192.8 | 171.3 | 148.0 | 137.9 |
| Median assets (\$ mil) | 34.8 | 25.8 | 26.0 | 23.1 | 23.4 | 21.6 | 19.3 | 18.6 |
| Total assets (\$ mil) | 1,538,208 | 24,579 | 23,838 | 22,987 | 21,981 | 20,721 | 19,688 | 19,025 |
| Total loans (\$ mil) | 1,084,675 | 17,510 | 17,216 | 16,023 | 14,725 | 13,250 | 11,932 | 10,760 |
| Total surplus funds (\$ mil) | 386,321 | 5,885 | 5,485 | 5,918 | 6,263 | 6,582 | 6,926 | 7,478 |
| Total savings (\$ mil) | 1,295,278 | 20,884 | 20,374 | 19,703 | 18,896 | 17,853 | 17,091 | 16,647 |
| Total memberships (thousands) | 119,698 | 2,163 | 2,159 | 2,116 | 2,108 | 2,087 | 2,035 | 1,976 |
| Growth Rates (\%) |  |  |  |  |  |  |  |  |
| Total assets | 6.3 | 3.5 | 3.7 | 4.6 | 6.1 | 5.2 | 3.5 | 3.0 |
| Total loans | 6.6 | 5.1 | 7.4 | 8.8 | 11.1 | 11.0 | 10.9 | 5.8 |
| Total surplus funds | 4.5 | -2.1 | -7.3 | -5.5 | -4.8 | -5.0 | -7.4 | -1.7 |
| Total savings | 6.0 | 2.3 | 3.4 | 4.3 | 5.8 | 4.5 | 2.7 | 2.7 |
| Total memberships | 3.7 | 0.7 | 2.0 | 0.3 | 1.1 | 2.5 | 3.0 | 2.2 |
| \%CUs with inc reasing assets | 62.2 | 61.6 | 67.0 | 78.7 | 81.6 | 75.2 | 65.4 | 68.1 |
| Eamings-Basis Pts. |  |  |  |  |  |  |  |  |
| Yield on total a ssets | 401 | 372 | 351 | 326 | 317 | 315 | 315 | 314 |
| Dividend/interest cost of a asets | 85 | 57 | 47 | 36 | 34 | 36 | 40 | 44 |
| Net interest margin | 317 | 315 | 304 | 290 | 283 | 279 | 275 | 270 |
| Fee \& other income | 137 | 168 | 166 | 154 | 154 | 153 | 151 | 146 |
| Operating expense | 315 | 348 | 339 | 327 | 327 | 322 | 314 | 315 |
| Loss Provisions | 43 | 35 | 37 | 41 | 34 | 29 | 31 | 31 |
| Net Income (ROA) with Stab Exp | 96 | 101 | 94 | 76 | 75 | 81 | 81 | 70 |
| Net Income (ROA) without Stab Exp | 96 | 101 | 94 | 76 | 75 | 81 | 81 | 76 |
| \%CUs with positive ROA | 88.5 | 88.9 | 92.0 | 88.0 | 85.1 | 80.2 | 83.5 | 78.3 |
| Capital Adequacy (\%) |  |  |  |  |  |  |  |  |
| Net worth/assets | 11.3 | 12.8 | 12.8 | 12.3 | 12.2 | 12.2 | 12.0 | 11.6 |
| \%CUs with NW > 7\% of a ssets | 98.3 | 99.0 | 99.0 | 100.0 | 100.0 | 100.0 | 98.5 | 96.4 |
| Asset Quality |  |  |  |  |  |  |  |  |
| Delinquencies (60+day \$)/loans (\%) | 0.63 | 0.43 | 0.50 | 0.57 | 0.57 | 0.62 | 0.69 | 0.81 |
| Net chargeoffs/average loans (\%) | 0.55 | 0.45 | 0.58 | 0.53 | 0.49 | 0.50 | 0.57 | 0.61 |
| Total borrower-bankruptcies | 205,218 | 4,310 | 3,627 | 3,538 | 3,724 | 3,886 | 3,914 | 4,375 |
| Bankruptc ies perCU | 37.9 | 43.5 | 36.3 | 32.8 | 32.7 | 32.1 | 29.4 | 31.7 |
| Bankruptc ies per 1000 members | 1.7 | 2.0 | 1.7 | 1.7 | 1.8 | 1.9 | 1.9 | 2.2 |
| Asset/Lability Managemem |  |  |  |  |  |  |  |  |
| Loans/savings | 83.7 | 83.8 | 84.5 | 81.3 | 77.9 | 74.2 | 69.8 | 64.6 |
| Loans/assets | 70.5 | 71.2 | 72.2 | 69.7 | 67.0 | 63.9 | 60.6 | 56.6 |
| Net Long-tem a ssets/assets | 33.1 | 28.1 | 26.9 | 28.4 | 28.3 | 28.4 | 29.5 | 31.4 |
| Liquid assets/assets | 13.1 | 13.7 | 12.0 | 12.8 | 13.3 | 12.7 | 11.8 | 15.7 |
| Core deposits/shares \& borrowings | 49.8 | 58.6 | 58.0 | 57.2 | 56.7 | 55.5 | 53.1 | 50.9 |
| Productivity |  |  |  |  |  |  |  |  |
| Members/potential members (\%) | 3 | 6 | 7 | 7 | 8 | 8 | 8 | 8 |
| Borrowers/members (\%) | 58 | 72 | 70 | 71 | 70 | 68 | 65 | 57 |
| Members/FIE | 386 | 408 | 408 | 418 | 424 | 438 | 445 | 441 |
| Average shares/member (\$) | 10,821 | 9,655 | 9,437 | 9,312 | 8,962 | 8,556 | 8,399 | 8,423 |
| Average loan balance (\$) | 15,531 | 11,266 | 11,314 | 10,720 | 9,981 | 9,397 | 9,067 | 9,545 |
| Employees per million in assets | 0.20 | 0.22 | 0.22 | 0.22 | 0.23 | 0.23 | 0.23 | 0.24 |
| Structure (\%) |  |  |  |  |  |  |  |  |
| Fed CUsw/ single-sponsor | 11.6 | 14.1 | 14.0 | 14.8 | 15.8 | 14.0 | 16.5 | 15.9 |
| Fed CUsw/ community charter | 16.9 | 10.1 | 14.0 | 13.0 | 14.9 | 14.9 | 17.3 | 19.6 |
| Other Fed CUs | 33.0 | 27.3 | 24.0 | 26.9 | 26.3 | 27.3 | 26.3 | 25.4 |
| CUs state chartered | 38.5 | 48.5 | 48.0 | 45.4 | 43.0 | 43.8 | 39.8 | 39.1 |

Eamings, net chargeoffs, and bankruptc ies are year-to-date numbers annualized. Due to significant sea sonal variation, balance sheet growth rates are for the trailing 12 months. US Totals include only credit unions that are released on the NCUA 5300 Call Report file.

## Loan and Savings Growth Trends



## Credit Risk Trends



Eamings Trends


Liquidity Trends


Interest Rate Risk Trends


Solvency Trends


Asset Yields and Funding Costs


Interest Margins \& Overhead


Membership Growth Trends


Interest Margins


Noninterest Income


## Bonower Bankruptcies



## Ovenview: State Results by Asset Size

|  | GA | Georgia Credit Union Asset Groups - 2019 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demographic Information | Jun 19 | < $\$ 20 \mathrm{Mil}$ | \$20-\$50 | \$50-\$100 | \$100-\$250 | \$250-\$500 | \$500-\$18 | > \$1 Bil |
| Number of CUs | 99 | 43 | 14 | 12 | 15 | 7 | 1 | 7 |
| Assets perCU (\$ mil) | 248.3 | 7.1 | 29.8 | 71.8 | 160.2 | 340.6 | 518.7 | 2,527.2 |
| Median assets (\$ mil) | 25.8 | 4.5 | 26.6 | 68.8 | 159.4 | 344.6 | 518.7 | 2,133.3 |
| Total assets (\$ mil) | 24,579 | 305 | 417 | 861 | 2,403 | 2,384 | 519 | 17,690 |
| Total loans (\$ mil) | 17,510 | 161 | 226 | 538 | 1,504 | 1,449 | 366 | 13,266 |
| Total sumplus funds (\$ mil) | 5,885 | 134 | 174 | 284 | 778 | 777 | 96 | 3,641 |
| Total savings (\$ mil) | 20,884 | 250 | 358 | 735 | 2,059 | 2,098 | 459 | 14,925 |
| Total memberships (thousands) | 2,163 | 61 | 60 | 116 | 292 | 243 | 61 | 1,331 |
| Growth Rates (\%) |  |  |  |  |  |  |  |  |
| Total assets | 3.5 | -1.0 | 0.8 | 3.5 | 2.4 | 4.5 | 9.3 | 4.3 |
| Total loans | 5.1 | 5.3 | 8.1 | 7.1 | 6.4 | 7.8 | 22.8 | 4.7 |
| Total surplus funds | -2.1 | -8.3 | -7.2 | -3.2 | -5.1 | -1.6 | -23.6 | 1.4 |
| Total savings | 2.3 | -1.9 | 0.3 | 2.3 | 1.3 | 3.2 | 8.5 | 3.0 |
| Total memberships | 0.7 | 1.1 | -1.1 | 1.5 | 0.4 | 1.9 | 5.2 | 1.6 |
| \%CUs with increasing assets | 61.6 | 48.8 | 57.1 | 58.3 | 66.7 | 100.0 | 100.0 | 100.0 |
| Eamings- Basis Pts. |  |  |  |  |  |  |  |  |
| Yield on total assets | 372 | 449 | 408 | 403 | 381 | 363 | 391 | 368 |
| Dividend/interest cost of assets | 57 | 47 | 39 | 46 | 46 | 43 | 31 | 62 |
| Net interest margin | 315 | 402 | 370 | 357 | 334 | 320 | 360 | 306 |
| Fee \& other income | 168 | 97 | 123 | 194 | 220 | 195 | 230 | 156 |
| Operating expense | 348 | 419 | 420 | 451 | 423 | 404 | 501 | 318 |
| Loss Provisions | 35 | 22 | 30 | 32 | 39 | 30 | 30 | 36 |
| Net Income (ROA) with Stab Exp | 101 | 58 | 43 | 69 | 92 | 82 | 59 | 109 |
| Net Income (ROA) without Stab Exp | 101 | 58 | 43 | 69 | 92 | 82 | 59 | 109 |
| \%CUs with positive ROA | 88.9 | 81.4 | 85.7 | 91.7 | 100.0 | 100.0 | 100.0 | 100.0 |
| Capital Adequacy (\%) |  |  |  |  |  |  |  |  |
| Net worth/assets | 12.8 | 17.4 | 13.7 | 13.3 | 12.0 | 10.5 | 9.0 | 13.2 |
| \%CUs with NW > 7\% of assets | 99.0 | 97.7 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 |
| Asset Quality |  |  |  |  |  |  |  |  |
| Delinquencies (60+day \$)/loans (\%) | 0.43 | 1.00 | 1.11 | 0.80 | 0.64 | 0.50 | 0.69 | 0.36 |
| Net chargeoffs/average loans (\%) | 0.45 | 0.50 | 0.69 | 0.53 | 0.62 | 0.55 | 0.36 | 0.42 |
| Total bomower-bankruptcies | 4,310 | 170 | 126 | 334 | 912 | 450 | 82 | 2,236 |
| Bankruptcies perCU | 43.5 | 4.0 | 9.0 | 27.8 | 60.8 | 64.3 | 82.0 | 319.4 |
| Bankruptcies per 1000 members | 2.0 | 2.8 | 2.1 | 2.9 | 3.1 | 1.9 | 1.4 | 1.7 |
| Asset/Lability Management(\%) |  |  |  |  |  |  |  |  |
| Loans/savings | 83.8 | 64.6 | 63.1 | 73.1 | 73.0 | 69.1 | 79.8 | 88.9 |
| Loans/assets | 71.2 | 53.0 | 54.1 | 62.4 | 62.6 | 60.8 | 70.6 | 75.0 |
| Net Long-tem assets/assets | 28.1 | 6.8 | 8.2 | 18.1 | 23.4 | 24.7 | 38.3 | 30.2 |
| Liquid assets/assets | 13.7 | 32.3 | 27.7 | 21.5 | 20.0 | 14.7 | 13.6 | 11.7 |
| Core deposits/shares \& bomowings | 58.6 | 75.6 | 76.8 | 64.0 | 68.7 | 62.9 | 79.1 | 55.0 |
| Productivity |  |  |  |  |  |  |  |  |
| Members/ potential members (\%) | 6 | 8 | 7 | 10 | 5 | 4 | 9 | 7 |
| Borrowers/members (\%) | 72 | 39 | 46 | 83 | 71 | 47 | 39 | 80 |
| Members/FIE | 408 | 486 | 465 | 374 | 370 | 382 | 296 | 428 |
| Average shares/member (\$) | 9,655 | 4,113 | 5,941 | 6,346 | 7,050 | 8,644 | 7,581 | 11,215 |
| Average loan balance (\$) | 11,266 | 6,896 | 8,124 | 5,609 | 7,246 | 12,752 | 15,624 | 12,486 |
| Employees per million in assets | 0.22 | 0.41 | 0.31 | 0.36 | 0.33 | 0.27 | 0.39 | 0.18 |
| Stucture (\%) |  |  |  |  |  |  |  |  |
| Fed CUsw/ single-sponsor | 14.1 | 25.6 | 7.1 | 0.0 | 13.3 | 0.0 | 0.0 | 0.0 |
| Fed CUsw/ community charter | 10.1 | 4.7 | 21.4 | 8.3 | 13.3 | 28.6 | 0.0 | 0.0 |
| Other Fed CUs | 27.3 | 27.9 | 42.9 | 8.3 | 40.0 | 14.3 | 100.0 | 0.0 |
| CUs state chartered | 48.5 | 41.9 | 28.6 | 83.3 | 33.3 | 57.1 | 0.0 | 100.0 |

[^0]Source: NCUA and CUNA E\&S.

## Results By Asset Size

## Loan and Savings growth



## Credit Risk Exposure



## Eamings



## Liquidity Risk Exposure



Interest Rate Risk Exposure


## Solvency

Net Worth Ratios by Asset Size Category (Percent of Assets)


## Ovenview: National Results by Asset Size

|  | U.S. | All U.S. Credit Unions Asset G roups - 2019 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demographic Information | Jun 19 | < \$20MHI | \$20-\$50 | \$50-\$100 | \$100-\$250 | \$250-\$500 | \$500-\$1B | > \$1 Bin |
| Number of CUs | 5,421 | 2,071 | 1,023 | 699 | 697 | 346 | 265 | 320 |
| Assets per CU (\$ mil) | 283.7 | 7.5 | 32.6 | 72.0 | 158.5 | 349.2 | 702.7 | 3,191.9 |
| Median assets (\$ mil) | 34.8 | 6.5 | 31.4 | 70.5 | 150.8 | 339.7 | 678.3 | 1,772.6 |
| Total assets (\$ mil) | 1,538,208 | 15,613 | 33,325 | 50,361 | 110,467 | 120,835 | 186,209 | 1,021,398 |
| Total loans (\$ mil) | 1,084,675 | 7,968 | 18,031 | 29,252 | 72,033 | 83,185 | 132,667 | 741,539 |
| Total surplus funds (\$ mil) | 386,321 | 7,303 | 14,093 | 18,803 | 32,618 | 31,247 | 43,916 | 238,341 |
| Total savings (\$ mil) | 1,295,278 | 13,233 | 28,825 | 43,774 | 95,980 | 104,232 | 158,332 | 850,901 |
| Total memberships (thousa nds) | 119,698 | 2,422 | 3,780 | 5,287 | 10,439 | 10,777 | 15,132 | 71,860 |
| Growth Rates (\%) |  |  |  |  |  |  |  |  |
| Total a ssets | 6.3 | -0.2 | 1.2 | 2.0 | 3.5 | 4.8 | 6.2 | 8.2 |
| Total loans | 6.6 | 4.3 | 4.7 | 4.6 | 5.6 | 6.1 | 6.9 | 7.7 |
| Total surplus funds | 4.5 | -4.8 | -3.2 | -1.8 | -1.2 | 0.7 | 3.5 | 8.4 |
| Total sa vings | 6.0 | -0.8 | 0.4 | 1.4 | 2.8 | 4.2 | 5.8 | 8.0 |
| Total memberships | 3.7 | -0.9 | -0.5 | 0.4 | 1.3 | 2.0 | 3.1 | 6.1 |
| \% CUs with increasing assets | 62.2 | 43.8 | 58.3 | 66.7 | 79.8 | 86.1 | 90.6 | 96.6 |
| Eamings - Basis Pis. |  |  |  |  |  |  |  |  |
| Yield on total assets | 401 | 393 | 381 | 382 | 390 | 394 | 396 | 406 |
| Dividend/interest cost of a ssets | 85 | 41 | 41 | 46 | 55 | 63 | 70 | 97 |
| Net interest margin | 317 | 352 | 339 | 336 | 335 | 331 | 325 | 309 |
| Fee \& other income | 137 | 86 | 113 | 127 | 143 | 151 | 151 | 135 |
| Operating expense | 315 | 365 | 364 | 372 | 377 | 370 | 359 | 289 |
| Loss Provisions | 43 | 28 | 24 | 27 | 30 | 32 | 33 | 49 |
| Net Income (ROA) with Stab Exp | 96 | 45 | 65 | 64 | 70 | 79 | 84 | 106 |
| Net Income (ROA) without Stab Exp | 96 | 45 | 65 | 64 | 70 | 79 | 84 | 106 |
| \%CUs with positive ROA | 88.5 | 77.8 | 92.0 | 94.1 | 95.7 | 98.3 | 98.9 | 99.4 |
| Capital Adequacy (\%) |  |  |  |  |  |  |  |  |
| Net worth/assets | 11.3 | 14.7 | 12.8 | 12.0 | 11.5 | 11.3 | 11.2 | 11.1 |
| \%CUs with NW $>7 \%$ of a ssets | 98.3 | 97.3 | 98.3 | 98.4 | 98.9 | 99.7 | 100.0 | 99.7 |
| Asset Quality |  |  |  |  |  |  |  |  |
| Delinquencies (60+day \$)/loans (\%) | 0.63 | 1.33 | 0.91 | 0.80 | 0.69 | 0.67 | 0.60 | 0.61 |
| Net chargeoffs/average loans (\%) | 0.55 | 0.58 | 0.46 | 0.46 | 0.48 | 0.48 | 0.49 | 0.59 |
| Total borrower-banknuptcies | 205,218 | 4,184 | 5,446 | 7,824 | 17,292 | 19,676 | 28,792 | 122,004 |
| Bankruptcies per CU | 37.9 | 2.0 | 5.3 | 11.2 | 24.8 | 56.9 | 108.6 | 381.3 |
| Bankruptc ies per 1000 members | 1.7 | 1.7 | 1.4 | 1.5 | 1.7 | 1.8 | 1.9 | 1.7 |
| Asset/ Liability Managemen |  |  |  |  |  |  |  |  |
| Loans/savings | 83.7 | 60.2 | 62.6 | 66.8 | 75.1 | 79.8 | 83.8 | 87.1 |
| Loans/assets | 70.5 | 51.0 | 54.1 | 58.1 | 65.2 | 68.8 | 71.2 | 72.6 |
| Net Long-term assets/ a ssets | 33.1 | 11.7 | 20.1 | 24.2 | 28.3 | 31.3 | 34.7 | 34.7 |
| Liquid assets/assets | 13.1 | 28.2 | 22.8 | 19.9 | 16.1 | 13.8 | 12.6 | 11.8 |
| Core deposits/shares \& borrowings | 49.8 | 79.7 | 71.4 | 66.4 | 60.6 | 57.0 | 53.7 | 45.0 |
| Productivity |  |  |  |  |  |  |  |  |
| Members/potential members (\%) | 3 | 5 | 3 | 3 | 3 | 3 | 3 | 3 |
| Borrowers/members (\%) | 58 | 43 | 55 | 53 | 56 | 54 | 57 | 61 |
| Members/FIE | 386 | 418 | 395 | 370 | 338 | 341 | 341 | 414 |
| Average shares/member (\$) | 10,821 | 5,464 | 7,625 | 8,279 | 9,195 | 9,672 | 10,463 | 11,841 |
| Average loan balance (\$) | 15,531 | 7,682 | 8,636 | 10,359 | 12,376 | 14,178 | 15,370 | 17,019 |
| Employees per million in assets | 0.20 | 0.37 | 0.29 | 0.28 | 0.28 | 0.26 | 0.24 | 0.17 |
| Structure (\%) |  |  |  |  |  |  |  |  |
| Fed CUsw/ single-sponsor | 11.6 | 23.4 | 7.8 | 3.7 | 2.4 | 2.0 | 3.0 | 2.2 |
| Fed CUsw/ community charter | 16.9 | 8.6 | 21.4 | 24.0 | 27.7 | 23.4 | 15.8 | 10.3 |
| Other Fed CUs | 33.0 | 37.1 | 34.1 | 31.5 | 28.4 | 24.9 | 24.9 | 31.6 |
| CUs state chartered | 38.5 | 30.9 | 36.7 | 40.8 | 41.5 | 49.7 | 56.2 | 55.9 |

[^1]Portfolio: State Trends

|  | U.S. | Georgia Credit Unions |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Growth Rates | Jun 19 | Jun 19 | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 |
| Credit cards | 7.7\% | 3.6\% | 3.3\% | 3.8\% | 2.9\% | 2.6\% | 2.1\% | 2.9\% |
| Other unsecured loans | 8.3\% | 3.3\% | 3.7\% | 3.7\% | 3.3\% | 2.8\% | 5.8\% | 6.6\% |
| New automobile | 5.2\% | -0.5\% | 6.7\% | 11.4\% | 14.2\% | 19.6\% | 30.8\% | 11.0\% |
| Used a utomobile | 5.4\% | 4.8\% | 9.4\% | 7.8\% | 12.6\% | 10.7\% | 14.2\% | 6.6\% |
| First mortgage | 6.7\% | 8.6\% | 7.7\% | 7.5\% | 11.6\% | 10.0\% | 6.1\% | 5.7\% |
| HEL \& 2nd Mtg | 7.7\% | 3.7\% | 4.2\% | 5.9\% | 5.1\% | 12.3\% | -1.3\% | 1.7\% |
| Commercial loans* | 11.3\% | 36.0\% | 28.9\% | -1.9\% | 9.8\% | 10.8\% | -3.2\% | -8.6\% |
| Share drafts | 5.4\% | 5.1\% | 6.7\% | 7.3\% | 9.5\% | 12.8\% | 9.4\% | 7.1\% |
| Certificates | 20.5\% | 6.5\% | 4.3\% | 0.0\% | -3.4\% | -7.8\% | -5.3\% | -8.4\% |
| IRAs | 2.5\% | -4.2\% | -3.9\% | -4.5\% | -2.4\% | -3.1\% | -3.4\% | -1.6\% |
| Money market shares | 0.6\% | 1.7\% | 1.7\% | 5.3\% | 8.9\% | 6.1\% | 1.0\% | 5.2\% |
| Regularshares | 2.7\% | 0.9\% | 3.9\% | 4.0\% | 7.6\% | 7.3\% | 6.0\% | 7.5\% |
| Portfolio \$ Distribution |  |  |  |  |  |  |  |  |
| Credit cards/total loans | 5.8\% | 4.5\% | 4.7\% | 4.9\% | 5.1\% | 5.5\% | 6.0\% | 6.5\% |
| Other unsecured loans/total loans | 4.1\% | 3.3\% | 3.5\% | 3.6\% | 3.8\% | 4.0\% | 4.4\% | 4.6\% |
| New automobile/total loans | 13.6\% | 19.6\% | 20.3\% | 20.4\% | 19.9\% | 19.4\% | 18.0\% | 15.3\% |
| Used automobile/total loans | 20.9\% | 28.7\% | 28.4\% | 27.9\% | 28.2\% | 27.8\% | 27.9\% | 27.1\% |
| First mortgage/total loans | 40.9\% | 32.3\% | 31.7\% | 31.6\% | 32.0\% | 31.9\% | 32.1\% | 33.6\% |
| HEL \& 2nd Mtg/total loans | 8.4\% | 6.5\% | 6.7\% | 6.9\% | 7.1\% | 7.5\% | 7.4\% | 8.3\% |
| Commercial loans/total loans | 7.1\% | 7.1\% | 6.7\% | 5.6\% | 6.2\% | 6.2\% | 6.3\% | 7.2\% |
| Share drafts/total savings | 14.8\% | 21.3\% | 20.6\% | 20.0\% | 19.4\% | 18.8\% | 17.4\% | 16.3\% |
| Certific ates/ total savings | 20.6\% | 13.6\% | 13.7\% | 13.5\% | 14.1\% | 15.5\% | 17.5\% | 19.0\% |
| IRAs/total sa vings | 6.2\% | 6.1\% | 6.4\% | 6.9\% | 7.5\% | 8.2\% | 8.8\% | 9.3\% |
| Money market shares/total savings | 20.6\% | 20.6\% | 20.9\% | 21.2\% | 21.0\% | 20.4\% | 20.1\% | 20.4\% |
| Regular shares/total savings | 35.9\% | 37.3\% | 37.4\% | 37.3\% | 37.4\% | 36.8\% | 35.8\% | 34.6\% |
| Percent of CUs Offering |  |  |  |  |  |  |  |  |
| Credit cards | 62.2\% | 45.5\% | 47.0\% | 46.3\% | 46.5\% | 46.3\% | 45.1\% | 43.5\% |
| Other unsecured loans | 99.4\% | 100.0\% | 100.0\% | 100.0\% | 99.1\% | 98.3\% | 99.2\% | 98.6\% |
| New automobile | 95.8\% | 94.9\% | 95.0\% | 95.4\% | 96.5\% | 95.9\% | 94.7\% | 94.2\% |
| Used a utomobile | 96.9\% | 94.9\% | 95.0\% | 95.4\% | 96.5\% | 96.7\% | 96.2\% | 94.9\% |
| First mortgage | 69.2\% | 68.7\% | 69.0\% | 66.7\% | 67.5\% | 68.6\% | 66.9\% | 65.9\% |
| HEL \& 2nd Mtg | 69.3\% | 61.6\% | 63.0\% | 63.0\% | 64.0\% | 64.5\% | 63.2\% | 62.3\% |
| Commercial loans | 35.0\% | 35.4\% | 35.0\% | 34.3\% | 38.6\% | 38.8\% | 34.6\% | 34.1\% |
| Share drafts | 80.5\% | 68.7\% | 69.0\% | 69.4\% | 70.2\% | 70.2\% | 69.9\% | 69.6\% |
| Certificates | 82.0\% | 82.8\% | 83.0\% | 81.5\% | 81.6\% | 81.0\% | 81.2\% | 80.4\% |
| IRAs | 68.8\% | 66.7\% | 66.0\% | 63.9\% | 64.9\% | 64.5\% | 66.2\% | 65.9\% |
| Money market shares | 52.6\% | 48.5\% | 48.0\% | 44.4\% | 43.9\% | 43.0\% | 39.8\% | 39.9\% |
| Number of Loans as a Percent of Members in Offering CUs |  |  |  |  |  |  |  |  |
| Credit cards | 18.9\% | 16.6\% | 16.2\% | 17.0\% | 17.7\% | 16.8\% | 16.6\% | 16.2\% |
| Other unsecured loans | 11.6\% | 10.0\% | 10.4\% | 11.0\% | 10.7\% | 10.7\% | 11.0\% | 10.4\% |
| New automobile | 6.2\% | 15.2\% | 14.7\% | 14.3\% | 13.2\% | 11.3\% | 10.8\% | 8.9\% |
| Used automobile | 15.1\% | 25.4\% | 24.4\% | 22.8\% | 21.4\% | 19.1\% | 18.7\% | 17.2\% |
| First mortgage | 2.4\% | 1.8\% | 1.8\% | 1.8\% | 1.7\% | 1.6\% | 1.6\% | 1.5\% |
| HEL \& 2nd Mtg | 2.1\% | 1.6\% | 1.6\% | 1.6\% | 1.6\% | 1.6\% | 1.6\% | 1.8\% |
| Commercial loans | 0.2\% | 0.2\% | 0.1\% | 0.2\% | 0.2\% | 0.2\% | 0.2\% | 0.2\% |
| Share drafts | 57.7\% | 58.6\% | 56.8\% | 56.0\% | 53.8\% | 53.1\% | 51.6\% | 50.4\% |
| Certificates | 8.3\% | 6.0\% | 6.0\% | 6.0\% | 6.1\% | 6.5\% | 7.2\% | 7.8\% |
| IRAs | 4.1\% | 3.7\% | 3.8\% | 3.9\% | 4.1\% | 4.3\% | 4.6\% | 4.9\% |
| Money market shares | 6.8\% | 5.9\% | 5.7\% | 5.6\% | 5.4\% | 5.3\% | 5.4\% | 5.5\% |

[^2]*Prior to third quarter 2017, these were reported as member business loans. This change may cause fluctuations from prior cycles.
Source: NCUA and CUNA E\&S.

Portfolio Detail: State Results by Asset Size

|  | GA | Georgia Credit Union Asset Groups - 2019 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Growth Rates | Jun 19 | < \$20 Mil | \$20-\$50 | \$50-\$100 | \$100-\$250 | \$250-\$500 | \$500-\$18:1 | > \$18:1 |
| Credit cards | 3.6\% | 7.1\% | 1.2\% | 4.4\% | -0.5\% | -21.3\% | 18.1\% | 6.8\% |
| Other unsecured loans | 3.3\% | -0.4\% | 1.8\% | -1.8\% | -3.0\% | 5.4\% | 16.7\% | 6.4\% |
| New automobile | -0.5\% | 12.6\% | 14.7\% | 15.7\% | 7.5\% | 16.5\% | 32.7\% | -3.2\% |
| Used a utomobile | 4.8\% | 7.0\% | 16.0\% | 9.9\% | 3.9\% | 2.2\% | 10.2\% | 5.3\% |
| First mortgage | 8.6\% | 4.7\% | -1.8\% | 2.7\% | 13.6\% | 15.5\% | 17.7\% | 8.0\% |
| HEL \& 2nd Mtg | 3.7\% | -5.9\% | -1.8\% | 9.3\% | 9.4\% | 6.1\% | -3.0\% | 3.4\% |
| Commercial loans* | 36.0\% | -8.1\% | -13.6\% | -7.0\% | 34.6\% | 7.6\% | 39.8\% | 40.9\% |
| Share drafts | 5.1\% | 7.3\% | 2.0\% | 4.2\% | 6.0\% | 1.9\% | 18.0\% | 5.8\% |
| Certificates | 6.5\% | -10.9\% | -0.6\% | 9.7\% | 2.8\% | 18.4\% | -3.5\% | 7.1\% |
| IRAs | -4.2\% | -6.9\% | -5.7\% | -2.6\% | -4.6\% | -2.6\% | 1.4\% | -3.6\% |
| Money market shares | 1.7\% | -12.6\% | -10.5\% | -9.5\% | -4.0\% | 0.5\% | 5.6\% | 2.7\% |
| Regularshares | 0.9\% | -0.7\% | 0.7\% | 4.3\% | 1.1\% | 3.7\% | 8.7\% | 1.1\% |
| Porfolio \$ Distribution |  |  |  |  |  |  |  |  |
| Credit cards/total loans | 4.5\% | 1.1\% | 4.5\% | 3.6\% | 3.8\% | 2.6\% | 3.2\% | 4.9\% |
| Other unsecured loans/total loans | 3.3\% | 14.2\% | 9.2\% | 5.7\% | 6.2\% | 5.5\% | 5.1\% | 2.4\% |
| New automobile/total loans | 19.6\% | 20.4\% | 14.8\% | 10.5\% | 13.7\% | 23.6\% | 6.1\% | 20.7\% |
| Used automobile/total loans | 28.7\% | 45.5\% | 43.4\% | 39.5\% | 35.6\% | 33.6\% | 24.0\% | 26.7\% |
| First mortgage/total loans | 32.3\% | 6.5\% | 18.1\% | 27.1\% | 27.6\% | 20.8\% | 45.9\% | 34.5\% |
| HEL \& 2nd Mtg/total loans | 6.5\% | 3.8\% | 4.4\% | 7.5\% | 5.1\% | 8.6\% | 3.6\% | 6.5\% |
| Commercial loans/total loans | 7.1\% | 0.1\% | 1.2\% | 2.9\% | 11.2\% | 5.8\% | 30.3\% | 6.5\% |
| Share drafts/total savings | 21.3\% | 8.1\% | 18.5\% | 18.5\% | 21.0\% | 22.5\% | 22.8\% | 21.5\% |
| Certific ates/total savings | 13.6\% | 13.8\% | 9.3\% | 15.2\% | 12.9\% | 14.8\% | 11.5\% | 13.6\% |
| IRAs/total savings | 6.1\% | 4.2\% | 5.9\% | 6.7\% | 4.8\% | 4.3\% | 5.5\% | 6.6\% |
| Money market shares/total savings | 20.6\% | 2.9\% | 5.8\% | 12.9\% | 12.2\% | 16.8\% | 3.9\% | 23.9\% |
| Regular shares/total savings | 37.3\% | 67.5\% | 58.3\% | 45.5\% | 47.8\% | 40.4\% | 56.2\% | 33.5\% |
| Percent of CUs Offering |  |  |  |  |  |  |  |  |
| Credit cards | 45.5\% | 9.3\% | 42.9\% | 75.0\% | 93.3\% | 57.1\% | 100.0\% | 100.0\% |
| Other unsecured loans | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| New automobile | 94.9\% | 88.4\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| Used automobile | 94.9\% | 88.4\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| First mortgage | 68.7\% | 34.9\% | 85.7\% | 100.0\% | 93.3\% | 100.0\% | 100.0\% | 100.0\% |
| HEL \& 2nd Mtg | 61.6\% | 25.6\% | 71.4\% | 91.7\% | 93.3\% | 100.0\% | 100.0\% | 100.0\% |
| Commercial loans | 35.4\% | 4.7\% | 28.6\% | 33.3\% | 66.7\% | 100.0\% | 100.0\% | 100.0\% |
| Share drafts | 68.7\% | 34.9\% | 92.9\% | 91.7\% | 93.3\% | 100.0\% | 100.0\% | 100.0\% |
| Certificates | 82.8\% | 65.1\% | 100.0\% | 91.7\% | 93.3\% | 100.0\% | 100.0\% | 100.0\% |
| IRAs | 66.7\% | 32.6\% | 85.7\% | 91.7\% | 93.3\% | 100.0\% | 100.0\% | 100.0\% |
| Money market shares | 48.5\% | 11.6\% | 50.0\% | 75.0\% | 86.7\% | 100.0\% | 100.0\% | 85.7\% |
| Number of Loans as a Percent of Members in Offering CUs |  |  |  |  |  |  |  |  |
| Credit cards | 16.6\% | 11.0\% | 18.6\% | 10.5\% | 12.4\% | 11.6\% | 8.5\% | 18.9\% |
| Other unsecured loans | 10.0\% | 19.7\% | 18.1\% | 13.6\% | 12.3\% | 10.9\% | 10.0\% | 8.2\% |
| New automobile | 15.2\% | 2.6\% | 2.5\% | 19.5\% | 15.5\% | 5.0\% | 1.8\% | 18.4\% |
| Used automobile | 25.4\% | 10.9\% | 12.2\% | 35.7\% | 27.0\% | 14.5\% | 11.3\% | 28.0\% |
| First mortgage | 1.8\% | 0.9\% | 0.9\% | 1.5\% | 1.2\% | 1.1\% | 1.4\% | 2.2\% |
| HEL \& 2nd Mtg | 1.6\% | 0.7\% | 0.7\% | 1.1\% | 1.0\% | 1.7\% | 0.7\% | 1.8\% |
| Commercial loans | 0.2\% | 0.1\% | 0.1\% | 0.3\% | 0.3\% | 0.2\% | 0.3\% | 0.1\% |
| Share drafts | 58.6\% | 41.0\% | 35.9\% | 48.4\% | 51.8\% | 56.5\% | 60.2\% | 62.6\% |
| Certificates | 6.0\% | 4.4\% | 2.7\% | 4.6\% | 4.4\% | 5.9\% | 4.4\% | 6.8\% |
| IRAs | 3.7\% | 2.0\% | 2.2\% | 2.8\% | 2.6\% | 3.2\% | 2.2\% | 4.3\% |
| Money market shares | 5.9\% | 2.9\% | 1.9\% | 2.4\% | 2.5\% | 3.4\% | 0.7\% | 7.7\% |

Current period flow statistics are trailing four quarters.
*Prior to third quarter 2017, these were reported as member business loans. This change may cause fluctuations from prior cycles.
Source: NCUA and CUNA E\&S.

## Portfolio Detail: National Results by Asset Size

|  | U.S. | All U.S. Credit Unions Asset Groups - 2019 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Growth Rates | Jun 19 | <\$20 M ${ }^{\text {a }}$ | \$20-\$50 | \$50-\$100 | \$100-\$250 | \$250-\$500 | \$500-\$18:1 | > \$18: |
| Credit cards | 7.7\% | -1.4\% | 0.0\% | 0.9\% | 2.4\% | 2.3\% | 4.1\% | 9.5\% |
| Other unsecured loans | 8.3\% | -1.1\% | 0.8\% | 1.3\% | 3.5\% | 5.0\% | 7.4\% | 12.0\% |
| New automobile | 5.2\% | 11.2\% | 11.8\% | 8.6\% | 10.5\% | 8.4\% | 5.2\% | 4.5\% |
| Used a utomobile | 5.4\% | 5.2\% | 5.5\% | 5.7\% | 6.1\% | 5.1\% | 5.3\% | 6.1\% |
| First mortgage | 6.7\% | 0.4\% | 4.5\% | 3.5\% | 4.9\% | 6.3\% | 8.5\% | 7.4\% |
| HEL \& 2nd Mtg | 7.7\% | -1.9\% | -0.1\% | 3.2\% | 4.0\% | 7.4\% | 8.5\% | 9.1\% |
| Commercial loans* | 11.3\% | 15.4\% | 0.2\% | 6.5\% | 10.2\% | 10.2\% | 12.8\% | 15.8\% |
| Share drafts | 5.4\% | 4.0\% | 3.8\% | 3.4\% | 3.7\% | 5.5\% | 5.6\% | 6.6\% |
| Certificates | 20.5\% | 1.1\% | 3.0\% | 7.3\% | 11.1\% | 17.1\% | 20.8\% | 24.2\% |
| IRAs | 2.5\% | -6.6\% | -4.9\% | -3.6\% | -1.7\% | 0.2\% | 1.7\% | 4.9\% |
| Money market shares | 0.6\% | -2.3\% | -4.7\% | -4.2\% | -3.0\% | -2.2\% | 0.4\% | 1.7\% |
| Regularshares | 2.7\% | -1.6\% | 0.2\% | 0.8\% | 1.7\% | 1.3\% | 2.1\% | 4.4\% |
| Portfolio \$ Distribution |  |  |  |  |  |  |  |  |
| Credit cards/total loans | 5.8\% | 2.5\% | 3.8\% | 3.9\% | 3.7\% | 4.1\% | 4.1\% | 6.7\% |
| Other unsecured loans/total loans | 4.1\% | 15.0\% | 8.3\% | 6.4\% | 5.0\% | 4.4\% | 4.3\% | 3.7\% |
| New automobile/total loans | 13.6\% | 21.9\% | 15.8\% | 14.0\% | 13.1\% | 13.4\% | 13.4\% | 13.6\% |
| Used a utomobile/total loans | 20.9\% | 35.8\% | 31.0\% | 29.1\% | 27.3\% | 25.6\% | 23.2\% | 18.6\% |
| First mortgage/total loans | 40.9\% | 10.4\% | 24.2\% | 28.8\% | 33.3\% | 35.6\% | 39.4\% | 43.7\% |
| HEL \& 2nd Mtg/total loans | 8.4\% | 5.3\% | 9.0\% | 9.6\% | 9.2\% | 10.1\% | 9.1\% | 8.0\% |
| Commercial loans/total loans | 7.1\% | 0.8\% | 1.8\% | 3.9\% | 5.7\% | 7.1\% | 8.8\% | 7.3\% |
| Share drafts/total savings | 14.8\% | 10.3\% | 16.0\% | 18.1\% | 19.0\% | 19.8\% | 19.8\% | 12.7\% |
| Certificates/total savings | 20.6\% | 11.1\% | 12.6\% | 14.3\% | 16.6\% | 18.3\% | 19.5\% | 22.4\% |
| IRAs/total savings | 6.2\% | 3.0\% | 5.1\% | 5.8\% | 5.9\% | 5.6\% | 5.7\% | 6.5\% |
| Money market shares/ total savings | 20.6\% | 3.8\% | 8.8\% | 11.4\% | 14.6\% | 16.5\% | 18.3\% | 23.3\% |
| Regular shares/total savings | 35.9\% | 69.4\% | 55.5\% | 48.5\% | 41.9\% | 37.7\% | 34.8\% | 33.3\% |
| Percent of CUs Offering |  |  |  |  |  |  |  |  |
| Credit cards | 62.2\% | 25.7\% | 74.6\% | 84.5\% | 88.4\% | 91.9\% | 94.7\% | 94.1\% |
| Other unsecured loans | 99.4\% | 98.6\% | 99.7\% | 99.9\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| New automobile | 95.8\% | 89.2\% | 99.7\% | 99.7\% | 100.0\% | 100.0\% | 99.6\% | 100.0\% |
| Used a utomobile | 96.9\% | 92.1\% | 99.7\% | 99.9\% | 100.0\% | 100.0\% | 100.0\% | 99.7\% |
| First mortgage | 69.2\% | 29.0\% | 84.4\% | 95.6\% | 99.1\% | 100.0\% | 100.0\% | 99.7\% |
| HEL \& 2nd Mtg | 69.3\% | 31.5\% | 81.8\% | 93.6\% | 98.4\% | 98.8\% | 100.0\% | 100.0\% |
| Commercial loans | 35.0\% | 5.6\% | 23.3\% | 41.6\% | 67.0\% | 78.3\% | 86.0\% | 89.7\% |
| Share drafts | 80.5\% | 51.2\% | 96.8\% | 99.0\% | 99.4\% | 100.0\% | 100.0\% | 99.1\% |
| Certificates | 82.0\% | 58.0\% | 93.3\% | 97.0\% | 98.7\% | 99.4\% | 99.2\% | 98.8\% |
| IRAs | 68.8\% | 31.6\% | 81.6\% | 91.4\% | 97.4\% | 98.6\% | 99.6\% | 99.4\% |
| Money market shares | 52.6\% | 13.6\% | 54.6\% | 75.1\% | 88.1\% | 91.6\% | 93.6\% | 95.3\% |
| Number of Loans as a Percent of Members in Offering CUs |  |  |  |  |  |  |  |  |
| Credit cards | 18.9\% | 13.2\% | 13.5\% | 13.7\% | 14.8\% | 15.3\% | 16.5\% | 21.1\% |
| Other unsecured loans | 11.6\% | 16.9\% | 13.8\% | 12.2\% | 11.4\% | 11.2\% | 11.5\% | 11.4\% |
| New automobile | 6.2\% | 4.7\% | 6.9\% | 5.3\% | 5.1\% | 5.0\% | 5.8\% | 6.7\% |
| Used a utomobile | 15.1\% | 12.6\% | 17.3\% | 16.1\% | 16.5\% | 15.6\% | 16.0\% | 14.5\% |
| First mortgage | 2.4\% | 1.3\% | 2.0\% | 2.4\% | 2.7\% | 2.5\% | 2.4\% | 2.4\% |
| HEL \& 2nd Mtg | 2.1\% | 1.2\% | 1.5\% | 1.6\% | 1.9\% | 2.1\% | 2.1\% | 2.2\% |
| Commercial loans | 0.2\% | 0.6\% | 0.6\% | 0.4\% | 0.4\% | 0.3\% | 0.3\% | 0.2\% |
| Share drafts | 57.7\% | 33.4\% | 44.0\% | 48.4\% | 53.4\% | 55.7\% | 58.8\% | 60.8\% |
| Certificates | 8.3\% | 4.8\% | 5.1\% | 5.6\% | 6.6\% | 6.8\% | 7.3\% | 9.4\% |
| IRAs | 4.1\% | 2.2\% | 2.7\% | 3.1\% | 3.4\% | 3.5\% | 3.6\% | 4.5\% |
| Money market shares | 6.8\% | 3.8\% | 3.5\% | 3.5\% | 4.5\% | 4.5\% | 5.7\% | 8.1\% |

Current period flow statistics a re trailing four quarters.
*Prior to third quarter 2017, these were reported as member business loans. This change may cause fluctuations from prior cycles.
Source: NCUA and CUNA E\&S.

## Georgia CU Profile - Quarterly Trends

|  | U.S. | Georgia Credit Unions |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demographic Information | Jun 19 | Jun 19 | Mar 19 | Dec 18 | Sep 18 | Jun 18 |
| Number CUs | 5,421 | 99 | 99 | 100 | 104 | 105 |
| Growth Pates (Quarterly \% Change) |  |  |  |  |  |  |
| Total loans | 1.8 | 1.7 | 0.2 | 0.8 | 2.6 | 2.4 |
| Credit cards | 2.2 | 1.8 | -3.3 | 4.0 | 2.0 | 1.1 |
| Other unsecured loans | 2.9 | 1.5 | -3.0 | 2.7 | 3.0 | 2.1 |
| New automobile | 0.4 | -0.4 | -1.0 | -0.9 | 2.0 | 2.0 |
| Used a utomobile | 1.7 | 1.8 | 1.3 | -0.9 | 3.0 | 3.9 |
| First mortgage | 1.9 | 2.8 | 1.0 | 2.2 | 2.6 | 1.8 |
| HEL \& 2nd Mtg | 2.1 | 1.5 | -2.8 | 2.8 | 2.5 | 0.1 |
| Commercial loans* | 3.2 | 5.6 | 2.5 | 11.3 | 13.0 | 0.0 |
| Total savings | 0.6 | -0.9 | 3.7 | -0.2 | 0.2 | -0.3 |
| Share drafts | 0.0 | -2.7 | 9.1 | -0.5 | -0.1 | -1.8 |
| Certificates | 4.2 | 0.8 | 1.4 | 4.0 | 0.9 | -0.3 |
| IRAs | 1.1 | -0.4 | -1.2 | -1.1 | -0.9 | -0.6 |
| Money market shares | -0.1 | 0.2 | 1.0 | -0.3 | 0.8 | -0.2 |
| Regularshares | -0.8 | -1.1 | 3.8 | -0.9 | 0.0 | 0.4 |
| Total memberships | 1.0 | 0.5 | 0.1 | 0.3 | 0.5 | 1.2 |
| Eamings (Basis Points) |  |  |  |  |  |  |
| Yield on total assets | 408 | 375 | 370 | 370 | 359 | 342 |
| Dividend/interest cost of assets | 87 | 58 | 56 | 53 | 49 | 44 |
| Fee \& other income | 138 | 171 | 165 | 165 | 171 | 166 |
| Operating expense | 318 | 352 | 343 | 355 | 340 | 331 |
| Loss Provisions | 43 | 36 | 34 | 36 | 34 | 37 |
| Net Income (ROA) | 97 | 100 | 102 | 90 | 108 | 96 |
| \%CUs with positive ROA | 88 | 89 | 87 | 92 | 91 | 89 |
| Capital Adequacy (\%) |  |  |  |  |  |  |
| Net worth/assets | 11.3 | 12.8 | 12.5 | 12.8 | 12.6 | 12.4 |
| \%CUs with NW $>7 \%$ of a ssets | 98.3 | 99.0 | 99.0 | 99.0 | 99.0 | 99.0 |
| Asset Quality (\%) |  |  |  |  |  |  |
| Loan delinquency rate - Total loans | 0.63 | 0.43 | 0.43 | 0.50 | 0.46 | 0.46 |
| Total Consumer | 0.75 | 0.52 | 0.54 | 0.62 | 0.54 | 0.55 |
| Credit Cards | 1.21 | 0.64 | 0.63 | 0.72 | 0.62 | 0.62 |
| All Other Consumer | 0.69 | 0.51 | 0.53 | 0.62 | 0.54 | 0.55 |
| Total Mortgages | 0.52 | 0.29 | 0.24 | 0.30 | 0.32 | 0.31 |
| First Mortgages | 0.52 | 0.28 | 0.20 | 0.30 | 0.33 | 0.32 |
| All Other Mortgages | 0.50 | 0.36 | 0.44 | 0.27 | 0.26 | 0.28 |
| Total Commercial Loans | 0.78 | 0.02 | 0.12 | 0.07 | 0.06 | 0.45 |
| Commercial Ag Loans | 1.87 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| All Other Commercial Loans | 0.73 | 0.02 | 0.12 | 0.07 | 0.06 | 0.46 |
| Net chargeoffs/average loans | 0.54 | 0.45 | 0.46 | 0.52 | 0.81 | 0.48 |
| Total Consumer | 1.07 | 0.73 | 0.73 | 0.83 | 1.29 | 0.78 |
| Credit Cards | 3.08 | 1.85 | 2.16 | 1.92 | 1.85 | 1.60 |
| All Other Consumer | 0.81 | 0.64 | 0.62 | 0.75 | 1.25 | 0.72 |
| Total Mortgages | 0.01 | 0.01 | 0.03 | 0.00 | 0.02 | 0.00 |
| First Mortgages | 0.01 | -0.01 | 0.03 | -0.01 | 0.02 | 0.01 |
| All Other Mortgages | 0.01 | 0.06 | 0.00 | 0.02 | -0.02 | -0.06 |
| Total Commercial Loans | 0.26 | -0.21 | -0.28 | 7.74 | 7.64 | 1.43 |
| Commercial Ag Loans | 0.08 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| All Other Commercial Loans | 0.27 | -0.21 | -0.28 | 7.82 | 7.72 | 1.44 |
| Asset/Liability Management |  |  |  |  |  |  |
| Loans/savings | 83.3 | 83.6 | 81.6 | 84.3 | 83.4 | 81.5 |

Ea mings \& net chargeoffs a re a nnua lized quarterly results not sea sonally a djusted. Growth rates are not annua lized. Delinquency rates are 60+day dollardelinquencies. Net chargeoffs are dollarchargeoffs net of recoveries. Totals include only credit unions that are released on the NCUA 5300 Call Report file.
*Prior to third quarter 2017, these were reported as member business loans. This change may cause fluctuations from prior cycles.
Source: NCUA and CUNA E\&S.

## Bank Comparisons

|  | GA Credit Unions |  |  |  | GA Banks |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demographic Information | Jun 19 | 2018 | 2017 | 3 YrAvg | Jun 19 | 2018 | 2017 | 3 YrAvg |
| Number of Institutions | 99 | 100 | 108 | 102 | 166 | 168 | 177 | 170 |
| Assets per Institution (\$ mil) | 248 | 238 | 213 | 233 | 2,164 | 1,914 | 1,765 | 1,948 |
| Total a ssets (\$ mil) | 24,579 | 23,838 | 22,987 | 23,801 | 359,305 | 321,507 | 312,329 | 331,047 |
| Total loans (\$ mil) | 17,510 | 17,216 | 16,023 | 16,916 | 262,272 | 232,299 | 223,685 | 239,419 |
| Total surplus funds (\$ mil) | 5,885 | 5,485 | 5,918 | 5,763 | 67,361 | 64,434 | 63,317 | 65,038 |
| Total savings (\$ mil) | 20,884 | 20,374 | 19,703 | 20,320 | 281,777 | 259,885 | 258,424 | 266,696 |
| Avg numberof branches(1) | 4 | 4 | 4 | 4 | 16 | 15 | 15 | 15 |
| 12 Month Growth Rates (\%) |  |  |  |  |  |  |  |  |
| Total assets | 3.5 | 3.7 | 4.6 | 3.9 | 12.4 | 5.3 | 2.9 | 6.9 |
| Total loans | 5.1 | 7.4 | 8.8 | 7.1 | 13.1 | 6.3 | 1.9 | 7.1 |
| Real estate loans | 7.8 | 7.0 | 7.2 | 7.3 | 12.7 | 4.1 | 1.6 | 6.1 |
| Commercial loans* | 36.0 | 28.9 | -1.9 | 21.0 | 7.0 | 2.0 | -3.9 | 1.7 |
| Total consumer | 0.3 | 5.6 | 11.1 | 5.7 | 13.5 | 9.2 | 12.8 | 11.8 |
| Consumercredit card | 3.6 | 3.3 | 3.8 | 3.5 | 8.4 | 7.7 | 10.3 | 8.8 |
| Other consumer | 0.0 | 5.8 | 11.9 | 5.9 | 13.8 | 9.2 | 12.9 | 12.0 |
| Total surplus funds | -2.1 | -7.3 | -5.5 | -5.0 | 6.1 | 3.9 | 4.1 | 4.7 |
| Total savings | 2.3 | 3.4 | 4.3 | 3.3 | 6.6 | 2.9 | 3.6 | 4.4 |
| YID Eamings Annualized (BP) |  |  |  |  |  |  |  |  |
| Yield on Total Assets | 372 | 351 | 326 | 350 | 413 | 374 | 341 | 376 |
| Dividend/Interest cost of assets | 57 | 47 | 36 | 47 | 82 | 51 | 32 | 55 |
| Net Interest Margin | 315 | 304 | 290 | 303 | 332 | 323 | 308 | 321 |
| Fee and other income (2) | 168 | 166 | 154 | 163 | 126 | 125 | 134 | 128 |
| Operating expense | 348 | 339 | 327 | 338 | 307 | 298 | 313 | 306 |
| Loss provisions | 35 | 37 | 41 | 38 | 23 | 11 | 17 | 17 |
| Net income | 101 | 94 | 76 | 90 | 131 | 138 | 112 | 127 |
| Capital Adequacy (\%) |  |  |  |  |  |  |  |  |
| Net worth/assets | 12.8 | 12.8 | 12.3 | 12.6 | 12.0 | 11.5 | 11.6 | 11.7 |
| Asset Quality (\%) |  |  |  |  |  |  |  |  |
| Delinquencies/loans(3) | 0.43 | 0.50 | 0.57 | 0.50 | 1.06 | 1.20 | 1.22 | 1.16 |
| Real estate loans | 0.29 | 0.30 | 0.38 | 0.32 | 0.81 | 0.97 | 1.14 | 0.97 |
| Consumerloans | 0.02 | 0.07 | 0.47 | 0.19 | 0.62 | 0.45 | 0.51 | 0.53 |
| Total consumer | 0.58 | 0.69 | 0.70 | 0.66 | 3.01 | 3.66 | 3.11 | 3.26 |
| Consumercredit card | 0.64 | 0.72 | 0.73 | 0.70 | 1.04 | 0.98 | 0.80 | 0.94 |
| Other consumer | 0.58 | 0.69 | 0.70 | 0.65 | 3.12 | 3.81 | 3.24 | 3.39 |
| Net chargeoffs/avg loans | 0.45 | 0.58 | 0.53 | 0.52 | 0.23 | 0.20 | 0.23 | 0.22 |
| Real estate loans | 0.02 | 0.00 | 0.03 | 0.02 | 0.08 | 0.05 | 0.11 | 0.08 |
| Commercial loans | -0.11 | 2.07 | 0.56 | 0.84 | 0.27 | 0.25 | 0.21 | 0.24 |
| Total consumer | 0.83 | 0.83 | 0.89 | 0.85 | 0.74 | 0.63 | 0.61 | 0.66 |
| Consumer credit card | 1.98 | 1.80 | 1.74 | 1.84 | 3.46 | 2.84 | 2.43 | 2.91 |
| Other consumer | 0.73 | 0.73 | 0.81 | 0.76 | 0.59 | 0.50 | 0.51 | 0.53 |
| Asset liability Management (\%) |  |  |  |  |  |  |  |  |
| Loans/ savings | 83.8 | 84.5 | 81.3 | 83.2 | 93.1 | 89.4 | 86.6 | 89.7 |
| Loans/assets | 71.2 | 72.2 | 69.7 | 71.1 | 72.3 | 71.5 | 70.8 | 71.5 |
| Core deposits/ total deposits | 58.6 | 58.1 | 57.2 | 58.0 | 20.9 | 21.1 | 21.0 | 21.0 |
| Productivity |  |  |  |  |  |  |  |  |
| Employees per million assets | 0.22 | 0.22 | 0.22 | 0.22 | 0.12 | 0.13 | 0.14 | 0.13 |

*Prior to third quarter 2017, these were reported as member business loans. This change may cause fluctuations from priorcycles.
Source: FDIC, NCUA and CUNA E\&S

## Credit Union and Bank Comparisons

Loan and Savings Growth Trends


## Credit Risk Trends



## Eamings Trends



Liquidity Risk Trends


## Credit Risk Trends



Solvency Trends


## Georgia Credit Union Financial Summary

Data as of J une 2019

| Credit Union Name | State | \# of Mergers (Last 12mo) | Assets | Members | Branches | 12-Month <br> Asset <br> Growth | 12-Month Loan Growth | 12-Month <br> Member <br> Growth | Networth/ Assets | Delinq Loans/ Loans | Net Chg-offis/ Avg Loans | ROA | Loans/ Savings | Fixed Pate 1st Mitgs. Assets |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Delta Community CU | GA | 0 | \$5,960,011,814 | 400,396 | 29 | 2.9\% | 3.3\% | 5.7\% | 12.7\% | 0.37\% | 0.41\% | 1.17\% | 92.3\% | 34.2\% |
| Robins Financial Credit Union | GA | 0 | \$2,704,757,992 | 210,578 | 22 | 8.3\% | 10.1\% | 6.4\% | 17.8\% | 0.29\% | 0.28\% | 1.61\% | 81.8\% | 15.0\% |
| Georgia's Own CU | GA | 0 | \$2,462,078,848 | 183,940 | 22 | 5.1\% | 8.6\% | -1.9\% | 11.2\% | 0.31\% | 0.26\% | 0.93\% | 95.6\% | 24.8\% |
| Atlanta Postal CU | GA | 0 | \$2,133,284,359 | 100,719 | 13 | 0.4\% | -0.1\% | -11.6\% | 14.2\% | 0.40\% | 0.37\% | 0.66\% | 83.8\% | 22.9\% |
| Associated CU | GA | 0 | \$1,621,750,225 | 156,021 | 24 | 2.3\% | 4.5\% | -4.7\% | 12.6\% | 0.33\% | 0.51\% | 0.82\% | 86.0\% | 12.8\% |
| LGE Community CU | GA | 0 | \$1,409,320,139 | 114,043 | 12 | 8.7\% | 4.6\% | 4.0\% | 12.1\% | 0.18\% | 0.32\% | 1.43\% | 94.1\% | 25.0\% |
| Georgia United CU | GA | 0 | \$1,398,971,211 | 165,139 | 18 | 5.2\% | 2.3\% | 4.2\% | 10.8\% | 0.65\% | 0.28\% | 0.72\% | 81.8\% | 15.6\% |
| Peach State FCU | GA | 0 | \$518,715,948 | 60,538 | 23 | 9.3\% | 22.8\% | 5.2\% | 9.2\% | 0.69\% | 0.30\% | 0.59\% | 79.8\% | 27.8\% |
| Kinetic CU | GA | 0 | \$411,525,502 | 45,965 | 8 | 2.2\% | 1.4\% | -0.2\% | 11.6\% | 0.76\% | 0.75\% | 1.11\% | 87.1\% | 9.8\% |
| The Southem CU | GA | 0 | \$404,894,897 | 33,048 | 10 | 2.6\% | 15.3\% | 1.1\% | 10.5\% | 0.15\% | 0.16\% | 0.48\% | 57.1\% | 5.1\% |
| Coosa Valley CU | GA | 0 | \$370,374,059 | 44,450 | 9 | 6.7\% | 5.9\% | 1.7\% | 8.5\% | 0.69\% | 0.61\% | 0.64\% | 83.1\% | 20.5\% |
| Credit Union of Georgia | GA | 0 | \$344,624,720 | 33,386 | 8 | 8.1\% | 13.6\% | 0.8\% | 10.4\% | 0.13\% | 0.12\% | 0.91\% | 58.7\% | 11.7\% |
| CDC FCU | GA | 0 | \$312,518,818 | 19,624 | 3 | 0.9\% | 8.0\% | 3.5\% | 9.3\% | 0.78\% | 0.18\% | 0.91\% | 33.1\% | 4.0\% |
| Midsouth Community FCU | GA | 0 | \$284,195,578 | 39,584 | 9 | 7.6\% | 6.6\% | 6.4\% | 13.0\% | 0.72\% | 0.69\% | 0.94\% | 80.5\% | 3.4\% |
| Southeastem CU | GA | 0 | \$255,782,566 | 26,623 | 7 | 4.6\% | 10.1\% | 0.8\% | 10.5\% | 0.20\% | 0.17\% | 0.81\% | 84.8\% | 30.3\% |
| MembersFirst CU | GA | 0 | \$244,177,702 | 33,906 | 14 | 3.2\% | 6.1\% | -2.6\% | 11.8\% | 0.41\% | 0.37\% | 0.66\% | 77.6\% | 26.3\% |
| Doco CU | GA | 0 | \$207,187,894 | 35,631 | 9 | -2.7\% | 3.9\% | -5.1\% | 12.5\% | 0.76\% | 0.89\% | 0.49\% | 91.1\% | 17.1\% |
| Coca-Cola FCU | GA | 0 | \$200,625,857 | 15,376 | 1 | 6.5\% | 8.0\% | 3.8\% | 9.9\% | 0.30\% | 0.11\% | 0.91\% | 76.3\% | 24.4\% |
| Interstate Unlimited FCU | GA | 0 | \$182,557,015 | 23,907 | 5 | 11.6\% | 10.5\% | 8.5\% | 15.2\% | 0.67\% | 0.52\% | 1.59\% | 96.5\% | 6.9\% |
| Aflac FCU | GA | 0 | \$178,545,133 | 16,862 | 1 | -6.1\% | -11.3\% | -3.8\% | 20.0\% | 3.31\% | -0.01\% | 1.27\% | 15.2\% | 0.0\% |
| Powerco FCU | GA | 0 | \$178,386,270 | 18,048 | 8 | -5.4\% | 2.4\% | -1.1\% | 13.5\% | 0.44\% | 0.11\% | 0.15\% | 48.7\% | 19.6\% |
| United 1st Federal Credit Union | GA | 0 | \$174,004,468 | 26,066 | 7 | -1.7\% | 3.7\% | -0.6\% | 10.7\% | 0.61\% | 0.49\% | 1.17\% | 74.1\% | 16.1\% |
| Emory Alliance CU | GA | 0 | \$159,385,576 | 18,669 | 3 | 1.0\% | 13.5\% | -1.6\% | 9.1\% | 0.34\% | 0.93\% | 2.69\% | 73.3\% | 9.3\% |
| GeoVista CU | GA | 0 | \$150,401,539 | 26,895 | 7 | 4.6\% | -5.7\% | -4.3\% | 8.8\% | 1.07\% | 1.29\% | 0.42\% | 57.5\% | 7.4\% |
| Marshland Community FCU | GA | 0 | \$147,643,453 | 14,533 | 6 | -1.0\% | 8.4\% | 6.4\% | 11.8\% | 0.83\% | 0.28\% | 0.63\% | 76.5\% | 13.5\% |
| GEMC CU | GA | 0 | \$127,824,446 | 12,712 | 3 | 0.9\% | 8.7\% | 0.2\% | 10.6\% | 0.73\% | 0.46\% | 0.39\% | 89.6\% | 17.1\% |
| Excel FCU | GA | 0 | \$120,462,157 | 14,462 | 3 | 5.5\% | 13.9\% | 0.5\% | 10.3\% | 0.36\% | 0.17\% | 1.03\% | 92.1\% | 32.3\% |
| Platinum FCU | GA | 0 | \$119,775,599 | 9,361 | 5 | 20.2\% | 13.3\% | 4.9\% | 9.1\% | 0.46\% | 0.30\% | 1.00\% | 80.8\% | 5.5\% |
| Fa mily First CU | GA | 0 | \$106,914,688 | 14,709 | 2 | 7.3\% | 10.4\% | 17.5\% | 14.0\% | 1.35\% | 0.80\% | 0.93\% | 64.7\% | 8.1\% |
| Georgia Heritage FCU | GA | 0 | \$104,793,238 | 10,958 | 4 | 6.0\% | -0.8\% | 5.9\% | 11.7\% | 0.50\% | 0.25\% | 0.38\% | 89.5\% | 5.6\% |
| CORECU | GA | 0 | \$99,519,972 | 12,300 | 4 | 29.8\% | 19.1\% | 15.7\% | 12.4\% | 0.77\% | 0.37\% | 0.63\% | 83.6\% | 25.5\% |
| CGR Credit Union | GA | 0 | \$94,132,647 | 14,246 | 6 | 4.1\% | -1.0\% | 2.8\% | 18.0\% | 0.33\% | 0.27\% | 1.20\% | 50.0\% | 2.8\% |
| HALCO Community CU | GA | 0 | \$89,442,449 | 12,614 | 4 | 1.8\% | 16.1\% | 2.0\% | 9.7\% | 0.96\% | 0.21\% | 1.23\% | 80.2\% | 3.0\% |
| Pinnacle Credit Union | GA | 0 | \$74,850,460 | 7,851 | 2 | 2.0\% | 2.6\% | -5.2\% | 8.5\% | 1.77\% | 0.26\% | 0.45\% | 65.0\% | 19.1\% |
| Mutual Savings CU | GA | 0 | \$72,116,984 | 6,131 | 1 | 0.0\% | -1.4\% | -3.3\% | 13.2\% | 0.18\% | 0.09\% | 0.39\% | 69.4\% | 22.6\% |
| Workmens Circle CU | GA | 0 | \$71,230,643 | 1,436 | 1 | 3.5\% | 3.5\% | 1.4\% | 24.0\% | 0.18\% | 0.00\% | 2.17\% | 96.6\% | 54.7\% |
| Credit Union of Atlanta | GA | 0 | \$66,441,347 | 16,418 | 2 | -1.4\% | 29.0\% | -3.3\% | 12.1\% | 1.90\% | 0.88\% | 0.40\% | 60.8\% | 1.0\% |
| Members United CU | GA | 0 | \$62,337,883 | 9,633 | 5 | -5.5\% | -8.0\% | -12.2\% | 14.8\% | 0.76\% | 1.13\% | -0.67\% | 78.0\% | 5.4\% |
| North Georgia CU | GA | 0 | \$60,706,876 | 11,123 | 3 | 4.5\% | 12.6\% | 7.0\% | 11.5\% | 0.54\% | 0.84\% | 0.74\% | 90.5\% | 41.9\% |
| Georgia Power NW FCU | GA | 0 | \$59,321,923 | 6,815 | 3 | -2.1\% | 13.1\% | 3.1\% | 8.6\% | 0.28\% | 0.37\% | 0.20\% | 64.7\% | 0.5\% |
| Altamaha Federal Credit Union | GA | 0 | \$58,608,555 | 10,185 | 3 | -0.5\% | 0.4\% | 9.1\% | 15.6\% | 1.51\% | 0.55\% | 0.35\% | 73.6\% | 3.8\% |
| Health CenterCU | GA | 0 | \$52,643,068 | 7,115 | 2 | 1.6\% | -1.3\% | 1.5\% | 9.6\% | 0.70\% | 0.07\% | 0.63\% | 67.5\% | 12.0\% |
| Southem Pine CU | GA | 0 | \$46,173,583 | 2,138 | 1 | 0.5\% | 1.6\% | 1.2\% | 18.5\% | 2.87\% | 0.03\% | 0.57\% | 67.9\% | 0.0\% |
| Bond Community FCU | GA | 0 | \$45,097,227 | 3,483 | 2 | 0.4\% | 1.3\% | -2.8\% | 8.9\% | 2.42\% | 0.39\% | 0.47\% | 44.0\% | 3.6\% |
| On the Grid Financial FCU | GA | 0 | \$39,967,004 | 5,133 | 1 | -4.4\% | -5.9\% | -3.6\% | 14.2\% | 0.61\% | 0.22\% | 0.48\% | 54.2\% | 5.4\% |
| Lanier FCU | GA | 0 | \$37,583,959 | 5,596 | 2 | 3.7\% | 36.2\% | 5.5\% | 10.2\% | 0.20\% | 0.24\% | 0.37\% | 88.2\% | 3.9\% |
| Savannah Schools FCU | GA | 0 | \$31,187,687 | 4,046 | 2 | -0.1\% | 3.0\% | -5.0\% | 12.6\% | 1.83\% | 2.55\% | -0.40\% | 48.1\% | 1.0\% |
| HEA FCU | GA | 0 | \$28,268,721 | 3,153 | 1 | 2.9\% | 8.1\% | -1.5\% | 10.3\% | 0.86\% | 0.42\% | 0.81\% | 58.9\% | 4.6\% |
| United Methodist Connectional FCU | GA | 0 | \$27,497,469 | 4,406 | 2 | -2.4\% | -1.0\% | -13.6\% | 10.1\% | 0.69\% | 0.16\% | 0.32\% | 75.8\% | 10.2\% |
| 1st Choice CU | GA | 0 | \$25,792,394 | 8,304 | 2 | 1.7\% | 10.5\% | 0.1\% | 9.0\% | 0.79\% | 0.60\% | -0.31\% | 55.5\% | 1.8\% |
| Flowers Employees Credit League | GA | 0 | \$24,631,384 | 5,583 | 1 | -2.3\% | -7.6\% | -3.4\% | 29.3\% | 1.66\% | 1.40\% | 0.28\% | 76.3\% | 0.0\% |
| Fort McPherson CU | GA | 0 | \$23,651,362 | 4,396 | 1 | 0.1\% | 5.7\% | -0.5\% | 9.0\% | 0.33\% | 0.48\% | 0.27\% | 56.0\% | 14.0\% |
| Georgia Power Va ldosta FCU | GA | 0 | \$23,100,012 | 3,626 | 1 | -0.8\% | -4.7\% | 0.3\% | 13.0\% | 0.82\% | 0.36\% | 0.53\% | 54.8\% | 4.9\% |
| Habersham FCU | GA | 0 | \$22,436,116 | 4,232 | 3 | 1.7\% | 15.7\% | 6.3\% | 14.5\% | 0.15\% | 0.19\% | 0.83\% | 77.7\% | 6.5\% |
| Artesian City FCU | GA | 0 | \$21,084,476 | 2,872 | 1 | 20.2\% | 67.0\% | 10.0\% | 18.3\% | 1.30\% | 0.19\% | 1.05\% | 86.1\% | 2.4\% |
| Coweta Cities and County EFCU | GA | 0 | \$20,768,335 | 3,229 | 1 | -1.1\% | 1.5\% | -1.3\% | 17.1\% | 0.10\% | 0.01\% | 1.00\% | 55.4\% | 0.0\% |
| Savannah Postal CU | GA | 0 | \$19,672,046 | 2,270 | 1 | -1.5\% | 11.0\% | -0.2\% | 15.7\% | 1.43\% | 0.08\% | 0.38\% | 51.1\% | 8.2\% |
| Glynn County Federal ECU | GA | 0 | \$18,911,962 | 1,195 | 2 | 3.5\% | 13.3\% | -0.4\% | 19.9\% | 1.85\% | -0.03\% | 0.35\% | 57.6\% | 0.4\% |
| Northside FCU | GA | 0 | \$18,180,923 | 6,744 | 2 | 6.4\% | 10.8\% | 5.8\% | 12.5\% | 0.67\% | 0.51\% | 1.47\% | 77.3\% | 0.0\% |
| Memorial Health CU | GA | 0 | \$18,109,292 | 3,405 | 1 | -5.6\% | -1.2\% | -12.3\% | 18.8\% | 1.35\% | 0.23\% | 0.44\% | 68.5\% | 7.3\% |

## Georgia Credit Union Financial Summary

## Data as of June 2019

| Credit Union Name | State | \# of Mergers (Last 12mo) | Assets | Members | Branches | 12-Month <br> Asset <br> Growth | 12-Month Loan Growth | 12-Month Member Growth | Networth/ Assets | Delinq Loans/ Loans | Net <br> Chg-offis/ <br> Avg Loans | ROA | Loans/ Savings | Fixed Rate <br> 1st Mitgs. <br> Assets |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Rome Kraft ECU | GA | 0 | \$15,735,292 | 1,944 | 1 | -2.7\% | 16.8\% | 4.5\% | 26.3\% | 0.53\% | 0.53\% | 1.81\% | 101.6\% | 0.0\% |
| North Main CU | GA | 0 | \$15,369,124 | 1,536 | 1 | -7.0\% | 14.7\% | 7.0\% | 16.0\% | 0.35\% | 0.17\% | 0.22\% | 86.5\% | 15.8\% |
| GPA CU | GA | 0 | \$13,991,072 | 1,550 | 1 | -1.0\% | -0.1\% | 1.8\% | 19.0\% | 0.47\% | 0.05\% | 0.67\% | 48.0\% | 0.0\% |
| First Reliance FCU | GA | 0 | \$13,554,319 | 2,974 | 1 | 2.4\% | 6.7\% | 1.0\% | 10.9\% | 1.07\% | 0.57\% | 0.49\% | 51.0\% | 5.2\% |
| The Wright CU | GA | 0 | \$12,731,971 | 1,510 | 1 | -5.7\% | -5.5\% | -0.1\% | 17.0\% | 0.33\% | 0.09\% | 0.39\% | 38.0\% | 10.5\% |
| Walker County Educators FCU | GA | 0 | \$12,003,093 | 1,456 | 2 | 4.4\% | 4.8\% | 2.0\% | 26.8\% | 0.43\% | -0.05\% | 0.89\% | 85.9\% | 3.2\% |
| Three Rivers Credit Union | GA | 0 | \$11,541,780 | 4,917 | 2 | -18.6\% | -20.7\% | 5.3\% | 13.6\% | 2.61\% | -0.03\% | -0.10\% | 53.0\% | 9.1\% |
| Combined Employees Credit Union | GA | 0 | \$10,755,274 | 3,343 | 1 | -4.8\% | 17.5\% | 0.0\% | 11.2\% | 0.16\% | 0.08\% | -0.04\% | 94.9\% | 0.0\% |
| Genuine Parts CU | GA | 0 | \$10,640,064 | 1,386 | 1 | 7.4\% | 9.5\% | 25.4\% | 23.9\% | 0.06\% | 1.13\% | 0.27\% | 48.5\% | 0.0\% |
| Fieldale CU | GA | 0 | \$10,524,419 | 1,955 | 1 | 3.0\% | 11.1\% | -1.1\% | 12.6\% | 1.53\% | 0.07\% | 0.11\% | 18.4\% | 3.1\% |
| Valdosta Teachers FCU | GA | 0 | \$9,253,895 | 2,162 | 1 | -7.0\% | -9.9\% | 0.7\% | 16.8\% | 0.50\% | 0.69\% | -0.26\% | 56.2\% | 0.0\% |
| Regional Members FCU | GA | 0 | \$8,790,832 | 1,367 | 2 | 2.9\% | -1.6\% | 0.4\% | 10.4\% | 1.72\% | 0.00\% | 0.71\% | 56.1\% | 0.0\% |
| Mercy FCU | GA | 0 | \$8,583,951 | 2,103 | 2 | 7.2\% | 17.9\% | 10.3\% | 18.5\% | 1.03\% | 0.50\% | 2.35\% | 80.2\% | 0.0\% |
| Colquitt County Teachers FCU | GA | 0 | \$8,105,472 | 1,814 | 1 | 4.9\% | -1.8\% | 1.9\% | 19.9\% | 0.09\% | 0.00\% | 0.87\% | 79.5\% | 0.0\% |
| Rig ECU | GA | 0 | \$7,495,588 | 681 | 1 | -2.6\% | 1.1\% | -1.9\% | 30.5\% | 0.00\% | -0.03\% | 0.37\% | 61.5\% | 0.0\% |
| Beka FCU | GA | 0 | \$5,721,388 | 792 | 1 | -8.0\% | -11.0\% | -13.4\% | 11.3\% | 2.17\% | 2.53\% | -0.71\% | 95.2\% | 0.0\% |
| Macon Firemens CU | GA | 0 | \$4,916,334 | 674 | 1 | -0.4\% | 0.2\% | -9.4\% | 27.6\% | 0.80\% | 1.13\% | 1.12\% | 80.4\% | 0.0\% |
| Locoga FCU | GA | 0 | \$4,521,405 | 852 | 1 | -6.1\% | 2.3\% | -10.6\% | 8.1\% | 0.88\% | 0.25\% | -0.46\% | 46.5\% | 0.0\% |
| Ware County School EFCU | GA | 0 | \$4,260,433 | 705 | 1 | -0.2\% | 6.3\% | 3.4\% | 11.0\% | 0.00\% | -0.12\% | 0.79\% | 78.5\% | 7.3\% |
| Georgia Guard CU | GA | 0 | \$4,105,080 | 885 | 1 | -5.8\% | 1.1\% | -5.2\% | 11.4\% | 0.22\% | -0.04\% | 0.21\% | 71.7\% | 2.0\% |
| Coffee County Teachers FCU | GA | 0 | \$3,565,564 | 1,511 | 1 | -5.7\% | 25.3\% | 3.3\% | 18.0\% | 1.59\% | 0.43\% | 0.21\% | 71.2\% | 0.0\% |
| Macon-Bibb Employees Credit Union | GA | 0 | \$3,425,996 | 1,318 | 1 | 2.3\% | -0.9\% | 1.4\% | 14.9\% | 0.68\% | -0.10\% | 2.31\% | 83.5\% | 0.0\% |
| Brosnan Yard FCU | GA | 0 | \$3,243,839 | 952 | 1 | 28.7\% | 23.2\% | 0.8\% | 15.1\% | 3.84\% | 0.95\% | -0.44\% | 88.6\% | 0.0\% |
| Elco FCU | GA | 0 | \$3,057,327 | 744 | 1 | -7.2\% | 11.7\% | 1.9\% | 22.8\% | 3.52\% | 1.47\% | 0.71\% | 94.2\% | 0.0\% |
| Savastate Teachers FCU | GA | 0 | \$2,992,241 | 767 | 1 | 0.3\% | -28.2\% | 0.7\% | 20.6\% | 0.10\% | 1.47\% | 0.08\% | 23.5\% | 0.0\% |
| Flint FCU | GA | 0 | \$2,765,442 | 680 | 2 | 3.2\% | 28.9\% | -0.3\% | 23.4\% | 0.00\% | 0.00\% | 1.04\% | 62.9\% | 0.3\% |
| United Neighbormood FCU | GA | 0 | \$2,728,409 | 804 | 2 | 30.2\% | -19.5\% | -6.6\% | 9.6\% | 6.93\% | 3.31\% | 0.08\% | 53.7\% | 0.0\% |
| CRMC ECU | GA | 0 | \$2,720,278 | 1,195 | 2 | 4.0\% | 19.3\% | 8.6\% | 19.0\% | 0.41\% | 0.03\% | 1.64\% | 51.1\% | 0.0\% |
| Patterson Pump FCU | GA | 0 | \$2,479,789 | 405 | 1 | -2.4\% | 10.0\% | -1.0\% | 19.1\% | 2.14\% | -0.13\% | 0.51\% | 47.6\% | 0.0\% |
| Omega Psi Phi Fratemity FCU | GA | 0 | \$1,902,170 | 1,342 | 2 | 8.9\% | -19.0\% | 3.3\% | 5.6\% | 1.60\% | 1.34\% | 0.78\% | 42.6\% | 5.9\% |
| RoperCorporation ECU | GA | 0 | \$1,881,901 | 669 | 1 | -0.1\% | -14.0\% | -3.5\% | 13.8\% | 0.43\% | 1.68\% | -0.24\% | 25.4\% | 0.0\% |
| Flint River EFCU | GA | 0 | \$1,871,138 | 299 | 1 | -10.4\% | 4.7\% | 1.0\% | 27.8\% | 0.39\% | 0.00\% | 0.88\% | 70.1\% | 0.0\% |
| Bemien Teachers FCU | GA | 0 | \$1,360,838 | 240 | 1 | 3.7\% | 50.7\% | -9.4\% | 14.1\% | 0.00\% | -0.48\% | -0.02\% | 66.8\% | 0.0\% |
| Local 461 FCU | GA | 0 | \$1,308,611 | 539 | 1 | 9.2\% | -2.6\% | 2.3\% | 14.8\% | 2.51\% | 0.84\% | 0.22\% | 72.6\% | 0.0\% |
| Hamis ECU | GA | 0 | \$790,304 | 216 | 1 | -15.4\% | 11.4\% | 2.4\% | 28.8\% | 1.04\% | -5.00\% | 1.93\% | 84.3\% | 12.5\% |
| FAB Church FCU | GA | 0 | \$317,498 | 284 | 1 | 20.0\% | -23.7\% | -8.1\% | 18.1\% | 0.00\% | -1.04\% | 1.18\% | 14.2\% | 0.0\% |
| Big Bethel AME Church FCU | GA | 0 | \$309,432 | 252 | 1 | 4.7\% | -2.5\% | -2.7\% | 12.4\% | 20.82\% | 0.00\% | 1.69\% | 11.1\% | 0.0\% |
| Tabemacle FCU | GA | 0 | \$216,274 | 158 | 1 | -2.4\% | -16.8\% | -16.0\% | 16.9\% | 13.57\% | -1.78\% | 1.36\% | 20.7\% | 0.0\% |
| Stephens County Community FCU | GA | 0 | \$149,317 | 114 | 2 | 0.3\% | 0.0\% | -0.9\% | 11.7\% | 4.51\% | 0.00\% | 1.77\% | 18.2\% | 0.0\% |
| Medians |  |  | \$25,792,394 | 4,232 | 2 | 1.7\% | 4.7\% | 0.7\% | 12.7\% | 0.68\% | 0.27\% | 0.64\% | 71.7\% | 4.0\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| By AssetSize |  |  | mber of Insts. |  |  |  |  |  |  |  |  |  |  |  |
| \$5 million and less |  |  | 23 | 680 | 1 | 1.0\% | 5.2\% | -0.8\% | 16.7\% | 1.51\% | 0.51\% | 0.59\% | 63.8\% | 1.1\% |
| \$5 to \$10 million |  |  | 6 | 1,591 | 1 | -0.4\% | -1.3\% | 1.3\% | 17.9\% | 0.96\% | 0.57\% | 0.61\% | 70.0\% | 0.0\% |
| \$10 to \$20 million |  |  | 14 | 1,950 | 1 | -1.7\% | 7.2\% | 1.8\% | 17.5\% | 0.87\% | 0.24\% | 0.57\% | 63.5\% | 4.6\% |
| \$20 to \$50 million |  |  | 14 | 4,139 | 1 | 0.8\% | 8.1\% | -1.1\% | 13.7\% | 1.11\% | 0.48\% | 0.43\% | 63.1\% | 4.0\% |
| \$50 to \$100 million |  |  | 12 | 9,909 | 3 | 3.5\% | 7.1\% | 1.5\% | 13.3\% | 0.80\% | 0.40\% | 0.69\% | 73.1\% | 16.1\% |
| \$100 to \$250 million |  |  | 15 | 16,862 | 5 | 2.4\% | 6.4\% | 0.4\% | 12.0\% | 0.64\% | 0.47\% | 0.92\% | 73.0\% | 14.7\% |
| \$250 million+ |  |  | 15 | 60,538 | 12 | 4.4\% | 5.3\% | 1.8\% | 12.8\% | 0.38\% | 0.36\% | 1.05\% | 86.3\% | 23.0\% |



## Georgia CU Mergers/Liquidations 2009-2Q '19

| Year | No. of GA Cus | No. of GA Mergers/Liquidations | Percentage of GA CUS Mergers/ Lquidations |
| :---: | :---: | :---: | :---: |
| 2009 | 167 | 8 | 4.79\% |
| 2010 | 158 | 9 | 5.70\% |
| 2011 | 150 | 8 | 5.33\% |
| 2012 | 142 | 8 | 5.63\% |
| 2013 | 139 | 3 | 2.16\% |
| 2014 | 137 | 2 | 1.46\% |
| 2015 | 127 | 11 | 8.66\% |
| 2016 | 117 | 10 | 8.55\% |
| 2017 | 112 | 5 | 4.46\% |
| 2018 2019 | 105 99 | 6 | 6.67\% ${ }_{6}^{6.06 \%}$ |
| 2019 | 99 |  | 6.06\% |

Recent Georgia CU Mergers/Liquidations*

| Merged/Liquidated CU | City | Assets | Members | Branches | Type | Surviving CU | City | State | Assets | Members | Branches |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Atlanta Federal Credit Unior | Atlanta | 10,218,029 | 2,266 | 1 | M | Family First CU | Hapeville | GA | 106,914,688 | 14,709 | 2 |
| Augusta VAH FCL | Augusta | 73,113,557 | 9,918 | 4 | M | SRP FCU | North Augusta | SC | 1,069,542,471 | 150,529 | 20 |
| Savannah Federal CU | Savannah | 19,647,467 | 1,665 | 1 | M | CORECU | Statesboro | GA | 99,519,972 | 12,300 | 4 |
| Stephens-Franklin Teachers FCU | Toccoa | 20,131,042 | 1,607 | 2 | A |  |  |  |  |  |  |
| Towns-Union Educators FCU | Young Haris | 2,677,005 | 559 | 1 | M | Peach State FCU | Lawrenceville | GA | 518,715,948 | 60,538 | 23 |
| Rabun-Tallulah FCU | TIGER | 690,263 | 148 | 1 | A |  |  |  |  |  |  |
| *Based on year last call report was filed. |  |  |  |  |  |  |  |  |  |  |  |

## Georgia Home Price Changes

## By MSA

Source: FHFA All Transactions Index. NSA.

| Metropolitan Area | Year <br> Ending 2nd <br> Qtr 2019 | Since 4th <br> Quarter <br> 2007 |
| :--- | ---: | ---: |
| Albany, GA | $6.7 \%$ | $-0.5 \%$ |
| Athens-Clarke County, GA | $6.8 \%$ | $26.0 \%$ |
| Atlanta-Sandy Springs-Alpharetta, GA | $7.7 \%$ | $25.5 \%$ |
| Augusta-Richmond County, GA-SC | $2.7 \%$ | $9.2 \%$ |
| Brunswick, GA | $3.5 \%$ | $-3.4 \%$ |
| Chattanooga, TN-GA | $7.0 \%$ | $26.9 \%$ |
| Columbus, GA-AL | $1.4 \%$ | $-7.1 \%$ |
| Dalton, GA | $6.9 \%$ | $4.6 \%$ |
| Gainesville, GA | $8.6 \%$ | $15.2 \%$ |
| Hinesville, GA | $0.4 \%$ | $-1.3 \%$ |
| Macon-Bibb County, GA | $6.3 \%$ | $1.2 \%$ |
| Rome, GA | $5.5 \%$ | $9.1 \%$ |
| Savannah, GA | $7.8 \%$ | $11.5 \%$ |
| Valdosta, GA | $-1.4 \%$ | $-9.3 \%$ |
| Warner Robins, GA | $5.7 \%$ | $4.2 \%$ |

## Georgia Unemployment Rate

Trends-By MSA (\%)
Source BLS. Not seasonally adjusted.

| Metropolitan Area | June 2019 <br> $(\%)$ | June 2018 <br> $(\%)$ | Change <br> $(\%)$ |
| :--- | :---: | :---: | :---: |
| Albany, GA | 4.7 | 5.4 | -0.7 |
| Athens-Clarke County, GA | 3.8 | 4.3 | -0.5 |
| Atlanta-Sandy Springs-Roswell, GA | 3.7 | 4.2 | -0.5 |
| Augusta-Richmond County, GA-SC | 4.2 | 4.5 | -0.3 |
| Brunswick, GA | 3.7 | 4.1 | -0.4 |
| Columbus, GA-AL | 4.5 | 5.1 | -0.6 |
| Dalton, GA | 4.5 | 4.9 | -0.4 |
| Gainesville, GA | 3.1 | 3.6 | -0.5 |
| Hinesville, GA | 4.5 | 4.6 | -0.1 |
| Macon-Bibb County, GA | 4.2 | 4.7 | -0.5 |
| Rome, GA | 4.1 | 4.7 | -0.6 |
| Savannah, GA | 3.6 | 4.0 | -0.4 |
| Valdosta, GA | 4.0 | 4.6 | -0.6 |
| Warner Robins, GA | 3.9 | 4.4 | -0.5 |


[^0]:    Eamings, net chargeoffs, and banknuptcies are year-to-date numbers annualized. Due to signific ant sea sonal variation, balance sheet growth rates are for the trailing 12 months. US Totals include only credit unions that are released on the NCUA 5300 Call Report file.

[^1]:    Eamings, net chargeoffs, and banknuptcies are year-to-date numbers a nnualized. Due to signific ant sea sonal va riation, balance sheet growth rates are for the trailing 12 months. US Totals include only credit unions that are released on the NCUA 5300 Call Report file.
    Source: NCUA and CUNA E\&S.

[^2]:    Curent period flow statistics are trailing four quarters.

