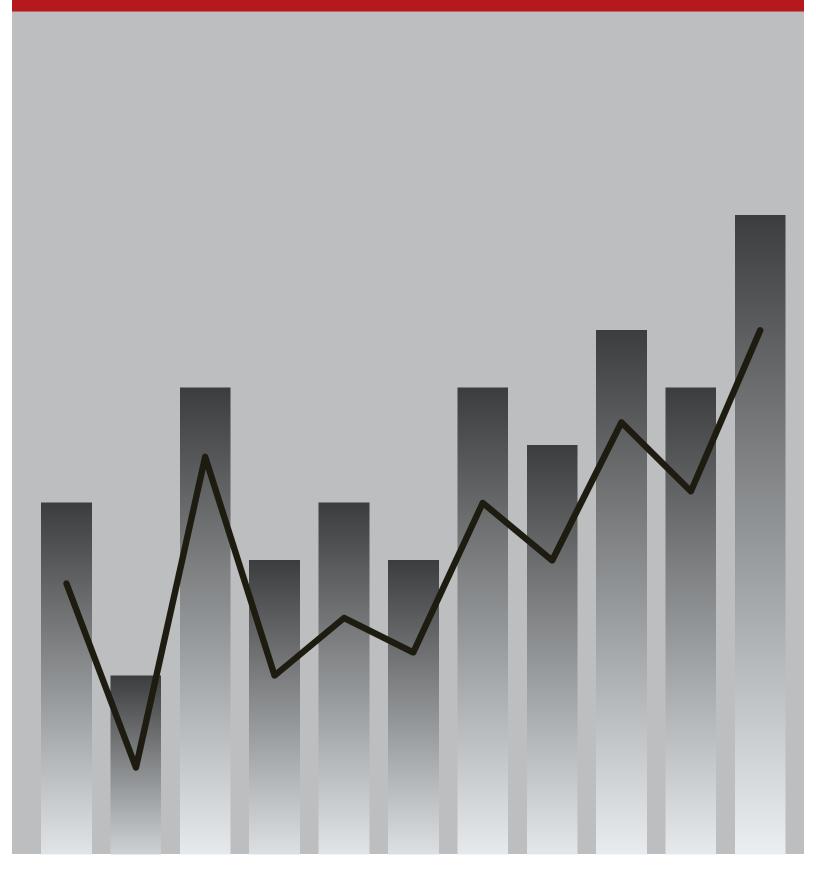
Mid-Year 2019 CUNA Economics & Statistics



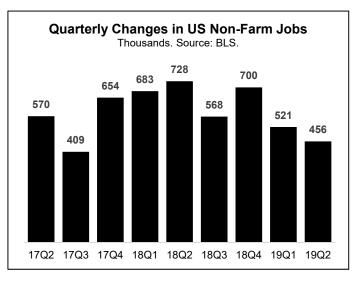
#### U.S. Growth Slows as Global Storm Clouds Form

Growth in the nation's economy slowed in the second quarter as trade disputes and a global slowdown took their toll. The U.S. economy grew at a 2 percent annualized pace in the period – well below its first-quarter, 3.1 percent increase. Of course, first-quarter results were buoyed by a bounce-back in demand following the resolution of the federal government shutdown.

Personal consumption and government spending were key contributors to secondquarter growth, but inventory investment, exports, residential fixed investment, and nonresidential fixed investment were a drag. In addition, imports increased.

The labor market remained close to full employment with the unemployment rate starting the quarter at 3.8 percent and ending June at 3.7 percent. In total, the U.S. economy added 456,000 jobs in the three months ending June. That total was a bit slower than the 521,000 first quarter tally and the second-lowest increase in the past two years. Still, wages grew at a healthy 2.9 percent annualized pace in the quarter.

According to the Bureau of Labor Statistics, the state of Florida added



63,100 jobs in the second quarter and the state unemployment rate declined from 3.5 percent at the beginning of April to 3.4 percent by mid-year.

Equity markets largely shrugged off the international challenges – with a 3.8 percent quarterly advance that left the index near an all-time high. Home prices increased (reflected in a three-month, 2.3 percent gain in the S&P Case-Shiller national home price index). The Federal Housing Finance Agency reports Florida home prices lagged a bit - increasing 1.2 percent in the period (an annualized 4.8 percent pace).

Inflation remained below the Federal Reserve's 2 percent target rate throughout the quarter despite fast-rising wages. That, in part, helped policy-makers rationalize a steady federal funds interest rate target throughout the period. On the other hand, the 10-year Treasury yield declined by 41 basis points in the quarter as international investors sought protection from increasing volatility and uncertainty.

Looking forward, inflation is expected to remain in check – with the difference between the five-year Treasury and five-year Treasury Inflation Protected Security signaling expected price increases averaging only 1.4 percent in over the next five years. That seems about right. While wages are increasing faster than inflation, consumers have been spending cautiously. In addition, the weak global economy suggests energy prices should remain in check despite the supply shock arising from recent drone attacks on Saudi oil fields. Oil demand typically declines in the autumn.

#### Solid Credit Union Results

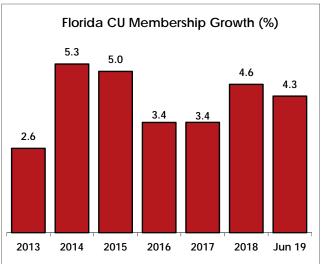
Florida credit union operating results reflected solid growth in memberships, strong asset quality and lofty earnings in the second quarter. Normal first-quarter seasonal patterns were evident with a significant deceleration in savings growth and much faster loan growth.

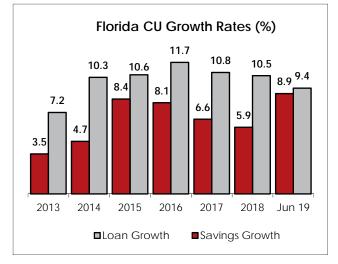
Florida credit unions reported a 0.9 percent increase in total memberships in the second quarter, a bit slower than the 1.2 percent first-quarter gain, but in line with the second quarter 2018 increase of 1 percent. Overall, Florida credit unions now report a total of 5.96 million memberships – representing a 4.3 percent increase in the year ending June 2019.

As is typically the case, credit union loan balances grew relatively fast in the second quarter with the start of the home buying season. In addition, the end of the school year typically has lots of members heading out on summer vacation and many use those trips as motivation to shop for more reliable cars.

The 2.6 percent increase in second-quarter credit union loan balances was double the 1.3 percent increase reflected in first quarter results but a bit lower than the 3.1 percent increase reported in the second quarter of 2018.

A slowdown in overall loan demand is obvious in annual data with 12-month loan growth coming in at 9.4 percent - below the 10.5 percent increase in full-year 2018. Florida credit unions collectively experienced double-digit percentage gains in loan balances annually between 2014 and 2018.





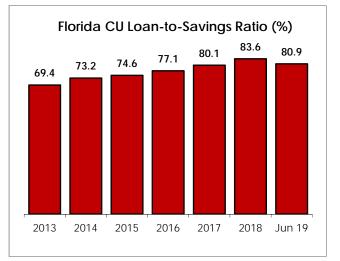
Commercial loan portfolios continued to reflect the strongest gains, increasing 5.4 percent in the second quarter. First mortgages increased 4.5 percent, while unsecured personal loan balances were up 3.5 percent. Used autos grew 2 percent. Credit cards and home equity/2<sup>nd</sup> mortgages followed closely with gains of 1.6 and 1.5 percent, respectively. New auto loan balances managed only a 0.6 percent increase in the quarter.

Savings balance growth declined in the second quarter as the flow of tax refunds to various savings accounts slowed. The 1.5 percent three-month increase in Florida credit union savings balances was well below the 5.8 percent increase in the first quarter and faster than the 0.2 percent increase in the second quarter of 2018. On a year-over-year basis, Florida credit union total savings balances were up 8.9 percent.

Florida credit union certificate accounts increased at a strong 8.5 percent pace in the second quarter and IRAs came in a distant second with a 1.2 percent quarterly gain. Money market shares were up 0.9 percent, but all other savings portfolios reflected declines. Regular shares decreased 0.2 percent and share drafts fell 1.5 percent in the quarter.

With loan growth outpacing savings growth, the aggregate Florida credit union loan-tosavings ratio increased from 79.9 percent at the beginning of the quarter to 80.9 percent by the end of June 2019.

Asset quality held steady near cyclical highs in the second quarter. The aggregate Florida credit union delinquency increased modestly – beginning the quarter at 0.40 percent and ending the quarter at 0.45 percent. Annualized second quarter loan net chargeoff rates came in at 0.47



percent, which was lower than the 0.60 percent reading during the first quarter. With still-low unemployment and fast-rising wages, healthy asset quality should be a defining characteristic well into 2020.

Florida credit union annualized earnings results pushed higher in the second quarter. A six-basis point increase in operating expenses was offset by the combination of an eighteen-basis point increase in fee & other income and a three-basis point decline in net interest margin (asset yields increased by two basis points but funding costs were up five basis points). Loss provisions declined by eight basis points.

Overall, Sunshine State credit unions reflect annualized ROA (net income as a percentage of average assets) totaling 1.14 percent in the second quarter – sixteen basis points higher than the first quarter result. Annualized first-half earnings totaled 1.06 percent - up thirteen basis points compared to full-year 2018 results.

FL CU Earnings (Basis Points)	2019 Q1	2019 Q2
Yield on total assets	375	377
-Dividend/interest cost of assets	68	73
+Fee & other income	161	179
-Operating expense	328	334
-Loss Provisions	42	34
= Net Income (ROA)	98	114

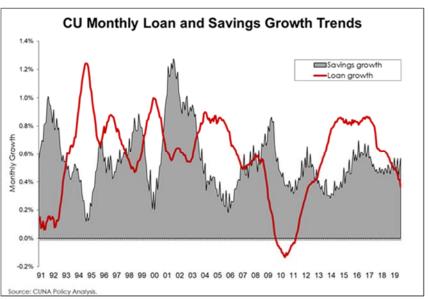
Strong earnings and slower savings/asset growth pushed the Florida credit union capital ratio modestly higher in the second quarter. The net worth to asset ratio started the quarter 10.7 percent and finished the second quarter at 10.9 percent – keeping it near a pre-recession high.

Overall, 99 percent of all Florida credit unions remain "well capitalized" with net worth ratios above the required 7 percent regulatory threshold level.

#### Challenges

CUNA economists expect the economy to continue to grow through 2020 with an associated favorable outlook for credit union operating results. However, as shown in the graphic below, the U.S. economy is clearly past peak in the credit cycle – and that is generally consistent with an obvious slowing in economic activity. Going forward,

associated modest changes in consumer behavior are likely to challenge recent lofty growth, earnings, and asset quality metrics in the coming months.



	U.S. CUs	Florida CUs
Demographic Information	Jun 19	Jun 19
Number of CUs	5,421	132
Assets per CU (\$ mil)	283.7	540.4
Median assets (\$ mil)	34.8	91.7
Total assets (\$ mil)	1,538,208	71,335
Total loans (\$ mil)	1,084,675	49,009
Total surplus funds (\$ mil)	386,321	18,985
Total savings (\$ mil)	1,295,278	60,611
Total memberships (thousands)	119,698	5,961
Growth Rates (%)		
otal assets	6.3	9.1
Total loans	6.6	9.4
Total surplus funds	4.5	8.3
Total savings	6.0	8.9
Total memberships	3.7	4.3
% CUs with increasing assets	62.2	74.2
Earnings - Basis Pts.		
Yield on total assets	401	376
Dividend/interest cost of assets	85	71
Net interest margin	317	305
Fee & other income	137	170
Operating expense	315	331
Loss Provisions	43	38
Net Income (ROA) with Stab Exp	96	106
Net Income (ROA) without Stab Exp	96	106
% CUs with positive ROA	88.5	90.2
Capital Adequacy (%)		
Net worth/assets	11.3	10.9
% CUs with NW > 7% of assets	98.3	98.5
Asset Quality	0.42	0.44
Delinquencies (60+ day \$)/loans (%)	0.63	0.44
Net chargeoffs/average loans (%)	0.55	0.53
fotal borrower-bankruptcies	205,218	9,538
Bankruptcies per CU	37.9	72.3
Bankruptcies per 1000 members	1.7	1.6
Asset/Liability Management	02.7	96.0
oans/savings	83.7	80.9
Loans/assets	70.5	68.7 27.5
Net Long-term assets/assets	33.1	27.5
Liquid assets/assets	13.1	16.4
Core deposits/shares & borrowings	49.8	54.9
Productivity Members/potential members (%)	3	2
		58
Borrowers/members (%)	58	
Vembers/FTE	386	377
Average shares/member (\$)	10,821	10,169
Average loan balance (\$) Employees per million in assets	15,531 0.20	14,254 0.22
	0.20	0.22
Structure (%)	11/	F 2
Fed CUs w/ single-sponsor	11.6	5.3
Fed CUs w/ community charter Other Fed CUs	16.9	15.9
	33.0	28.0
CUs state chartered	38.5	50.8

#### Overview by Year

Earnings, net chargeoffs, and bankruptcies are year-to-date numbers annualized. Due to significant seasonal variation, balance sheet growth rates are for the trailing 12 months. US Totals include only credit unions that are released on the NCUA 5300 Call Report file.

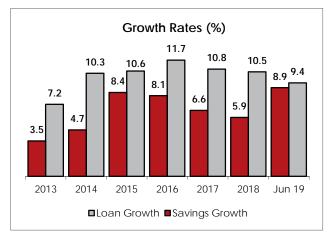
Source: NCUA and CUNA E&S.

	U.S.	U.S. Florida Credit Unions								
Demographic Information	Jun 19	Jun 19	2018	2017	2016	2015	2014	2013		
Number of CUs	5,421	132	132	134	141	150	156	158		
Assets per CU (\$ mil)	283.7	540.4	507.5	468.1	416.6	360.1	319.1	299.1		
Median assets (\$ mil)	34.8	91.7	89.1	83.7	78.4	68.2	62.0	56.9		
Total assets (\$ mil)	1,538,208	71,335	66,984	62,723	58,734	54,019	49,783	47,256		
Total Ioans (\$ mil)	1,084,675	49,009	47,144	42,671	38,524	34,501	31,207	28,283		
Total surplus funds (\$ mil)	386,321	18,985	16,674	17,052	17,352	16,956	16,198	16,849		
Total savings (\$ mil)	1,295,278	60,611	56,410	53,264	49,956	46,219	42,632	40,734		
fotal memberships (thousands)	119,698	5,961	5,840	5,581	5,395	5,215	4,965	4,716		
Growth Rates (%)										
otal assets	6.3	9.1	6.8	6.8	8.7	8.5	5.3	3.8		
Total loans	6.6	9.4	10.5	10.8	11.7	10.6	10.3	7.2		
Total surplus funds	4.5	8.3	-2.2	-1.7	2.3	4.7	-3.9	-2.4		
Fotal savings	6.0	8.9	5.9	6.6	8.1	8.4	4.7	3.5		
lotal memberships	3.7	4.3	4.6	3.4	3.4	5.0	5.3	2.6		
% CUs with increasing assets	62.2	74.2	69.7	80.6	87.2	82.0	76.3	70.3		
arnings - Basis Pts.										
/ield on total assets	401	376	355	330	323	327	333	337		
Dividend/interest cost of assets	85	71	53	45	45	45	45	48		
Net interest margin	317	305	302	286	279	282	288	289		
ee & other income	137	170	169	167	172	175	182	186		
Operating expense	315	331	332	330	344	351	354	358		
oss Provisions	43	38	46	45	37	32	28	36		
let Income (ROA) with Stab Exp	96	106	93	79	70	73	88	80		
Net Income (ROA) without Stab Exp	96	106	93	79	70	73	88	86		
% CUs with positive ROA	88.5	90.2	89.4	91.8	85.8	80.7	84.0	81.6		
Capital Adequacy (%)										
Net worth/assets	11.3	10.9	11.0	10.8	10.7	10.9	11.0	10.7		
% CUs with NW > 7% of assets	98.3	98.5	97.7	99.3	97.9	96.7	98.1	99.4		
Asset Quality										
Delinquencies (60+ day \$)/loans (%)	0.63	0.44	0.57	0.67	0.74	0.91	1.21	1.62		
Net chargeoffs/average loans (%)	0.55	0.53	0.60	0.62	0.64	0.65	0.75	1.06		
otal borrower-bankruptcies	205,218	9,538	8,048	7,130	6,695	7,434	8,621	10,086		
Bankruptcies per CU	37.9	72.3	61.0	53.2	47.5	49.6	55.3	63.8		
3ankruptcies per 1000 members	1.7	1.6	1.4	1.3	1.2	1.4	1.7	2.1		
Asset/Liability Management										
oans/savings	83.7	80.9	83.6	80.1	77.1	74.6	73.2	69.4		
.oans/assets	70.5	68.7	70.4	68.0	65.6	63.9	62.7	59.9		
Net Long-term assets/assets	33.1	27.5	28.2	28.0	28.1	29.7	32.7	35.9		
iquid assets/assets	13.1	16.4	13.8	14.3	14.8	15.6	14.4	15.0		
Core deposits/shares & borrowings	49.8	54.9	55.8	55.8	54.3	53.4	51.3	49.1		
roductivity										
Members/potential members (%)	3	2	3	3	3	3	3	3		
Borrowers/members (%)	58	58	58	58	55	53	53	50		
Members/FTE	386	377	380	380	375	371	367	361		
Average shares/member (\$)	10,821	10,169	9,660	9,544	9,260	8,862	8,587	8,637		
Average loan balance (\$)	15,531	14,254	13,849	13,166	12,931	12,409	11,939	11,995		
Employees per million in assets	0.20	0.22	0.23	0.23	0.25	0.26	0.27	0.28		
itructure (%)										
ed CUs w/ single-sponsor	11.6	5.3	5.3	5.2	5.7	6.7	6.4	7.0		
ed CUs w/ community charter	16.9	15.9	18.2	19.4	19.1	18.0	19.2	19.0		
Other Fed CUs	33.0	28.0	26.5	26.9	27.7	28.7	28.8	27.8		
CUs state chartered	38.5	50.8	50.0	48.5	47.5	46.7	45.5	45.6		

#### **Overview: State Trends**

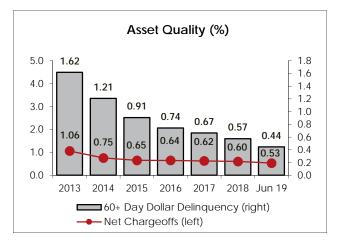
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# Mid-Year 2019

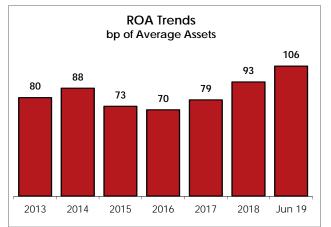


# Loan and Savings Growth Trends

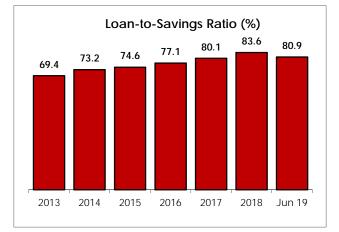
# **Credit Risk Trends**



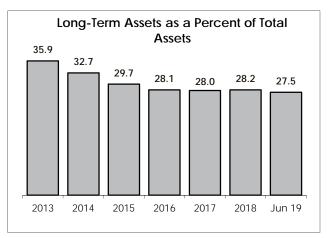
# **Earnings Trends**



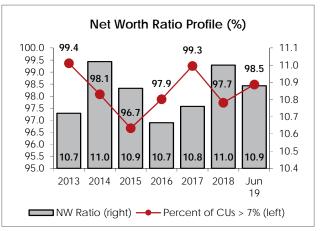
### Liquidity Trends



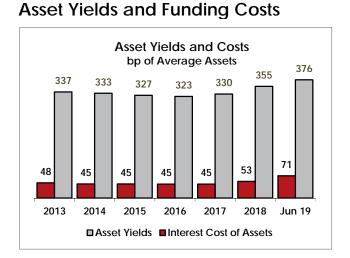
### **Interest Rate Risk Trends**



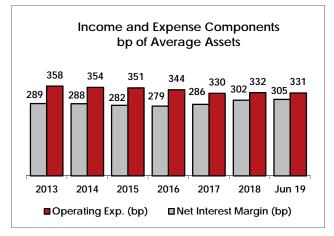
# Solvency Trends



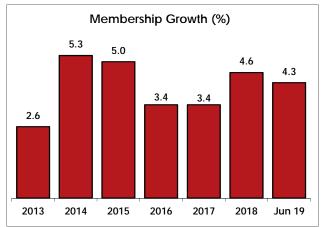
# Mid-Year 2019



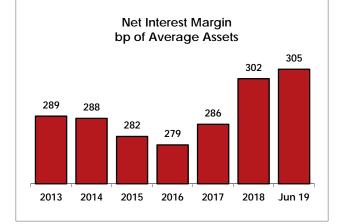
# Interest Margins & Overhead



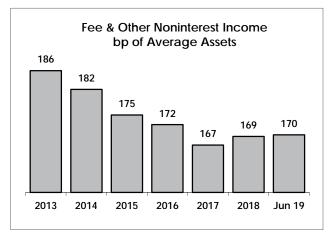
# Membership Growth Trends



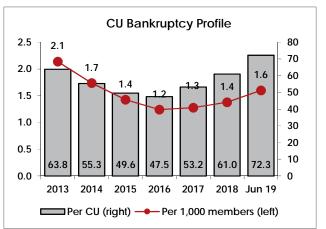
### **Interest Margins**



# Noninterest Income



# **Borrower Bankruptcies**

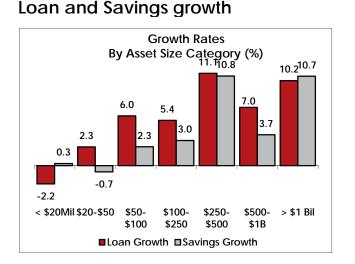


	FL		Florida	Credit Ur	nion Asset	Groups -	2019					
Demographic Information	Jun 19	< \$20Mil				\$250-\$500	\$500-\$1B	> \$1 Bil				
Number of CUs	132	18	28	22	23	7	15	19				
Assets per CU (\$ mil)	540.4	9.2	31.2	73.5	157.9	349.2	644.8	2,785.8				
Median assets (\$ mil)	91.7	8.2	29.9	72.5	138.8	354.8	627.1	1,913.3				
Total assets (\$ mil)	71,335	166	873	1,617	3,632	2,444	9,672	52,930				
Total loans (\$ mil)	49,009	70	477	858	2,146	1,580	6,802	37,076				
Total surplus funds (\$ mil)	18,985	94	362	692	1,281	730	2,285	13,542				
Total savings (\$ mil)	60,611	136	749	1,410	3,170	2,122	8,367	44,657				
Total memberships (thousands)	5,961	20	94	166	354	200	869	4,257				
Growth Rates (%)												
Total assets	9.1	0.5	-0.2	3.4	4.2	11.8	4.1	10.6				
Total loans	9.4	-2.2	2.3	6.0	5.4	11.1	7.0	10.2				
Total surplus funds	8.3	3.0	-3.2	1.1	2.0	13.6	-2.6	11.7				
Total savings	8.9	0.3	-0.7	2.3	3.0	10.8	3.7	10.7				
Total memberships	4.3	-2.1	0.1	0.4	1.2	4.5	2.0	5.3				
% CUs with increasing assets	74.2	66.7	46.4	72.7	82.6	100.0	80.0	100.0				
Earnings - Basis Pts.												
Yield on total assets	376	378	406	391	385	386	393	371				
Dividend/interest cost of assets	71	41	35	40	37	49	48	80				
Net interest margin	305	338	372	351	348	337	345	291				
Fee & other income	170	62	158	160	182	164	194	166				
Operating expense	331	369	455	407	406	388	411	304				
Loss Provisions	38	13	38	29	36	18	39	39				
Net Income (ROA) with Stab Exp	106	17	37	75	88	95	89	114				
Net Income (ROA) without Stab Exp	106	17	37	75	88	95	89	114				
% CUs with positive ROA	90.2	72.2	78.6	95.5	100.0	100.0	93.3	100.0				
Capital Adequacy (%)												
Net worth/assets	10.9	17.1	13.6	11.2	11.1	11.0	10.8	10.8				
% CUs with NW > 7% of assets	98.5	100.0	96.4	95.5	100.0	100.0	100.0	100.0				
Asset Quality												
Delinquencies (60+ day \$)/loans (%)	0.44	0.71	0.76	0.53	0.45	0.38	0.46	0.44				
Net chargeoffs/average loans (%)	0.53	0.29	0.79	0.48	0.73	0.37	0.61	0.51				
Total borrower-bankruptcies	9,538	12	102	220	366	172	1,770	6,896				
Bankruptcies per CU	72.3	0.7	3.6	10.0	15.9	24.6	118.0	362.9				
Bankruptcies per 1000 members	1.6	0.6	1.1	1.3	1.0	0.9	2.0	1.6				
Asset/Liability Management (%)												
Loans/savings	80.9	51.2	63.7	60.9	67.7	74.5	81.3	83.0				
Loans/assets	68.7	42.1	54.6	53.1	59.1	64.6	70.3	70.0				
Net Long-term assets/assets	27.5	12.4	17.7	20.7	23.1	29.5	31.0	27.5				
Liquid assets/assets	16.4	32.1	24.6	21.2	20.3	17.8	13.9	16.2				
Core deposits/shares & borrowings	54.9	73.2	72.6	67.5	68.6	59.4	67.1	50.7				
Productivity												
Members/potential members (%)	2	1	1	2	1	6	1	3				
Borrowers/members (%)	58	42	54	54	52	58	53	59				
Members/FTE	377	384	332	330	309	315	321	405				
Average shares/member (\$)	10,169	6,760	7,972	8,508	8,957	10,596	9,624	10,490				
Average loan balance (\$)	14,254	8,264	9,336	9,527	11,688	13,700	14,756	14,662				
Employees per million in assets	0.22	0.32	0.32	0.31	0.32	0.26	0.28	0.20				
Structure (%)												
	5.3	16.7	3.6	9.1	4.3	0.0	0.0	0.0				
Fea CUS W/ single-sponsor								210				
Fed CUs w/ single-sponsor Fed CUs w/ community charter	15.9	5.6	10.7	13.6	30.4	57.1	20.0	0.0				
Fed CUs w/ single-sponsor Fed CUs w/ community charter Other Fed CUs	15.9 28.0	5.6 38.9	10.7 32.1	13.6 27.3	30.4 17.4	57.1 42.9	20.0 6.7	0.0 36.8				

#### **Overview: State Results by Asset Size**

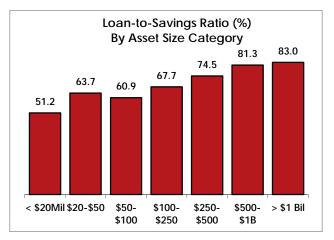
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# Mid-Year 2019

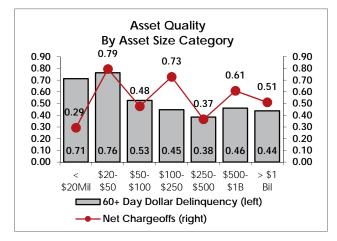


# **Results By Asset Size**

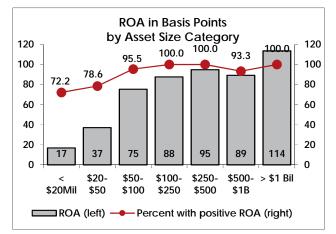
# Liquidity Risk Exposure



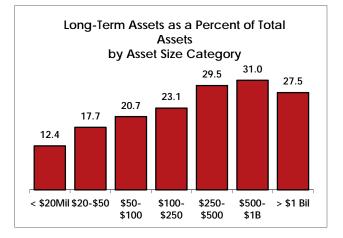
### **Credit Risk Exposure**



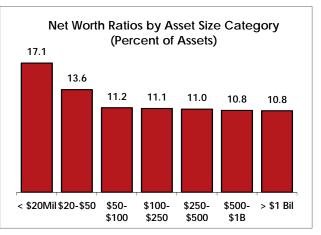
### Earnings



# Interest Rate Risk Exposure



# Solvency



	U.S.		All U.S.	Credit Ur	nions Asse	et Groups	- 2019	
Demographic Information	Jun 19	< \$20Mil	\$20-\$50	\$50-\$100	\$100-\$250	\$250-\$500	\$500-\$1B	> \$1 Bil
Number of CUs	5,421	2,071	1,023	699	697	346	265	320
Assets per CU (\$ mil)	283.7	7.5	32.6	72.0	158.5	349.2	702.7	3,191.9
Median assets (\$ mil)	34.8	6.5	31.4	70.5	150.8	339.7	678.3	1,772.6
Total assets (\$ mil)	1,538,208	15,613	33,325	50,361	110,467	120,835	186,209	1,021,398
Total loans (\$ mil)	1,084,675	7,968	18,031	29,252	72,033	83,185	132,667	741,539
Total surplus funds (\$ mil)	386,321	7,303	14,093	18,803	32,618	31,247	43,916	238,341
Total savings (\$ mil)	1,295,278	13,233	28,825	43,774	95,980 10,430	104,232	158,332	850,901 71.860
Total memberships (thousands)	119,698	2,422	3,780	5,287	10,439	10,777	15,132	/1,800
Growth Rates (%)								
Total assets	6.3	-0.2	1.2	2.0	3.5	4.8	6.2	8.2
Total loans	6.6	4.3	4.7	4.6	5.6	6.1	6.9	7.7
Total surplus funds	4.5	-4.8	-3.2	-1.8	-1.2	0.7	3.5	8.4
Total savings	6.0	-0.8 -0.9	0.4	1.4 0.4	2.8	4.2 2.0	5.8	8.0
Total memberships % CUs with increasing assets	3.7 62.2	-0.9 43.8	-0.5 58.3	0.4 66.7	1.3 79.8	2.0 86.1	3.1 90.6	6.1 96.6
20 COS WITH INCREASING ASSEIS	02.2	45.0	50.5	00.7	77.0	00.1	90.0	70.0
Earnings - Basis Pts.								
Yield on total assets	401	393	381	382	390	394	396	406
Dividend/interest cost of assets	85	41	41	46	55	63	70	97
Net interest margin	317	352	339	336	335	331	325	309
Fee & other income	137	86	113	127	143	151	151	135
Operating expense Loss Provisions	315 43	365 28	364 24	372 27	377 30	370 32	359 33	289 49
Net Income (ROA) with Stab Exp	43 96	20 45	24 65	64	30 70	32 79	33 84	49 106
Net Income (ROA) with stab Exp	96	45	65	64	70	79	84	100
% CUs with positive ROA	88.5	77.8	92.0	94.1	95.7	98.3	98.9	99.4
,		-						
Capital Adequacy (%)	11.0	147	10.0	10.0	11.5	11.0	11.0	11.1
Net worth/assets % CUs with NW > 7% of assets	11.3 98.3	14.7 97.3	12.8 98.3	12.0 98.4	11.5 98.9	11.3 99.7	11.2 100.0	11.1 99.7
% COS WITT NW > 7% OF ASSets	90.5	97.5	90.3	90.4	90.9	99.7	100.0	99.1
Asset Quality								
Delinquencies (60+ day \$)/loans (%)	0.63	1.33	0.91	0.80	0.69	0.67	0.60	0.61
Net chargeoffs/average loans (%)	0.55	0.58	0.46	0.46	0.48	0.48	0.49	0.59
Total borrower-bankruptcies	205,218	4,184	5,446	7,824	17,292	19,676	28,792	122,004
Bankruptcies per CU Bankruptcies per 1000 members	37.9 1.7	2.0 1.7	5.3 1.4	11.2 1.5	24.8 1.7	56.9 1.8	108.6 1.9	381.3 1.7
bankruptcies per 1000 members	1.7	1.7	1.4	1.5	1.7	1.0	1.9	1.7
Asset/Liability Management								
Loans/savings	83.7	60.2	62.6	66.8	75.1	79.8	83.8	87.1
Loans/assets	70.5	51.0	54.1	58.1	65.2	68.8	71.2	72.6
Net Long-term assets/assets	33.1	11.7	20.1	24.2	28.3	31.3	34.7	34.7
Liquid assets/assets Core deposits/shares & borrowings	13.1 49.8	28.2 79.7	22.8 71.4	19.9 66.4	16.1 60.6	13.8 57.0	12.6 53.7	11.8 45.0
Core deposits/sinares & borrowings	49.0	19.1	/1.4	00.4	00.0	57.0	03.7	45.0
Productivity								
Members/potential members (%)	3	5	3	3	3	3	3	3
Borrowers/members (%)	58	43	55	53	56	54	57	61
Members/FTE	386	418	395	370	338	341	341	414
Average shares/member (\$)	10,821	5,464	7,625	8,279	9,195	9,672	10,463	11,841
Average loan balance (\$) Employees per million in assets	15,531 0.20	7,682 0.37	8,636 0.29	10,359 0.28	12,376 0.28	14,178 0.26	15,370 0.24	17,019 0.17
Employees per million in assets	0.20	0.57	0.27	0.20	0.20	0.20	0.24	0.17
Structure (%)								
Fed CUs w/ single-sponsor	11.6	23.4	7.8	3.7	2.4	2.0	3.0	2.2
Fed CUs w/ community charter	16.9	8.6	21.4	24.0	27.7	23.4	15.8	10.3
Other Fed CUs	33.0 28 F	37.1	34.1	31.5	28.4	24.9	24.9	31.6
CUs state chartered	38.5	30.9	36.7	40.8	41.5	49.7	56.2	55.9

#### **Overview: National Results by Asset Size**

Earnings, net chargeoffs, and bankruptcies are year-to-date numbers annualized. Due to significant seasonal variation, balance sheet growth rates are for the trailing 12 months. US Totals include only credit unions that are released on the NCUA 5300 Call Report file. Source: NCUA and CUNA E&S.

	U.S.			Florida	Credit Ur	nions		
Growth Rates	Jun 19	Jun 19	2018	2017	2016	2015	2014	2013
Credit cards	7.7%	6.8%	4.7%	6.5%	4.3%	1.8%	3.1%	2.4%
Other unsecured loans	8.3%	7.9%	5.3%	11.2%	7.1%	6.0%	7.9%	8.7%
New automobile	5.2%	10.0%	16.0%	18.4%	20.6%	18.9%	33.8%	19.5%
Used automobile	5.4%	8.7%	11.0%	13.2%	19.4%	17.7%	16.8%	15.6%
First mortgage	6.7%	10.3%	9.2%	9.5%	6.4%	6.7%	2.8%	5.9%
HEL & 2nd Mtg	7.7%	9.4%	8.5%	-7.4%	1.0%	2.3%	1.1%	-8.1%
Commercial loans*	11.3%	16.3%	16.6%	2.0%	14.4%	18.5%	14.6%	12.1%
Share drafts	5.4%	5.8%	6.0%	8.3%	16.6%	15.1%	8.9%	4.1%
Certificates	20.5%	32.4%	12.4%	4.8%	3.5%	1.7%	-1.5%	-5.2%
IRAs	2.5%	3.6%	-1.0%	-1.5%	4.3%	1.0%	-1.6%	-0.6%
Money market shares	0.6%	1.1%	-0.9%	4.0%	8.0%	6.1%	2.0%	3.4%
Regular shares	2.7%	4.4%	6.1%	10.0%	7.5%	11.9%	9.4%	9.8%
Portfolio \$ Distribution				. = 0.1				
Credit cards/total loans	5.8%	6.1%	6.3%	6.7%	6.9%	7.4%	8.1%	8.6%
Other unsecured loans/total loans	4.1%	3.2%	3.2%	3.4%	3.4%	3.5%	3.7%	3.8%
New automobile/total loans	13.6%	21.2%	21.7%	20.6%	19.3%	17.9%	16.6%	13.7%
Used automobile/total loans	20.9%	24.9%	24.8%	24.7%	24.2%	22.6%	21.2%	20.1%
First mortgage/total loans	40.9%	33.9%	33.3%	33.7%	34.1%	35.8%	37.1%	39.8%
HEL & 2nd Mtg/total loans	8.4%	6.1%	6.2%	6.4%	7.6%	8.4%	9.1%	9.9%
Commercial loans/total loans	7.1%	5.8%	5.6%	5.3%	5.7%	5.6%	5.2%	5.0%
Share drafts/total savings	14.8%	16.3%	16.3%	16.3%	16.1%	14.9%	14.0%	13.5%
Certificates/total savings	20.6%	18.4%	16.4%	15.5%	15.7%	16.4%	17.5%	18.6%
IRAs/total savings	6.2%	6.5%	6.8%	7.3%	7.9%	8.2%	8.8%	9.3%
Money market shares/total savings	20.6%	17.8%	18.7%	20.0%	20.5%	20.5%	21.0%	21.5%
Regular shares/total savings	35.9%	38.8%	39.6%	39.6%	38.4%	38.6%	37.4%	35.7%
Percent of CUs Offering								
Credit cards	62.2%	84.8%	84.8%	84.3%	84.4%	82.7%	81.4%	81.0%
Other unsecured loans	99.4%	99.2%	100.0%	100.0%	99.3%	99.3%	99.4%	99.4%
New automobile	95.8%	98.5%	98.5%	99.3%	98.6%	98.0%	98.1%	97.5%
Used automobile	96.9%	98.5%	99.2%	99.3%	99.3%	98.7%	98.1%	98.1%
First mortgage	69.2%	88.6%	87.9%	88.1%	87.2%	85.3%	84.0%	84.2%
HEL & 2nd Mtg	69.3%	83.3%	82.6%	84.3%	83.7%	80.7%	80.1%	80.4%
Commercial loans	35.0%	47.7%	47.0%	47.0%	48.9%	47.3%	45.5%	44.3%
Share drafts	80.5%	95.5%	95.5%	94.0%	92.9%	92.7%	92.3%	92.4%
Certificates	82.0%	93.9%	93.9%	93.3%	92.9%	91.3%	91.0%	91.1%
IRAs	68.8%	87.9%	87.9%	85.8%	85.1%	82.0%	82.1%	82.9%
Money market shares	52.6%	75.0%	75.0%	73.1%	70.9%	68.0%	66.7%	65.8%
Number of Loans as a Percent of Mer								
Credit cards	18.9%	20.4%	20.4%	20.5%	19.6%	19.6%	19.4%	18.8%
Other unsecured loans	11.6%	9.6%	10.2%	10.6%	10.2%	10.0%	10.4%	9.6%
New automobile	6.2%	7.9%	7.9%	7.4%	6.6%	5.9%	5.6%	4.8%
Used automobile	15.1%	14.1%	14.1%	13.8%	12.8%	11.9%	11.5%	11.0%
First mortgage	2.4%	2.1%	2.1%	2.2%	2.0%	2.1%	2.1%	2.2%
HEL & 2nd Mtg	2.1%	1.5%	1.5%	1.5%	1.7%	1.7%	1.7%	1.8%
Commercial loans	0.2%	0.1%	0.1%	0.1%	0.2%	0.1%	0.1%	0.1%
Share drafts	57.7%	70.3%	69.8%	69.7%	67.2%	66.9%	65.7%	66.1%
Certificates	8.3%	6.3%	6.0%	5.8%	6.1%	6.4%	7.0%	7.9%
IRAs	4.1%	4.2%	4.3%	4.7%	4.9%	5.1%	5.3%	5.8%
Money market shares	6.8%	5.8%	5.8%	6.1%	6.3%	6.6%	7.0%	7.5%

#### Portfolio: State Trends

Current period flow statistics are trailing four quarters.

\*Prior to third quarter 2017, these were reported as member business loans. This change may cause fluctuations from prior cycles. Source: NCUA and CUNA E&S.

	FL		Florida	Credit Uni	on Asset C	Groups - 2	019	
Growth Rates	Jun 19	< \$20 Mil	\$20-\$50	\$50-\$100	\$100-\$250	\$250-\$500	\$500-\$1Bil	> \$1Bil
Credit cards	6.8%	-3.3%	-1.0%	-4.9%	3.7%	0.2%	6.5%	7.7%
Other unsecured loans	7.9%	-7.6%	1.0%	2.7%	-0.5%	4.5%	11.8%	9.4%
New automobile	10.0%	2.6%	6.2%	7.8%	10.9%	14.1%	5.6%	10.6%
Used automobile	8.7%	-1.4%	0.2%	10.8%	3.1%	10.7%	7.0%	9.5%
First mortgage	10.3%	-9.0%	2.7%	5.7%	4.3%	7.6%	7.5%	11.3%
HEL & 2nd Mtg	9.4%	-5.5%	6.4%	-3.6%	10.7%	17.0%	9.0%	9.6%
Commercial loans*	16.3%	26.0%	4.2%	32.2%	23.4%	27.5%	11.6%	16.9%
Share drafts	5.8%	-35.6%	6.9%	5.6%	5.2%	15.6%	3.0%	6.1%
Certificates	32.4%	15.9%	-10.9%	5.0%	5.8%	26.2%	22.4%	37.0%
IRAs	3.6%	4.3%	-9.8%	-4.2%	-4.5%	-0.7%	0.2%	5.1%
Money market shares	1.1%	-12.6%	-7.9%	-3.7%	-6.8%	1.9%	-3.1%	2.2%
Regular shares	4.4%	7.0%	1.7%	2.7%	4.9%	10.6%	1.3%	4.9%
Portfolio \$ Distribution								
Credit cards/total loans	6.1%	3.4%	5.2%	5.7%	5.3%	7.2%	4.5%	6.5%
Other unsecured loans/total loans	3.2%	15.5%	9.6%	8.0%	6.2%	3.4%	4.4%	2.5%
New automobile/total loans	21.2%	21.8%	19.5%	17.9%	16.5%	17.9%	16.5%	22.6%
Used automobile/total loans	24.9%	32.4%	34.5%	33.9%	32.4%	22.2%	25.0%	24.2%
First mortgage/total loans	33.9%	13.2%	17.9%	19.7%	24.6%	32.1%	34.1%	35.1%
HEL & 2nd Mtg/total loans	6.1%	4.0%	4.7%	7.4%	7.7%	6.3%	8.4%	5.6%
Commercial loans/total loans	5.8%	1.0%	0.8%	2.7%	6.1%	6.4%	10.0%	5.1%
Share drafts/total savings	16.3%	9.0%	19.2%	20.9%	22.4%	24.9%	23.0%	14.0%
Certificates/total savings	18.4%	15.6%	11.3%	13.1%	11.9%	13.0%	14.3%	20.2%
IRAs/total savings	6.5%	4.2%	6.1%	4.7%	4.8%	4.8%	5.2%	7.1%
Money market shares/total savings	17.8%	5.9%	9.1%	13.9%	13.6%	22.1%	12.0%	19.3%
Regular shares/total savings	38.8%	64.1%	53.4%	46.6%	46.1%	34.9%	45.0%	36.7%
Percent of CUs Offering								
Credit cards	84.8%	38.9%	78.6%	95.5%	91.3%	100.0%	100.0%	100.0%
Other unsecured loans	99.2%	94.4%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
New automobile	98.5%	88.9%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
Used automobile	98.5%	88.9%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
First mortgage	88.6%	38.9%	89.3%	95.5%	100.0%	100.0%	100.0%	100.0%
HEL & 2nd Mtg	83.3%	16.7%	82.1%	90.9%	100.0%	100.0%	100.0%	100.0%
Commercial loans	47.7%	16.7%	21.4%	40.9%	52.2%	71.4%	86.7%	78.9%
Share drafts	95.5%	72.2%	96.4%	100.0%	100.0%	100.0%	100.0%	100.0%
Certificates	93.9%	61.1%	96.4%	100.0%	100.0%	100.0%	100.0%	100.0%
IRAs	87.9%	50.0%	92.9%	81.8%	95.7%	100.0%	100.0%	100.0%
Money market shares	75.0%	16.7%	67.9%	81.8%	87.0%	100.0%	86.7%	100.0%
Number of Loans as a Percent of Memb			10.001	15 50/	17.00/	00.001	4 / 70/	04 (0)
Credit cards	20.4%	12.4%	18.0%	15.5%	17.2%	20.3%	16.7%	21.6%
Other unsecured loans	9.6%	17.5%	16.3%	15.2%	11.9%	9.9%	9.9%	8.9%
New automobile	7.9%	4.0%	4.7%	4.6%	4.6%	6.9%	6.3%	8.8%
Used automobile	14.1%	10.1%	12.9%	14.3%	14.6%	13.0%	13.6%	14.2%
	2.1%	1.6%	1.1%	1.3%	1.4%	2.5%	1.8%	2.3%
HEL & 2nd Mtg	1.5%	1.0%	0.8%	1.0%	1.1%	1.5%	1.7%	1.5%
Commercial loans	0.1%	0.3%	0.2%	0.2%	0.2%	0.3%	0.2%	0.1%
Share drafts	70.3%	30.6%	52.5%	57.4%	63.7%	65.5%	70.5%	72.1%
Certificates	6.3%	5.1%	3.8%	4.5%	4.7%	5.5%	5.4%	6.8%
IRAs	4.2%	2.5%	2.6%	3.1%	2.7%	3.6%	3.3%	4.6%
Money market shares	5.8%	6.8%	2.4%	3.6%	4.2%	5.3%	4.7%	6.2%

# Portfolio Detail: State Results by Asset Size

Current period flow statistics are trailing four quarters.

\*Prior to third quarter 2017, these were reported as member business loans. This change may cause fluctuations from prior cycles. Source: NCUA and CUNA E&S.

Mid-Year 2019

	U.S.		All U.S.	Credit Unic	ons Asset	Groups - 2	2019	
Growth Rates	Jun 19	< \$20 Mil	\$20-\$50	\$50-\$100	\$100-\$250	\$250-\$500	\$500-\$1Bil	> \$1Bil
Credit cards	7.7%	-1.4%	0.0%	0.9%	2.4%	2.3%	4.1%	9.5%
Other unsecured loans	8.3%	-1.1%	0.8%	1.3%	3.5%	5.0%	7.4%	12.0%
New automobile	5.2%	11.2%	11.8%	8.6%	10.5%	8.4%	5.2%	4.5%
Used automobile	5.4%	5.2%	5.5%	5.7%	6.1%	5.1%	5.3%	6.1%
First mortgage	6.7%	0.4%	4.5%	3.5%	4.9%	6.3%	8.5%	7.4%
HEL & 2nd Mtg	7.7%	-1.9%	-0.1%	3.2%	4.0%	7.4%	8.5%	9.1%
Commercial loans*	11.3%	15.4%	0.2%	6.5%	10.2%	10.2%	12.8%	15.8%
Share drafts	5.4%	4.0%	3.8%	3.4%	3.7%	5.5%	5.6%	6.6%
Certificates	20.5%	1.1%	3.0%	7.3%	11.1%	17.1%	20.8%	24.2%
IRAs	2.5%	-6.6%	-4.9%	-3.6%	-1.7%	0.2%	1.7%	4.9%
Money market shares	0.6%	-2.3%	-4.7%	-4.2%	-3.0%	-2.2%	0.4%	1.7%
Regular shares	2.7%	-1.6%	0.2%	0.8%	1.7%	1.3%	2.1%	4.4%
Portfolio \$ Distribution Credit cards/total loans	5.8%	2 50/	2 00/	2.0%	3.7%	4.1%	4.1%	6.7%
Other unsecured loans/total loans	5.8% 4.1%	2.5%	3.8% 8.3%	3.9% 6.4%	3.7% 5.0%	4.1% 4.4%		
		15.0%	8.3% 15.8%		5.0% 13.1%		4.3%	3.7%
New automobile/total loans Used automobile/total loans	13.6% 20.9%	21.9%	31.0%	14.0%		13.4%	13.4%	13.6% 18.6%
	20.9% 40.9%	35.8% 10.4%	31.0% 24.2%	29.1% 28.8%	27.3% 33.3%	25.6% 35.6%	23.2% 39.4%	43.7%
First mortgage/total loans HEL & 2nd Mtg/total loans	8.4%	5.3%	9.0%	20.0 <i>%</i> 9.6%	9.2%	10.1%	9.1%	43.7%
Commercial loans/total loans	7.1%	0.8%	1.8%	3.9%	9.2 <i>%</i> 5.7%	7.1%	9.1% 8.8%	7.3%
Share drafts/total savings	14.8%	10.3%	16.0%	18.1%	19.0%	19.8%	19.8%	12.7%
Certificates/total savings	20.6%	11.1%	12.6%	14.3%	16.6%	18.3%	19.5%	22.4%
IRAs/total savings	6.2%	3.0%	5.1%	5.8%	5.9%	5.6%	5.7%	6.5%
Money market shares/total savings	20.6%	3.8%	8.8%	11.4%	14.6%	16.5%	18.3%	23.3%
Regular shares/total savings	35.9%	69.4%	55.5%	48.5%	41.9%	37.7%	34.8%	33.3%
Percent of CUs Offering	(0.00)	05 70/	74.404	0.4.5.04	0.0 10/	01.00/	04.70/	0.1.10/
Credit cards	62.2%	25.7%	74.6%	84.5%	88.4%	91.9%	94.7%	94.1%
Other unsecured loans	99.4%	98.6%	99.7%	99.9%	100.0%	100.0%	100.0%	100.0%
New automobile Used automobile	95.8%	89.2% 92.1%	99.7% 99.7%	99.7% 99.9%	100.0% 100.0%	100.0% 100.0%	99.6%	100.0% 99.7%
	96.9% 69.2%	92.1% 29.0%	99.7% 84.4%	99.9% 95.6%	99.1%	100.0%	100.0% 100.0%	99.7% 99.7%
First mortgage HEL & 2nd Mtg	69.3%	31.5%	81.8%	93.6%	99.1% 98.4%	98.8%	100.0%	100.0%
Commercial loans	35.0%	5.6%	23.3%	41.6%	98.4 <i>%</i> 67.0%	78.3%	86.0%	89.7%
Share drafts	80.5%	51.2%	96.8%	99.0%	99.4%	100.0%	100.0%	99.1%
Certificates	82.0%	58.0%	93.3%	97.0%	99.4% 98.7%	99.4%	99.2%	98.8%
IRAs	68.8%	31.6%	81.6%	91.4%	97.4%	98.6%	99.2% 99.6%	99.4%
Money market shares	52.6%	13.6%	54.6%	75.1%	88.1%	91.6%	93.6%	95.3%
Number of Loans as a Percent of Mem	oers in Offering	CUs						
Credit cards	18.9%	13.2%	13.5%	13.7%	14.8%	15.3%	16.5%	21.1%
Other unsecured loans	11.6%	16.9%	13.8%	12.2%	11.4%	11.2%	11.5%	11.4%
New automobile	6.2%	4.7%	6.9%	5.3%	5.1%	5.0%	5.8%	6.7%
Used automobile	15.1%	12.6%	17.3%	16.1%	16.5%	15.6%	16.0%	14.5%
First mortgage	2.4%	1.3%	2.0%	2.4%	2.7%	2.5%	2.4%	2.4%
HEL & 2nd Mtg	2.1%	1.2%	1.5%	1.6%	1.9%	2.1%	2.1%	2.2%
Commercial loans	0.2%	0.6%	0.6%	0.4%	0.4%	0.3%	0.3%	0.2%
Share drafts	57.7%	33.4%	44.0%	48.4%	53.4%	55.7%	58.8%	60.8%
Certificates	8.3%	4.8%	5.1%	5.6%	6.6%	6.8%	7.3%	9.4%
IRAs	4.1%	2.2%	2.7%	3.1%	3.4%	3.5%	3.6%	4.5%
Money market shares	6.8%	3.8%	3.5%	3.5%	4.5%	4.5%	5.7%	8.1%

# Portfolio Detail: National Results by Asset Size

Current period flow statistics are trailing four quarters.

\*Prior to third quarter 2017, these were reported as member business loans. This change may cause fluctuations from prior cycles. Source: NCUA and CUNA E&S.

	U.S.		Florida (	Credit Un	nions	
Demographic Information	Jun 19	Jun 19	Mar 19 [	Dec 18	Sep 18 🔍	lun 18
Number CUs	5,421	132	132	132	133	134
Growth Rates (Quarterly % Change)						
Total loans	1.8	2.6	1.3	2.4	2.8	3.1
Credit cards	2.2	1.6	-0.4	3.7	1.8	0.9
Other unsecured loans New automobile	2.9 0.4	3.5 0.6	-1.9 1.3	2.9 4.0	3.4 3.8	2.7 4.6
Used automobile	1.7	2.0	2.2	2.1	2.2	3.7
First mortgage	1.9	4.5	1.4	1.7	2.5	2.4
HEL & 2nd Mtg	2.1	1.5	0.6	3.0	4.1	1.5
Commercial loans*	3.2	5.4	2.0	2.3	5.7	4.5
Total savings Share drafts	0.6 0.0	1.5 -1.5	5.8 8.6	1.3 0.3	0.0 -1.4	0.2 -1.1
Certificates	4.2	8.5	11.2	6.3	3.2	1.4
IRAs	4.2	1.2	2.1	-0.7	1.1	-0.3
Money market shares	-0.1	0.9	1.1	0.3	-1.3	-0.9
Regular shares	-0.8	-0.2	5.3	0.1	-0.7	0.4
Total memberships	1.0	0.9	1.2	0.9	1.2	1.0
Earnings (Basis Points)						
Yield on total assets	408	377	375	373	364	346
Dividend/interest cost of assets Fee & other income	87 138	73 179	68 161	64 163	53 172	48 167
Operating expense	318	334	328	340	331	329
Loss Provisions	43	34	42	53	44	43
Net Income (ROA)	97	114	98	78	108	91
% CUs with positive ROA	88	90	89	89	91	91
Capital Adequacy (%)						
Net worth/assets % CUs with NW > 7% of assets	11.3 98.3	10.8 98.5	10.7 97.7	10.9 97.7	10.9 98.5	10.7 98.5
Asset Quality (%)						
Loan delinquency rate - Total loans	0.63	0.45	0.40	0.57	0.54	0.49
Total Consumer	0.75	0.40	0.38	0.50	0.45	0.40
Credit Cards All Other Consumer	1.21 0.69	0.69 0.37	0.73 0.34	0.80 0.47	0.70 0.42	0.63 0.37
Total Mortgages	0.52	0.57	0.34	0.47	0.42	0.57
First Mortgages	0.52	0.50	0.39	0.70	0.67	0.64
All Other Mortgages	0.50	0.56	0.53	0.61	0.64	0.63
Total Commercial Loans	0.78	0.36	0.53	0.67	0.65	0.73
Commercial Ag Loans All Other Commercial Loans	1.87 0.73	0.00 0.36	0.00 0.54	0.00 0.67	0.00 0.65	0.00 0.73
Net chargeoffs/average loans Total Consumer	0.54 1.07	0.47 0.80	0.60 0.99	0.65 1.08	0.55 0.91	0.57 0.95
Credit Cards	3.08	2.37	2.42	2.33	2.10	2.18
All Other Consumer	0.81	0.62	0.82	0.94	0.78	0.80
Total Mortgages	0.01	-0.03	0.00	0.00	0.01	-0.01
First Mortgages	0.01	-0.01	0.01	0.02	0.00	0.01
All Other Mortgages	0.01	-0.18	-0.05	-0.11	0.04	-0.10
Total Commercial Loans Commercial Ag Loans	0.26 0.08	0.04 0.00	0.00 0.00	0.94 0.00	0.86 0.00	0.60 0.00
All Other Commercial Loans	0.08	0.00	0.00	0.94	0.86	0.60
Asset/Liability Management						
Loans/savings	83.3	80.7	79.9	83.4	82.5	80.3

#### Florida CU Profile - Quarterly Trends

Earnings & net chargeoffs are annualized quarterly results not seasonally adjusted. Growth rates are not annualized. Delinquency rates are 60+ day dollar delinquencies. Net chargeoffs are dollar chargeoffs net of recoveries. Totals include only credit unions that are released on the NCUA 5300 Call Report file.

\*Prior to third quarter 2017, these were reported as member business loans. This change may cause fluctuations from prior cycles.

Source: NCUA and CUNA E&S.

# **Bank Comparisons**

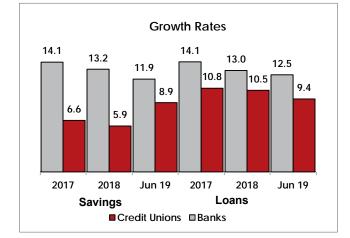
Demosprephic Information     Jun 19     2018     2017     3 Yr Avg       Mumber of Institutions     132     132     132     133     113     116     112     120       Assets por Institution (S mil)     73.35     66.984     62.273     67.014     2010/04     201.941     195.915     199.650       Total sources (S mil)     49.099     47.144     42.671     46.275     67.014     201.044     201.941     195.915     199.650       Total supek Indrik's (S mil)     18.985     16.674     17.052     17.7570     147.456     148.777     145.542     147.456     149.7451     148.093     14.1     134.4       Avg number of branches (1)     7     7     7     7     9		F	L Credit	t Unions			FL Ba	nks	
Number of institutions     132     132     133     113     113     116     132     120       Assets per Institution (S mil)     71,335     66,984     62,723     67,014     201,994     1744     1,484     1,668       Total loans (S mil)     49,009     47,144     42,671     46,275     147,456     148,797     145,562     147,256     146     133,3     157,451     154,481     104     132     141     132     141     132     141     132     141     132     141     132     141     132     141     133     170     151     138     113     116,5     12,2     1,7     159     0,8     2,8     0,161	Demographic Information	Jun 19	2018	2017	3 Yr Avg	Jun 19	2018	2017	3 Yr Avg
Total issets (S mil)     17.138     66.984     62.723     67.014     201.994     199.5915     199.650       Total issets (S mil)     18.985     16.674     17.052     17.570     42.619     42.533     40.093     41.7425       Total samples funds (S mil)     60.611     56.410     53.264     56.762     42.619     42.533     40.093     41.7455       Total savels (S mil)     60.611     56.410     53.264     56.762     155.003     157.187     152.451     154.881       Avg number of branches (1)     7     7     7     7     9     9     9     9     9       12 Month Growth Bates (%)     10.2     1.6.4     8.6     7.5     14.1     13.4       Total cansumer     16.3     16.6     2.0     11.6     9.3     16.8     4.7     6.5     6.0     1.7     5.9     -0.8     -2.8       Other consumer     8.3     11.8     16.5     12.2     6.7     14.6     18.7     13.3     15.1     13.8     14.2     13.3<		132						132	120
Total supulx funds (3 mil)   49,009   47,144   42,671   46,275   147,456   145,542   147,265     Total supulx funds (3 mil)   60,611   56,410   53,264   56,762   155,003   157,187   152,451   154,881     Avg number of branches (1)   7									,
Total samplus funcks (S mil)   18,985   16,674   17,052   17,570   42,619   42,534   40,093   41,149     Avg number of branches (1)   7   7   7   7   9   10   13.6   13.2   13.1   13.8   13.6   14.2   16.1   13.1   13.6   13.3   13.									
Total savings (\$ mil)   60.611   56.710   53.264   56.762   155.003   157.187   152.451   154.481     Avg number of branches (1)   7   7   7   7   7   9   6   7 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>									
Avg number of branches (1)     7     7     7     9     9     9     9       12 Month Growth Rates (%)     . <t< td=""><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td>,</td></t<>									,
12 Month Growth Rates (%)     9.1     6.8     6.8     7.5     12.7     13.5     14.1     13.4       Total loans     9.4     10.5     10.8     10.2     12.5     13.0     14.1     13.2       Real estate loans     10.2     9.1     6.4     8.6     12.5     13.5     14.9     13.6       Commercial loans*     16.3     16.6     2.0     11.6     9.3     11.5     8.7     9.8       Total consumer     8.3     11.8     16.5     12.2     6.7     14.6     11.3     17.1     13.3     15.1     13.8     14.1     13.1       Total sombus     8.3     -2.2     6.7     11.9     13.2     14.1     13.1     13.8     16.5     12.2     6.7     11.9     13.2     14.1     13.1       Total sombus     8.9     5.9     6.6     7.1     11.9     13.2     14.1     13.1       Total sombus     37.6     35.5     33.0     35.4     40.7     40.7     35.0     <									
Total assets   9.1   6.8   6.8   7.5   12.7   13.5   14.1   13.4     Total loans   9.4   10.5   10.8   10.2   12.5   13.0   14.1   13.2     Real estate loans   10.2   9.1   6.4   8.6   12.5   13.5   14.1   13.2     Commercial loans*   16.3   16.6   2.0   11.6   9.3   11.5   8.7   9.8     Total consumer   8.1   10.9   15.2   11.4   6.1   13.1   17.0   12.1     Consumer credit card   6.8   4.7   6.5   6.0   -1.7   5.9   0.8   -2.8     Othat surplus funds   8.3   -2.2   -1.7   1.5   13.7   15.1   13.8   14.2     Total surplus funds   8.3   -2.2   -1.7   1.5   13.7   15.1   13.8   14.2     Total surplus funds   8.3   -2.2   -1.7   1.5   13.7   15.1   13.8   14.1   13.1     Total surplus funds   8.3   3.0   32.3   30.3   36.4<	-	/	1	/	/	7	9	9	9
Totalioans   9,4   10.5   10.8   10.2   12.5   13.0   14.1   13.2     Real estate loans   10.2   9,1   6.4   8.6   12.5   13.5   14.9   13.6     Commercial loans*   16.3   16.6   2.0   11.6   9.3   11.5   8.7   9.8     Total consumer   8.1   10.9   15.2   11.4   6.1   13.1   17.0   12.1     Consumer credit card   6.8   4.7   6.5   6.0   -1.7   15.9   0.8   -2.8     Other consumer   8.3   11.8   16.5   13.7   15.1   13.8   14.2     Total suplus funds   8.3   2.2   -1.7   1.5   13.7   15.1   13.8   14.2     Total suplus funds   8.3   32.5   32.6   11.9   13.2   14.1   13.1     Total suplus funds   8.3   37.6   35.5   33.0   35.4   407   407   35.0   38.8     Nel Interest Margin   305   302   286   211   87   11   87									
Real estate loans     10.2     9.1     6.4     8.6     12.5     13.5     14.9     13.6       Commercial loans*     16.3     16.6     2.0     11.6     9.3     11.5     8.7     9.8       Total consumer     8.1     10.9     15.2     11.4     6.1     13.1     17.0     12.1       Consumer credit card     6.8     4.7     6.5     6.0     -1.7     5.9     0.8     -2.8       Other consumer     8.3     2.2     -1.7     1.5     13.7     15.1     13.8     14.2       Total surplus funds     8.3     2.2     -1.7     1.5     13.7     15.1     13.8     14.2       Total surplus funds     8.3     2.2     6.7     11.9     13.2     14.1     13.1       Vield on Total Assets     376     355     330     354     407     407     350     388       Dividend/interest cost of assets     71     53     84     45     43     7     10     15     11  <									
Commercial bans*     16.3     16.6     2.0     11.6     9.3     11.5     8.7     9.8       Total consumer     8.1     10.9     15.2     11.4     6.1     13.1     17.0     12.1       Consumer credit card     6.8     4.7     6.5     6.0     -7.7     -5.9     -0.8     -2.8       Other consumer     8.3     11.8     16.5     12.2     6.7     14.6     18.7     13.3       Total supplies funds     8.3     2.2     1.7     15     13.7     15.1     13.8     14.2       Total savings     8.9     5.9     6.6     7.1     11.9     13.2     14.1     13.1       YID Earnings Annualized (BP)									
Total consumer     8.1     10.9     15.2     11.4     6.1     13.1     17.0     12.1       Consumer credit card     6.8     4.7     6.5     6.0     -1.7     -5.9     -0.8     -2.8       Other consumer     8.3     -2.2     -1.7     1.5     13.7     15.1     13.8     14.2       Total savings     8.9     5.9     6.6     7.1     11.9     13.2     14.1     13.1       TOE samings Annualized (8P)									
Consumer credit card Other consumer     6.8     4.7     6.5     6.0     -1.7     -5.9     -0.8     -2.8       Other consumer     8.3     11.8     16.5     12.2     6.7     14.6     18.7     13.3       Total supplies funds     8.9     5.9     6.6     7.1     11.9     13.2     14.1     13.1       YID Earnings Annualized (BP)									
Other consumer Iotal surplus funds     8.3     11.8     16.5     12.2     6.7     14.6     18.7     13.3       Iotal surplus funds     8.3     -2.2     -1.7     1.5     13.7     15.1     13.8     14.2       Iotal savings     8.9     5.9     6.6     7.1     11.9     13.2     14.1     13.1       IVID Earnings Annualized (BP)									
Total surplus funds   8.3   -2.2   -1.7   1.5   13.7   15.1   13.8   14.2     Total savings   8.9   5.9   6.6   7.1   11.9   13.2   14.1   13.1     VID Earnings Annualized (BP)									
Total savings     8.9     5.9     6.6     7.1     11.9     13.2     14.1     13.1       VID Earnings Annualized (8P)									
Yield on Total Assets   376   355   330   354   407   407   350   388     Dividend/Interest cost of assets   71   53   45   56   111   87   53   84     Net Interest Margin   305   302   286   298   296   319   297   304     Fee and other income (2)   170   169   167   169   67   68   69   68     Operating expense   331   332   330   331   256   271   251   260     Loss provisions   38   46   45   43   7   10   15   11     Net income   106   93   79   93   100   106   99   102     Capital Adequacy (%)     Used induction of the set of the set of the set of on set of the set of the set of on set of									
Yield on Total Assets   376   355   330   354   407   407   350   388     Dividend/Interest cost of assets   71   53   45   56   111   87   53   84     Net Interest Margin   305   302   286   298   296   319   297   304     Fee and other income (2)   170   169   167   169   67   68   69   68     Operating expense   331   332   330   331   256   271   251   260     Loss provisions   38   46   45   43   7   10   15   11     Net income   106   93   79   93   100   106   99   102     Capital Adequacy (%)     Used induction of the set of the set of the set of on set of the set of the set of on set of	VID Famings Annualized (BP)								
Dividend/Interest cost of assets     71     53     45     56     111     87     53     84       Net Interest Margin     305     302     286     298     296     319     297     304       Fee and other income (2)     170     169     167     169     67     68     69     68       Operating expense     331     332     330     331     256     271     251     260       Loss provisions     38     46     45     43     7     10     15     11       Net income     106     93     79     93     100     106     99     102       Capital Adequacy (%)       Ket worth/assets     10.9     11.0     10.8     10.9     10.8     10.6     10.3     10.6        53     0.44     0.57     0.67     0.56     2.45     2.46     3.18     2.70       Real estate loans     0.51     0.69     0.85     0.68     3.34     3.3		376	355	330	354	407	407	350	388
Net Interest Margin Fee and other income (2)     305     302     286     298     296     319     297     304       Gperating expense     331     332     330     331     256     271     251     260       Loss provisions     38     46     45     43     7     10     15     11       Net income     106     93     79     93     100     106     99     102       Capital Adequacy (%)          10.8     10.6     10.3     10.6       Delinquencies/loans (3)     0.44     0.57     0.67     0.56     2.45     2.46     3.18     2.70       Real estate loans     0.51     0.69     0.85     0.68     3.34     3.30     4.28     3.64       Consumer loans     0.34     0.55     0.74     0.27     0.23     0.24     0.24       Consumer credit card     0.69     0.80     0.73     0.74     0.66     1.12     1.08     0.96									
Fee and other income (2)   170   169   167   169   67   68   69   68     Operating expense   331   332   330   331   256   271   251   260     Loss provisions   38   46   45   43   7   10   15   11     Net income   106   93   79   93   100   106   99   102     Capital Adequacy (%)            Delinquencies/loans (3)   0.44   0.57   0.67   0.56   2.45   2.46   3.18   2.70     Real estate loans   0.51   0.69   0.85   0.68   3.34   3.30   4.28   3.64     Consumer loans   0.34   0.45   0.78   0.59   0.54   0.62   0.78   0.65     Total consumer   0.41   0.49   0.52   0.47   0.27   0.23   0.24   0.24     Consumer credit card   0.69   0.80   0.73   0.74   0.66   1.12   1.08   0.96 </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>									
Loss provisions     38     46     45     43     7     10     15     11       Net income     106     93     79     93     100     106     99     102       Capital Adequacy (%)     V     V     Void 106     99     102       Asset Quality (%)     V     10.9     11.0     10.8     10.9     10.6     10.3     10.6       Real estate loans     0.51     0.67     0.56     2.45     2.46     3.18     2.70       Real estate loans     0.51     0.69     0.85     0.68     3.34     3.30     4.28     3.64       Consumer loans     0.34     0.65     0.78     0.59     0.54     0.62     0.78     0.65       Total consumer     0.37     0.74     0.42     0.17     0.17     0.19       Net chargeoffs/avg loans     0.53     0.60     0.62     0.58     0.06     0.10     0.11     0.09       Real estate loans     -0.02     0.00     0.10     0.00     0.0		170	169	167	169	67	68	69	68
Net income     106     93     79     93     100     106     99     102       Capital Adequacy (%) Net worth/assets     10.9     11.0     10.8     10.9     10.8     10.6     10.3     10.6       Asset Quality (%)  <	Operating expense	331	332	330	331	256	271	251	260
Capital Adequacy (%)     Value     Value </td <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>									
Net worth/assets     10.9     11.0     10.8     10.9     10.8     10.6     10.3     10.6       Asset Quality (%)     Delinquencies/loans (3)     0.44     0.57     0.67     0.56     2.45     2.46     3.18     2.70       Real estate loans     0.51     0.69     0.85     0.68     3.34     3.30     4.28     3.64       Consumer loans     0.34     0.65     0.78     0.59     0.54     0.62     0.78     0.65       Total consumer     0.41     0.49     0.52     0.47     0.27     0.23     0.24     0.24       Consumer credit card     0.69     0.80     0.73     0.74     0.66     1.12     1.08     0.96       Other consumer     0.37     0.44     0.49     0.43     0.24     0.17     0.17     0.19       Net chargeoffs/avg loans     0.53     0.60     0.62     0.58     0.06     0.10     0.11     0.09       Real estate loans     0.02     0.02     0.02     0.02     0.98     <	Net income	106	93	79	93	100	106	99	102
Asset Quality (%)       Delinquencies/loans (3)     0.44     0.57     0.67     0.56     2.45     2.46     3.18     2.70       Real estate loans     0.51     0.69     0.85     0.68     3.34     3.30     4.28     3.64       Consumer loans     0.34     0.65     0.78     0.59     0.54     0.62     0.78     0.65       Total consumer     0.41     0.49     0.52     0.47     0.27     0.23     0.24     0.24       Consumer credit card     0.69     0.80     0.73     0.74     0.66     1.12     1.08     0.96       Other consumer     0.37     0.44     0.49     0.43     0.24     0.17     0.17     0.19       Net chargeoffs/avg loans     0.53     0.60     0.62     0.58     0.06     0.10     0.11     0.09       Real estate loans     -0.02     0.00     0.01     0.00     0.01     0.00     0.01     0.00     0.01     0.00     0.01     0.00     0.01     0.00     0.01 <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>									
Delinquencies/loans (3)     0.44     0.57     0.67     0.56     2.45     2.46     3.18     2.70       Real estate loans     0.51     0.69     0.85     0.68     3.34     3.30     4.28     3.64       Consumer loans     0.34     0.65     0.78     0.59     0.54     0.62     0.78     0.65       Total consumer     0.41     0.49     0.52     0.47     0.27     0.23     0.24     0.24       Consumer credit card     0.69     0.80     0.73     0.74     0.66     1.12     1.08     0.96       Other consumer     0.37     0.44     0.49     0.43     0.24     0.17     0.17     0.19       Net chargeoffs/avg loans     0.53     0.60     0.62     0.58     0.06     0.10     0.11     0.09       Real estate loans     0.02     0.25     0.09     0.12     0.19     0.42     0.59     0.40       Commercial loans     0.02     0.25     0.09     0.12     0.19     0.42     0.59	Net worth/assets	10.9	11.0	10.8	10.9	10.8	10.6	10.3	10.6
Real estate loans0.510.690.850.683.343.304.283.64Consumer loans0.340.650.780.590.540.620.780.65Total consumer0.410.490.520.470.270.230.240.24Consumer credit card0.690.800.730.740.661.121.080.96Other consumer0.370.440.490.430.240.170.170.19Net chargeoffs/avg loans0.530.600.620.580.060.100.110.09Real estate loans-0.020.000.010.000.000.010.000.01Commercial loans-0.020.250.090.120.190.420.590.40Total consumer0.981.071.141.060.440.370.370.39Consumer credit card2.382.082.002.163.923.092.453.16Other consumer0.800.931.020.920.220.170.190.20Asset Liability Management (%)Loans/savings80.983.680.181.595.194.795.595.1Loans/sasets68.770.468.069.072.873.173.773.22.00Core deposits/total deposits55.056.055.955.622.821.321.922.00									

\*Prior to third quarter 2017, these were reported as member business loans. This change may cause fluctuations from prior cycles.

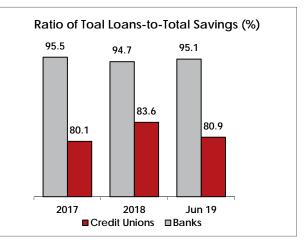
Source: FDIC, NCUA and CUNA E&S

# **Credit Union and Bank Comparisons**

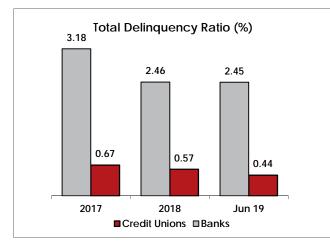
## Loan and Savings Growth Trends



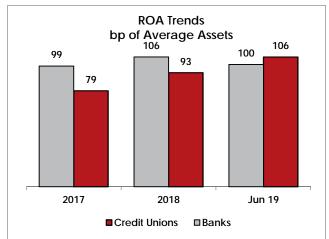
# Liquidity Risk Trends



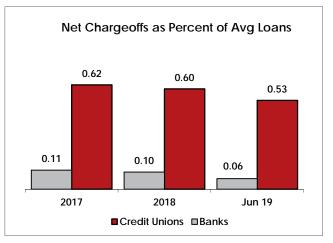
# **Credit Risk Trends**



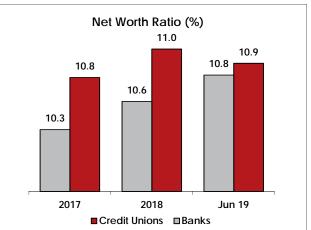
# **Earnings Trends**



# **Credit Risk Trends**



# Solvency Trends



# Florida Credit Union Financial Summary

Data as of June 2019

		# of				12-Month	12-Month	12-Month		Delinq	Net			Fixed Rate
		Mergers				Asset	Loan	Member	Networth/	Loans/	Chg-offs/		Loans/	1st Mtgs.
Credit Union Name	State	(Last 12mo)		Members		Growth	Growth	Growth	Assets	Loans	Avg Loans	ROA	Savings	Assets
Suncoast CU	FL	0	\$10,318,422,598	844,897	68	12.5%	13.8%	8.2%	9.0%	0.42%	0.46%	1.27%	85.2%	24.6%
VyStar Credit Union	FL	0	\$8,728,243,620	667,325	68	13.3%	10.3%	8.3%	8.6%	0.31%	0.30%	0.77%	92.0%	27.3%
Space Coast CU	FL	0	\$4,582,670,334	433,523	62	8.9%	5.7%	6.7%	13.8%	0.58%	0.54%	1.49%	92.5%	13.1%
MIDFLORIDA CU	FL	0	\$3,544,098,684	325,473	49	9.2%	9.5%	8.5%	10.9%	0.27%	0.30%	1.66%	87.8%	24.0%
Grow Financial FCU	FL	0	\$2,722,833,711	204,167	26	8.5%	-0.5%	3.0%	9.5%	0.62%	0.71%	0.67%	85.8%	14.6%
Fairwinds CU	FL	0	\$2,449,710,153	192,911	29	6.6%	9.2%	3.5%	11.6%	0.29%	0.14%	1.30%	82.9%	36.7%
GTE Financial	FL	0	\$2,120,220,810	228,041	23	4.5%	5.3%	-8.8%	8.6%	1.05%	0.58%	0.56%	99.1%	23.2%
Eglin FCU	FL	0	\$2,017,323,288	120,852	9	3.5%	9.0%	1.9%	12.0%	0.22%	0.13%	1.08%	45.7%	14.8%
Campus USA CU	FL	0	\$1,977,941,740	117,954	18	11.8%	12.0%	7.8%	12.0%	0.40%	0.38%	1.25%	98.7%	30.7%
Addition Financial	FL	0	\$1,913,308,030	162,353	23	3.5%	10.5%	2.9%	11.2%	0.24%	0.59%	0.39%	71.2%	24.2%
Achieva CU	FL	0	\$1,764,058,488	160,656	25	13.6%	6.1%	4.4%	12.2%	0.66%	0.52%	1.12%	82.9%	23.8%
Community First CU	FL	0	\$1,735,579,005	140,222	19	7.7%	16.3%	8.1%	13.1%	0.41%	0.31%	1.15%	82.4%	29.8%
Tyndall FCU	FL	0	\$1,637,825,640	113,504	14	25.4%	4.5%	-1.5%	10.1%	0.15%	0.24%	2.71%	49.6%	11.0%
IBM Southeast ECU	FL	0	\$1,522,912,876	89,895	26	37.7%	41.7%	9.6%	10.6%	0.46%	0.57%	0.73%	93.6%	39.2%
Pen Air FCU	FL	0	\$1,494,206,301	106,140	15	3.0%	10.6%	5.1%	13.9%	0.55%	0.62%	1.17%	75.4%	11.6%
Florida CU	FL	0	\$1,187,032,538	107,447	11	10.2%	12.8%	9.7%	10.4%	0.40%	0.71%	1.53%	99.9%	17.9%
South Florida Educational FCU	FL	0	\$1,183,712,964	87,615	7	4.6%	7.9%	4.6%	18.7%	0.21%	0.18%	0.93%	27.3%	4.3%
Publix EFCU	FL	0	\$1,022,996,710	99,967	8	5.5%	1.4%	-0.8%	13.5%	0.56%	0.24%	0.86%	48.2%	8.9%
First Florida Credit Union	FL	0	\$1,007,278,110	54,252	16	12.6%	9.7%	1.8%	14.0%	0.29%	0.35%	0.83%	88.7%	18.3%
Dade County FCU	FL	0	\$792,982,785	97,858	12	3.6%	8.8%	1.9%	12.5%	0.38%	0.78%	1.51%	73.5%	11.2%
Launch FCU	FL	0	\$791,311,381	67,959	14	0.8%	15.7%	5.0%	12.5%	0.29%	0.50%	0.46%	68.7%	21.4%
Community Credit Union of Florida	FL	0	\$779,339,196	47,160	7	13.4%	9.7%	5.9%	12.6%	0.23%	0.45%	1.73%	94.5%	23.7%
Tropical Financial CU	FL	0	\$749,813,368	64,268	15	3.5%	8.9%	4.3%	9.6%	0.28%	0.05%	0.52%	85.8%	24.6%
Gulf Winds CU	FL	0	\$691,756,769	63,096	12	3.0%	12.3%	3.4%	12.1%	0.34%	0.34%	0.95%	77.6%	18.2%
Power Financial CU	FL	0	\$682,163,661	32,004	6	1.1%	-0.3%	0.4%	11.7%	0.42%	0.15%	0.91%	89.8%	47.5%
USF FCU	FL	0	\$681,148,926	60,654	6	3.8%	10.4%	2.3%	10.7%	0.76%	0.55%	1.39%	92.6%	25.2%
Envision CU	FL	0	\$627,118,808	55,379	12	12.0%	20.7%	4.7%	8.7%	0.39%	0.53%	0.60%	84.7%	25.1%
First Commerce CU	FL FL	0 0	\$620,170,300	54,058	12 13	6.5%	5.3%	5.5%	11.7%	0.71%	0.63% 0.68%	0.71%	88.0%	15.6%
			\$600,140,805	67,480		1.7%	-0.8%	3.3%	10.3%	0.44%		1.76%	64.2%	14.5%
Insight CU 121 Financial CU	FL FL	0	\$566,871,028 \$547,387,558	52,703	14 8	-0.1%	-5.5% -1.0%	-4.4%	9.5% 9.8%	0.29%	0.50%	0.56%	65.1% 95.9%	13.9%
BrightStar CU	FL	0	\$524,573,956	45,748 59,430	° 7	-2.1%	-1.0%	-2.9%	9.8%	0.64%	0.68%	0.52%	95.9% 81.3%	13.8%
We Florida Financial	FL	0			9	-0.9%				0.84%	0.88%	0.49%	85.3%	13.8%
Florida central CU	FL	0	\$509,248,811 \$508,073,005	46,811 54,819	13	-0.9%	3.8% -1.7%	-6.0% 1.0%	10.1% 8.5%	0.48%	0.78%	-0.06%	73.8%	7.5%
SunState Federal Credit Union	FL	0	\$478,577,102	37,039	13	0.0% 9.3%	-1.7%	6.6%	8.5% 11.2%	0.39%	0.24%	-0.08%	93.1%	25.1%
Jax FCU	FL	0	\$404,011,678	36,745	8	2.6%	6.1%	2.9%	11.2%	0.27%	0.24%	0.54%	93.1% 89.7%	25.1%
Velocity Community CU	FL	0	\$357,015,130	21,903	o 4	2.8%	6.0%	2.9%	12.2%	0.29%	0.46%	0.54%	57.3%	15.8%
Railroad and Industrial FCU	FL	0	\$354,827,310	21,903 38,429	4	2.9% 5.2%	22.4%	4.3%	12.2%	0.31%	0.25%	1.03%	57.3%	2.7%
	FL	0	\$316,716,211	32,224	6	11.1%	13.7%	4.3%	11.1%	0.71%	0.32%	0.72%	96.7%	2.7%
Tampa Bay FCU Innovations FCU	FL	0	\$268,939,356	20,271	6	35.2%	7.6%	2.4%	7.7%	0.71%	0.17%	1.43%	69.1%	24.6%
Panhandle Educators FCU	FL	0	\$264,271,265	13,628	6	41.9%	5.2%	2.4%	10.7%	0.42%	0.20%	1.43%	46.1%	5.6%
Orlando FCU	FL	0	\$237,835,455	25,066	7	0.9%	25.1%	1.2%	9.4%	0.42%	0.24%	0.92%	40.1%	18.7%
San Antonio Citizens FCU	FL	0	\$227,350,000	16,792	4	5.4%	1.7%	5.2%	9.4%	0.29%	0.45%	1.24%	57.7%	18.7%
Florida State University Credit Union	FL	0	\$223,494,907	25,613	4	2.1%	0.3%	2.6%	9.9%	1.01%	1.06%	0.95%	93.5%	19.0%
JetStream FCU	FL	0	\$212,875,538	18,284	8	6.9%	-11.7%	-8.5%	10.7%	0.29%	2.12%	0.34%	75.2%	16.7%
University CU	FL	0	\$208,157,656	16,284	5	-0.7%	2.6%	-3.3%	9.5%	0.29%	0.20%	0.63%	39.1%	11.6%
MembersFirst CU of Florida	FL	0	\$197,415,228	17,567	6	2.7%	5.2%	-3.3%	14.2%	0.40%	0.20%	0.03%	57.7%	6.7%
Gold Coast FCU	FL	0	\$188,862,943	21,559	4	2.7%	5.7%	0.7%	10.7%	0.04%		1.02%	54.6%	3.3%
Harvesters FCU	FL	0	\$179,400,915	21,559	4	7.8%	5.7% 8.0%	3.0%	8.5%	0.04%	0.28%	0.71%	96.2%	30.4%
Guardians CU	FL	0	\$174,789,801	31,475	5	3.4%	14.9%	4.9%	13.5%	0.43%	0.66%	1.84%	73.5%	6.1%
Central CU of Florida	FL	0	\$174,735,554	17,055	5	12.3%	7.7%	6.5%	11.0%	0.28%	0.43%	0.08%	69.3%	16.9%
Keys Federal Credit Union	FL	0	\$174,735,554 \$148,938,323	17,055	э 4	12.3%	-0.8%	6.5% 0.7%	8.5%	0.73%		1.18%	86.2%	18.3%
Santa Rosa County FCU	FL	0	\$146,936,323	12,241	4	8.1%	-0.8%	2.4%	12.0%	0.20%		1.10%	51.3%	10.3%
Alive CU	FL	0	\$136,745,808	12,241	5	2.2%	3.5%	0.5%	12.0%	0.32%		0.62%	71.7%	5.7%
Miami Postal Service CU	FL	0	\$136,560,322	16,851	3	8.2%	18.2%	10.3%	14.9%	0.29%	0.12%	0.88%	52.0%	0.1%
Community South Credit Union	FL	0	\$133,465,849	10,851	3	13.4%	7.2%	2.2%	13.8%	0.39%	0.87%	0.88%	83.1%	11.2%
Pinellas FCU	FL	0	\$125,776,058	10,790	4	13.4%	29.0%	2.2%	13.8%	0.84%		0.88%	72.5%	0.1%
Coastline FCU	FL	0	\$125,378,081	12,163	4	-0.1%	-5.7%	-1.6%	10.5%	0.17%	0.44%	1.16%	63.9%	3.5%
JM Associates FCU	FL	0	\$125,378,081 \$118,209,892			-0.1%	-5.7% 3.2%	-1.6%				0.53%		3.5%
First Choice CU				8,018	6 2				15.8%	0.66%	0.49%		53.4%	
	FL	0	\$112,655,106	10,331	2	0.3%	-2.3%	-1.9%	10.4%	0.74%	0.03%	1.21%	45.1%	15.9%

# Florida Credit Union Financial Summary

Data as of June 2019

		# of				12-Month	12-Month	12-Month		Delinq	Net			Fixed Rate
		Mergers				Asset	Loan	Member	Networth/	Loans/	Chg-offs/		Loans/	1st Mtgs.
Credit Union Name	State	(Last 12mo)	Assets	Members	Branches	Growth	Growth	Growth	Assets	Loans	Avg Loans	ROA	Savings	Assets
Miami Firefighters FCU	FL	0	\$112,122,988	4,413	1	6.4%	22.0%	3.2%	9.9%	0.07%	-0.01%	1.33%	78.5%	22.4%
First Coast Community CU	FL	0	\$109,796,998	11,676	2	-6.1%	-1.9%	-5.5%	12.3%	0.23%	0.16%	1.05%	41.7%	4.3%
Bay Credit Union	FL	0	\$107,009,903	8,688	4	24.8%	-3.2%	-9.7%	8.4%	0.10%	0.37%	0.94%	53.0%	8.7%
Buckeye Community FCU	FL	0	\$101,806,272	10,459	2	5.4%	-1.0%	1.2%	10.4%	0.36%	0.10%	0.45%	89.1%	8.2%
Priority One CU	FL	0	\$98,410,891	9,829	2	5.5%	11.6%	0.3%	10.3%	0.15%	0.38%	1.01%	84.5%	14.7%
Florida West Coast CU	FL	0	\$95,322,974	10,049	5	1.8%	3.1%	0.5%	11.7%	0.04%	0.06%	1.21%	58.7%	0.0%
Okaloosa County Teachers FCU	FL	0	\$88,168,003	9,100	4	3.2%	14.3%	2.4%		1.01%	0.33%	0.57%	58.6%	2.5%
PowerNet CU	FL	0	\$88,024,486	3,755	2	-2.8%	-6.2%	-4.1%	9.3%	0.11%	0.07%	0.59%	46.8%	5.0%
Sun CU	FL	0	\$87,937,097	6,948	3	0.5%	2.0%	3.5%		0.73%	0.35%	0.53%	46.9%	3.5%
Country Financial Credit Union	FL	0	\$86,583,184	6,815	2	4.6%	9.7%	5.7%	10.0%	0.29%	0.14%	1.71%	82.5%	21.8%
Tampa Postal FCU	FL	0	\$83,861,494	7,802	4	-0.3%	-1.1%	-0.1%		0.39%	0.29%	0.05%	41.1%	7.2%
MAGNIFY Credit Union	FL	0	\$81,457,217	5,696	4		0.9%	-3.5%		1.65%	0.50%	0.07%	75.8%	22.3%
City and Police FCU	FL	0	\$78,548,080	6,258	5	4.1%	1.7%	2.4%		1.16%	0.10%	0.53%	56.2%	1.3%
Connect CU	FL	0	\$78,177,569	5,841	4	0.6%	0.2%	-1.0%		0.59%	0.74%	0.58%	66.9%	7.3%
Broward HealthCare FCU	FL	0	\$73,833,903	9,055	6	-2.3%	4.7%	-1.0%	11.2%	0.23%	-0.37%	0.94%	46.6%	3.9%
TMH FCU	FL	0	\$71,198,251	8,465	2	4.8%	10.7%	3.4%	10.7%	0.74%	0.37%	1.37%	72.9%	11.9%
My Pensacola FCU	FL	0	\$70,818,923	4,874	1	2.5%	2.0%	-1.6%		0.13%	0.03%	1.18%	43.3%	9.9%
Memorial Employees FCU	FL	0	\$70,547,240	9,002	7	2.7%	14.9%	0.9%		0.03%	0.12%	0.67%	44.3%	0.0%
Baptist Health South Florida FCU	FL	0	\$65,767,607	11,460	4	-2.4%	4.2%	-5.0%		0.51%	0.99%	1.49%	81.4%	1.6%
Calhoun Liberty ECU	FL	0	\$62,311,563	5,566	2	44.6%	9.9%	3.0%	9.6%	0.20%	0.09%	0.74%	56.2%	9.0%
Priority CU	FL	0	\$60,755,244	14,255	6	-4.3%	-5.8%	-1.2%	6.5%	0.40%	1.27%	-1.03%	71.5%	9.6%
Emerald Coast FCU	FL	0	\$58,623,925	5,378	3	21.7%	-0.8%	2.7%		0.73%	0.22%	0.68%	47.0%	7.1%
Tallahassee-Leon FCU	FL	0	\$58,337,232	6,222	3	4.8%	5.3%	1.7%		1.10%	0.52%	1.73%	63.1%	2.7%
Adventhealth CU	FL	0	\$56,333,869	9,515	3	9.6%	34.8%	-2.9%		0.32%	0.31%	1.10%	82.8%	12.1%
FiCare	FL	0	\$51,867,417	6,519	7	-1.8%	9.0%	8.8%	13.0%	0.44%	0.57%	0.00%	55.6%	0.0%
Florida Dept of Trans CU	FL	0	\$50,058,237	3,332	2	0.5%	16.5%	-0.3%		0.38%	0.05%	0.61%	54.5%	6.0%
GPCE Credit Union	FL	0	\$49,724,890	3,626	4	13.7%	-7.5%	4.7%		0.22%	0.07%	0.66%	40.4%	1.9%
Alliance Credit Union	FL	0	\$48,556,323	5,880	2	-5.0%	4.0%	0.8%		2.27%	1.05%	-0.20%	78.9%	7.1%
United Police FCU	FL FL	0	\$46,763,551	4,943	2	2.1%	8.7%	5.2%		0.54%	0.27%	-1.09%	44.8%	9.9%
Jacksonville Postal and Professional CU	FL	0	\$40,195,388 \$39,750,902	3,018	3	-5.8% 1.7%	4.4%	-5.6%	21.5%	0.28%	0.15%	0.39%	54.5% 76.4%	20.1% 7.8%
Flag CU Everglades FCU	FL	0	\$39,750,902 \$39,432,784	5,721 4,564	1	4.8%	7.5%	3.1% 4.6%		1.17%	0.83%	0.61% 1.32%	76.4% 67.5%	7.8% 14.0%
Miami FCU	FL	0	\$36,418,975	2,810	4	4.0%	23.2%	-0.8%		0.05%	0.05%	0.38%	74.5%	28.0%
Jacksonville Firemens CU	FL	0	\$36,115,142	2,610	4	4.1%	23.2% 5.9%	-0.8%		0.05%	-0.08%	0.38%	44.9%	28.0% 12.5%
Jackson County Teachers CU	FL	0	\$35,638,043	4,037	2	28.0%	1.6%	2.3% 18.7%	9.5% 21.3%	1.10%	-0.08%	0.52%	44.9%	0.0%
Ocala Community CU	FL	0	\$34,782,597	3,080	2	13.2%	12.6%	10.7%		0.26%	0.78%	0.83%	62.5%	7.5%
Coral Community FCU	FL	0	\$34,614,930	4,451	1	5.9%	0.3%	-2.2%		0.20%	0.29%	0.34%	48.0%	1.7%
ECU Credit Union	FL	0	\$34,814,930	3,444	3	-3.4%	-13.3%	-2.2%		1.96%	0.44%	0.37%	48.0% 60.3%	5.8%
Manatee Community FCU	FL	0	\$34,398,430	3,444	1	-21.4%	-6.5%	-4.9%	19.1%	0.83%	1.76%	0.30%	74.9%	1.1%
Gulf States CU	FL	0	\$29,897,706	3,800	1	-21.4%	-0.5%	-5.2%	15.9%	0.83%	0.26%	0.48%	56.3%	10.6%
1st Street Credit Union	FL	0	\$29,855,272	2,407	1	-4.3%	1.2%	-5.2%		0.53%	0.20%	0.33%	40.5%	0.0%
Florida Rural Electric CU	FL	0	\$29,226,704	3,701	2	-2.9%	0.4%	-0.1%		0.38%	0.44%	-0.36%	40.5% 74.9%	1.7%
South Florida FCU	FL	0	\$28,066,876	3,487	2	-2.1%	-12.0%	-13.7%		0.97%	1.14%	0.86%	74.9%	21.4%
My Healthcare FCU	FL	0	\$24,869,896	4,017	2	-2.1%	-0.1%	-13.7%		0.47%	1.14%	0.55%	70.4%	3.2%
City County ECU	FL	0	\$24,863,800	2,789	1	4.9%	10.6%	8.7%		0.28%	0.13%	1.40%	85.2%	0.0%
Florida State EFCU	FL	0	\$24,483,495	2,926	2	-5.6%	11.8%	-4.6%	7.3%	0.20%	0.94%	-0.64%	57.2%	2.7%
Pompano Beach City ECU	FL	0	\$23,385,643	2,070	1	10.5%	3.2%	6.8%		0.07%	0.12%	1.42%	89.2%	0.0%
Monroe County Teachers FCU	FL	0	\$23,092,705	2,070	1	-12.8%	-15.2%	-1.6%		0.47%		0.26%	85.1%	21.0%
ECCO CU	FL	0	\$21,773,134	1,058	1	-6.8%	12.2%	-0.3%		0.00%	0.00%	0.87%	74.4%	41.3%
Coast 2 Coast	FL	0	\$21,260,744	1,892	1	2.1%	3.4%	-1.0%	12.4%	0.22%	-0.01%	1.44%	74.2%	14.4%
Walton County Teachers FCU	FL	0	\$21,260,262	3,314	1	-2.8%	-1.2%	0.5%		2.33%	0.44%	0.02%	45.6%	14.4%
Compass Financial FCU	FL	0	\$20,756,089	2,558	1	-13.8%	-1.8%	-3.4%		0.26%	1.29%	-0.92%	91.6%	2.4%
Florida A and M University FCU	FL	0	\$20,104,658	3,431	1	-1.4%	3.5%	4.7%		0.20%	2.37%	-0.04%	77.1%	20.3%
Suwannee River FCU	FL	0	\$20,002,462	2,642	2	0.9%	13.3%	-1.1%		0.88%	0.43%	0.31%	57.2%	14.7%
Financial Educators FCU	FL	0	\$17,619,782	2,042	2	0.3%	-3.0%	-3.1%		0.54%	0.43%	0.93%	67.1%	8.3%
Metro North FCU	FL	0	\$16,391,326	1,541	1	-4.7%	-8.2%	-9.0%		0.56%	0.27%	0.31%	60.4%	23.7%
South Atlantic FCU	FL	0	\$15,817,181	2,576	1	1.2%	-3.9%	-9.0%		0.06%	0.28%	0.23%	39.6%	0.0%
Southernmost FCU	FL	0	\$15,643,077	1,802	1	1.6%	-8.2%	-4.9%		0.03%	0.28%	-0.38%	58.7%	0.0%
Farmers FCU	FL	0	\$15,300,021	1,318	1	0.6%	-3.5%	1.2%		0.02%	0.16%	0.02%	34.6%	8.9%
Hialeah Municipal EFCU	FL	0	\$15,300,021 \$11,691,141	1,516	1	-0.5%	-3.5%	-1.9%		0.02%	0.18%	-1.75%	47.5%	0.0%
		v	¢,071,141	1,000	1	0.570	2.370	1.770	50.778	0.0070	5.4570		+7.570	0.070

# Florida Credit Union Financial Summary

Data as of June 2019

		# of Mergers				12-Month Asset	12-Month Loan	12-Month Member	Networth/	Delinq	Net Chq-offs/		Loans/	Fixed Rate 1st Mtgs.
Credit Union Name	State	(Last 12mo)	Assets	Members	Branches	Growth	Growth	Growth	Assets	Loans/ Loans	Avg Loans	ROA	Savings	Assets
Jefferson Co Teachers CU	FL	0	\$10,953,351	1,057	1	10.0%	18.3%	0.2%	13.2%	0.92%	0.09%	0.92%	57.1%	0.0%
Florida Customs FCU	FL	0	\$9,810,116	1,095	1	0.3%	-1.9%	-0.5%	18.0%	0.23%	0.03%	0.28%	39.9%	0.0%
First Coast FCU	FL	0	\$8,762,291	1,741	1	-5.7%	-0.2%	0.9%	15.3%	0.90%	-0.14%	0.32%	74.6%	0.0%
Local 606 Electrical Workers FCU	FL	0	\$7,632,101	408	1	1.9%	-12.6%	2.5%	17.0%	0.51%	-0.01%	0.44%	29.8%	15.8%
Container Mutual CU	FL	0	\$7,386,104	774	1	0.5%	-11.1%	-3.3%	36.9%	0.48%	-0.01%	0.41%	71.0%	3.8%
Shaw Ross ECU	FL	0	\$6,181,929	813	1	2.8%	16.6%	-3.1%	14.2%	0.00%	0.08%	1.33%	9.1%	0.0%
Madison Education Assn CU	FL	0	\$5,846,106	851	1	7.7%	-8.2%	3.5%	14.5%	0.58%	1.09%	-0.91%	43.4%	0.0%
Tallahassee Community FCU	FL	0	\$4,858,420	566	1	3.5%	39.4%	3.9%	14.4%	5.19%	-0.13%	-0.31%	70.5%	19.3%
Electricians Local 349 CU	FL	0	\$4,664,516	746	1	5.1%	-7.1%	-0.3%	16.9%	0.62%	0.27%	0.35%	27.1%	0.3%
FRSA CU	FL	0	\$4,633,043	821	1	-3.4%	-5.6%	-6.4%	10.4%	2.55%	-0.02%	0.54%	84.1%	0.0%
Town of Palm Beach FCU	FL	0	\$2,439,788	371	1	-11.7%	11.2%	0.0%	12.4%	0.00%	0.03%	0.63%	62.8%	0.0%
Lee County Mosquito Control CU	FL	0	\$255,292	101	1	-34.8%	-100.0%	-8.2%	25.0%	NA	0.00%	-0.96%	0.0%	0.0%
Medians			\$91,745,489	9,308	4	2.8%	5.2%	1.3%	11.4%	0.40%	0.32%	0.67%	69.9%	10.8%
By Asset Size		N	lumber of Insts.											
\$5 million and less			5	566	1	-1.4%	7.9%	-1.7%	13.8%	2.84%	0.02%	0.24%	60.7%	5.6%
\$5 to \$10 million			6	832	1	0.6%	-5.1%	-0.1%	19.4%	0.57%	0.11%	0.33%	45.1%	3.3%
\$10 to \$20 million			7	1,555	1	0.7%	-2.9%	-3.2%	16.6%	0.35%	0.23%	0.09%	52.3%	6.5%
\$20 to \$50 million			28	3,367	1	-0.2%	2.3%	0.1%	13.6%	0.76%	0.56%	0.37%	63.7%	9.4%
\$50 to \$100 million			22	6,882	4	3.4%	6.0%	0.4%	11.2%	0.53%	0.33%	0.75%	60.9%	7.4%
\$100 to \$250 million			23	15,145	4	4.2%	5.4%	1.2%	11.1%	0.45%	0.54%	0.88%	67.7%	12.3%
\$250 million+			41	67,480	12	9.7%	9.8%	4.7%	10.8%	0.44%	0.43%	1.09%	82.4%	22.1%

Source: NCUA and CUNA E&S. Net chargeoff and ROA data is year-to-date annualized. ROA is net income in basis points of average assets. Summary data by asset size is reported as medians.

	Florida CU Mergers/Liquidations 2009-2Q '19							
Year	No. of FL CUs	No. of FL Mergers/Liquidations	Percentage of FL CUs Mergers/Liquidations					
2009	181	7	3.87%					
2010	178	3	1.69%					
2011	174	4	2.30%					
2012	164	10	6.10%					
2013	159	5	3.14%					
2014	157	2	1.27%					
2015	152	5	3.29%					
2016	145	7	4.83%					
2017	138	7	5.07%					
2018	134	4	2.99%					
2019	132	2	1.52%					

#### Recent Florida CU Mergers/Liquidations\*

Merged/Liquidated CU	City	Assets	Members	Branches	Туре	Surviving CU	City	State	Assets	Members	Branches
Pensacola L & N FCU	Pensacola	7,931,679	1,165	1	M	Central CU of Florida	Pensacola	FL	174,735,554	17,055	5
Sunland CU	Marianna	1,643,265	704	1	Р	Jackson County Teachers CU	Marianna	FL	35,638,043	4,037	1
*Based on year last call report		.,								.,	

Florida Home Price Changes		
By MSA		
Source: FHFA All Transactions Index. NSA.		
Source: FIFA All Hansactions Index. NSA.		
Metropolitan Area	Year Ending 2nd Qtr 2019	Since 4th Quarter 2007
Cape Coral-Fort Myers, FL	3.4%	-8.5%
Crestview-Fort Walton Beach-Destin, FL	9.6%	2.5%
Deltona-Daytona Beach-Ormond Beach, FL	6.1%	-4.0%
Fort Lauderdale-Pompano Beach-Sunrise, FL (MSAD)	5.1%	-1.2%
Gainesville, FL	6.2%	-1.3%
Homosassa Springs, FL	6.0%	-8.9%
Jacksonville, FL	7.5%	4.4%
Lakeland-Winter Haven, FL	6.7%	-4.0%
Miami-Miami Beach-Kendall, FL (MSAD)	6.5%	0.6%
Naples-Marco Island, FL	1.8%	-9.0%
North Port-Sarasota-Bradenton, FL	4.7%	3.0%
Ocala, FL	12.7%	-13.3%
Orlando-Kissimmee-Sanford, FL	6.8%	-2.3%
Palm Bay-Melbourne-Titusville, FL	4.3%	3.5%
Panama City, FL	10.6%	-0.9%
Pensacola-Ferry Pass-Brent, FL	7.5%	10.7%
Port St. Lucie, FL	3.3%	-1.3%
Punta Gorda, FL	5.4%	-1.3%
Sebastian-Vero Beach, FL	3.6%	1.8%
Sebring-Avon Park, FL	7.1%	-15.7%
Tallahassee, FL	4.0%	-4.6%
Tampa-St. Petersburg-Clearwater, FL	7.0%	8.4%
The Villages, FL	5.0%	22.5%
West Palm Beach-Boca Raton-Boynton Beach, FL (MSAD)	4.5%	4.0%

Florida Unomployment Poto			
Florida Unemployment Rate			
Trends-By MSA (%)			
Source BLS. Not seasonally adjusted.			
	June 2019	June 2018	Change
Metropolitan Area	(%)	(%)	(%)
Cape Coral-Fort Myers, FL	3.5	3.7	-0.2
Crestview-Fort Walton Beach-Destin, FL	2.9	3.1	-0.2
Deltona-Daytona Beach-Ormond Beach, FL	3.8	4.1	-0.3
Gainesville, FL	3.5	3.7	-0.2
Homosassa Springs, FL	5.2	5.6	-0.4
Jacksonville, FL	3.5	3.7	-0.2
Lakeland-Winter Haven, FL	4.1	4.4	-0.3
Miami-Fort Lauderdale-West Palm Beach, FL	3.3	3.9	-0.6
Naples-Immokalee-Marco Island, FL	3.4	3.7	-0.3
North Port-Sarasota-Bradenton, FL	3.4	3.7	-0.3
Ocala, FL	4.2	4.7	-0.5
Orlando-Kissimmee-Sanford, FL	3.2	3.6	-0.4
Palm Bay-Melbourne-Titusville, FL	3.5	3.8	-0.3
Panama City, FL	3.9	3.6	0.3
Pensacola-Ferry Pass-Brent, FL	3.5	3.8	-0.3
Port St. Lucie, FL	4.0	4.5	-0.5
Punta Gorda, FL	4.0	4.3	-0.3
Sebastian-Vero Beach, FL	4.2	4.7	-0.5
Sebring, FL	5.1	5.3	-0.2
Tallahassee, FL	3.5	3.9	-0.4
Tampa-St. Petersburg-Clearwater, FL	3.5	3.8	-0.3
The Villages, FL	5.2	5.6	-0.4