## Forida Credit Union Profile

## Mid-Year 2019

CUNA Economics \& Sbatistics

## U.S. Growth Slows as Global Stom Clouds Form

Growth in the nation'seconomy slowed in the second quarter astrade disputes and a global slowdown took their toll. The U.S. economy grew at a 2 percent annualized pace in the period - well below its first-qua rter, 3.1 percent inc rease. Of course, firstquarter results were buoyed by a bounce-back in demand following the resolution of the federal govemment shutdown.

Personal consumption and govemment spending were key contributors to secondquarter growth, but inventory investment, exports, residential fixed investment, and nonresidential fixed investment were a drag. In addition, imports inc reased.

The labor market remained close to full employment with the unemployment rate starting the quarter at 3.8 percent and ending J une at 3.7 percent. In total, the U.S. economy added 456,000 jobs in the three months ending J une. That total was a bit slower than the 521,000 first quarter tally a nd the second-lowest increase in the past two years. Still, wages grew at a healthy 2.9 percent annualized pace in the quarter.

According to the Bureau of Labor
 Statistics, the state of Florida added 63,100 jobs in the second quarter and the state unemployment rate declined from 3.5 percent at the beginning of April to 3.4 percent by mid-year.

Equity markets la rgely shrugged off the intemational challenges - with a 3.8 percent quarterly advance that left the index near an all-time high. Home pricesincreased (reflected in a three-month, 2.3 percent gain in the S\&P Case-Shiller national home price index). The Federal Housing Finance Agency reports Florida home priceslagged a bit-increasing 1.2 percent in the period (an annualized 4.8 percent pace).

Inflation remained below the Federal Reserve's 2 percent target rate throughout the quarter despite fast-rising wages. That, in part, helped polic y-makers rationalize a steady federal funds interest rate target throughout the period. On the other hand, the 10-year Treasury yield declined by 41 basis points in the quarter as intemational investors sought protection from inc reasing volatility and uncerta inty.

Looking forward, inflation is expected to remain in check - with the difference between the five-year Treasury a nd five-year Trea sury Inflation Protected Security

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signaling expected price increases averaging only 1.4 percent in over the next five years. That seems about right. While wagesare increasing fasterthan inflation, consumers have been spending cautiously. In addition, the weak global economy suggests energy prices should remain in check despite the supply shock a rising from recent drone attacks on Saudi oil fields. Oil demand typic ally declines in the autumn.

## Solid Credit Union Results

Florida credit union operating results reflected solid growth in memberships, strong asset quality and lofty eamings in the second quarter. Normal first-quarter seasonal pattems were evident with a significant deceleration in savings growth and much faster loan growth.

Florida credit unions reported a 0.9 percent increase in total memberships in the second quarter, a bit slower than the 1.2 percent first-quarter gain, but in line with the second quarter 2018 increase of 1 percent. Overall, Florida credit unions now report a total of 5.96 million memberships - representing a 4.3 percent increase in the yearending June 2019.

As is typic ally the case, credit union loan
 balances grew relatively fast in the second quarter with the start of the home buying season. In addition, the end of the school yeartypically has lots of members heading out on summervacation and many use those trips as motivation to shop for more reliable cars.

The 2.6 percent increase in second-quarter credit union loan balanceswas double the 1.3 percent increase reflected in first quarter results but a bit lower than the 3.1 percent increase reported in the second quarter of 2018.


A slowdown in overall loan demand is obvious in annual data with 12-month loan growth coming in at 9.4 percent - below the 10.5 percent increase in full-year 2018. Florida credit unions collectively experienced double-digit percentage gains in loan balances annua lly between 2014 and 2018.

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Commercial loan portfolios continued to reflect the strongest gains, inc reasing 5.4 percent in the second quarter. First mortgages inc reased 4.5 percent, while unsecured personal loan balances were up 3.5 percent. Used autos grew 2 percent. Credit cards and home equity/2 ${ }^{\text {nd }}$ mortgages followed closely with gains of 1.6 and 1.5 percent, respectively. New auto loan balances managed only a 0.6 percent increase in the quarter.

Savings balance growth declined in the second quarter as the flow of tax refunds to various savings accounts slowed. The 1.5 percent three-month inc rease in Florida credit union savings balanceswas well below the 5.8 percent inc rease in the first quarter and faster than the 0.2 percent increase in the second quarter of 2018. On a year-over-year basis, Florida credit union total savings balances were up 8.9 percent.

Florida credit union certific ate accounts increased at a strong 8.5 percent pace in the second quarter and IRAscame in a distant second with a 1.2 percent quarterly gain. Money market shares were up 0.9 percent, but all other savings portfolios reflected declines. Regularshares decreased 0.2 percent and share drafts fell 1.5 percent in the quarter.

With loan growth outpacing sa vings growth, the aggregate Florida credit union loan-tosavings ratio increased from 79.9 percent at the beginning of the quarter to 80.9 percent by the end of June 2019.

Asset quality held steady nearcyclic al highs in the second quarter. The aggregate Florida credit union delinquency increased modestly - beginning the quarter at 0.40 percent and ending the quarter at 0.45 percent. Annualized second quarter loan net chargeoff ratescame in at 0.47
 percent, which was lower than the 0.60 percent reading during the first quarter. With still-low unemployment and fast-ising wages, healthy a sset quality should be a defining characteristic well into 2020.

Florida credit union annua lized eamings results pushed higher in the second quarter. A six-basis point inc rease in operating expenses wasoffset by the combination of an eighteen-basis point increase in fee \& other income and a three-basis point decline in net interest margin (asset yields inc reased by two basis points but funding costs were up five basis points). Loss provisions dec lined by eight basis points.

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Overall, Sunshine State credit unions reflect annua lized ROA (net income as a percentage of a verage assets) tota ling 1.14 percent in the second quarter- sixteen ba sis points higher than the first quarter result. Annual lized first-half ea mings totaled 1.06 percent - up thirteen basis points compared to full-year 2018 results.

| FLCU Eamings (Basis Points) | 2019 Q1 | 2019 Q2 |
| :--- | ---: | ---: |
| Yield on total a ssets | 375 | 377 |
| -Dividend/interest cost of a ssets | 68 | 73 |
| Hee \& other income | 161 | 179 |
| -Operating expense | 328 | 334 |
| -Loss Provisions | 42 | 34 |
| =Net Income (ROA) | $\mathbf{9 8}$ | $\mathbf{1 1 4}$ |

Strong eamings and slower savings/asset growth pushed the Florida credit union capital ratio modestly higher in the second quarter. The net worth to asset ratio started the quarter 10.7 percent and finished the second quarter at 10.9 percent keeping it neara pre-recession high.

Overall, 99 percent of all Florida credit unions rema in "well capita lized" with net worth ratios above the required 7 percent regulatory threshold level.

## Challenges

CUNA economists expect the economy to continue to grow through 2020 with an associated favorable outlook for credit union operating results. However, as shown in the graphic below, the U.S. economy is clearly past peak in the credit cycle - and that is generally consistent with an obvious slowing in economic activity. Going forward, associated modest changes in consumer behavior are likely to cha llenge recent lofty growth, eamings, and asset quality metric s in the coming months.


## Oveniew by Year

|  | U.S. CUs | Forida CUs |
| :---: | :---: | :---: |
| Demographic Information | Jun 19 | Jun 19 |
| Number of CUs | 5,421 | 132 |
| Assets perCU (\$ mil) | 283.7 | 540.4 |
| Median assets (\$ mil) | 34.8 | 91.7 |
| Total assets (\$ mil) | 1,538,208 | 71,335 |
| Total loans (\$ mil) | 1,084,675 | 49,009 |
| Total surplus funds (\$ mil) | 386,321 | 18,985 |
| Total savings (\$ mil) | 1,295,278 | 60,611 |
| Total memberships (thousands) | 119,698 | 5,961 |
| Growth Pates (\%) |  |  |
| Total assets | 6.3 | 9.1 |
| Total loans | 6.6 | 9.4 |
| Total surplus funds | 4.5 | 8.3 |
| Total savings | 6.0 | 8.9 |
| Total memberships | 3.7 | 4.3 |
| \%CUs with increasing assets | 62.2 | 74.2 |
| Eamings-Basis Pts. |  |  |
| Yield on total assets | 401 | 376 |
| Dividend/interest cost of a ssets | 85 | 71 |
| Net interest margin | 317 | 305 |
| Fee \& other income | 137 | 170 |
| Operating expense | 315 | 331 |
| Loss Provisions | 43 | 38 |
| Net Income (ROA) with Stab Exp | 96 | 106 |
| Net Income (ROA) without Stab Exp | 96 | 106 |
| \%CUs with positive ROA | 88.5 | 90.2 |
| Capital Adequacy (\%) |  |  |
| Net worth/assets | 11.3 | 10.9 |
| \%CUs with NW > 7\% of a asets | 98.3 | 98.5 |
| Asset Quality |  |  |
| Delinquencies (60+day \$)/loans (\%) | 0.63 | 0.44 |
| Net chargeoffs/average loans (\%) | 0.55 | 0.53 |
| Total borrower-banknuptcies | 205,218 | 9,538 |
| Bankruptcies perCU | 37.9 | 72.3 |
| Bankruptc ies per 1000 members | 1.7 | 1.6 |
| Asset/Lability Managemeni |  |  |
| Loans/savings | 83.7 | 80.9 |
| Loans/assets | 70.5 | 68.7 |
| Net Long-term assets/assets | 33.1 | 27.5 |
| Liquid assets/assets | 13.1 | 16.4 |
| Core deposits/shares \& borrowings | 49.8 | 54.9 |
| Productivity |  |  |
| Members/ potential members (\%) | 3 | 2 |
| Borrowers/members (\%) | 58 | 58 |
| Members/FTE | 386 | 377 |
| Average shares/member (\$) | 10,821 | 10,169 |
| Average loan balance (\$) | 15,531 | 14,254 |
| Employees per million in assets | 0.20 | 0.22 |
| Structure (\%) |  |  |
| Fed CUsw/ single-sponsor | 11.6 | 5.3 |
| Fed CUsw/ community charter | 16.9 | 15.9 |
| Other Fed CUs | 33.0 | 28.0 |
| CUs state chartered | 38.5 | 50.8 |

Eamings, net chargeoffs, and bankruptcies are year-to-date numbers annualized. Due to signific ant sea sonal variation, balance sheet growth rates are for the trailing 12 months. USTotals include only credit unions that are released on the NCUA 5300 Call Report file.

Source: NCUA and CUNA E\&S.

## Ovenview: State Trends

|  | U.S. | Forida Credit Unions |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demographic Information | Jun 19 | Jun 19 | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 |
| Number of CUs | 5,421 | 132 | 132 | 134 | 141 | 150 | 156 | 158 |
| Assets perCU (\$ mil) | 283.7 | 540.4 | 507.5 | 468.1 | 416.6 | 360.1 | 319.1 | 299.1 |
| Median assets (\$ mil) | 34.8 | 91.7 | 89.1 | 83.7 | 78.4 | 68.2 | 62.0 | 56.9 |
| Total assets (\$ mil) | 1,538,208 | 71,335 | 66,984 | 62,723 | 58,734 | 54,019 | 49,783 | 47,256 |
| Total loans (\$ mil) | 1,084,675 | 49,009 | 47,144 | 42,671 | 38,524 | 34,501 | 31,207 | 28,283 |
| Total surplus funds (\$ mil) | 386,321 | 18,985 | 16,674 | 17,052 | 17,352 | 16,956 | 16,198 | 16,849 |
| Total savings (\$ mil) | 1,295,278 | 60,611 | 56,410 | 53,264 | 49,956 | 46,219 | 42,632 | 40,734 |
| Total memberships (thousands) | 119,698 | 5,961 | 5,840 | 5,581 | 5,395 | 5,215 | 4,965 | 4,716 |
| Growth Rates (\%) |  |  |  |  |  |  |  |  |
| Total assets | 6.3 | 9.1 | 6.8 | 6.8 | 8.7 | 8.5 | 5.3 | 3.8 |
| Total loans | 6.6 | 9.4 | 10.5 | 10.8 | 11.7 | 10.6 | 10.3 | 7.2 |
| Total surplus funds | 4.5 | 8.3 | -2.2 | -1.7 | 2.3 | 4.7 | -3.9 | -2.4 |
| Total savings | 6.0 | 8.9 | 5.9 | 6.6 | 8.1 | 8.4 | 4.7 | 3.5 |
| Total memberships | 3.7 | 4.3 | 4.6 | 3.4 | 3.4 | 5.0 | 5.3 | 2.6 |
| \%CUs with increasing assets | 62.2 | 74.2 | 69.7 | 80.6 | 87.2 | 82.0 | 76.3 | 70.3 |
| Eamings- Basis Ps, |  |  |  |  |  |  |  |  |
| Yield on total assets | 401 | 376 | 355 | 330 | 323 | 327 | 333 | 337 |
| Dividend/interest cost of a ssets | 85 | 71 | 53 | 45 | 45 | 45 | 45 | 48 |
| Net interest margin | 317 | 305 | 302 | 286 | 279 | 282 | 288 | 289 |
| Fee \& other income | 137 | 170 | 169 | 167 | 172 | 175 | 182 | 186 |
| Operating expense | 315 | 331 | 332 | 330 | 344 | 351 | 354 | 358 |
| Loss Provisions | 43 | 38 | 46 | 45 | 37 | 32 | 28 | 36 |
| Net Income (ROA) with Stab Exp | 96 | 106 | 93 | 79 | 70 | 73 | 88 | 80 |
| Net Income (ROA) without Stab Exp | 96 | 106 | 93 | 79 | 70 | 73 | 88 | 86 |
| \%CUs with positive ROA | 88.5 | 90.2 | 89.4 | 91.8 | 85.8 | 80.7 | 84.0 | 81.6 |
| Capital Adequacy (\%) |  |  |  |  |  |  |  |  |
| Net worth/assets | 11.3 | 10.9 | 11.0 | 10.8 | 10.7 | 10.9 | 11.0 | 10.7 |
| \%CUs with NW $>7 \%$ of a ssets | 98.3 | 98.5 | 97.7 | 99.3 | 97.9 | 96.7 | 98.1 | 99.4 |
| Asset Quality |  |  |  |  |  |  |  |  |
| Delinquencies (60+day \$)/loans (\%) | 0.63 | 0.44 | 0.57 | 0.67 | 0.74 | 0.91 | 1.21 | 1.62 |
| Net chargeoffs/average loans (\%) | 0.55 | 0.53 | 0.60 | 0.62 | 0.64 | 0.65 | 0.75 | 1.06 |
| Total borrower-bankruptcies | 205,218 | 9,538 | 8,048 | 7,130 | 6,695 | 7,434 | 8,621 | 10,086 |
| Bankruptc ies perCU | 37.9 | 72.3 | 61.0 | 53.2 | 47.5 | 49.6 | 55.3 | 63.8 |
| Bankruptc ies per 1000 members | 1.7 | 1.6 | 1.4 | 1.3 | 1.2 | 1.4 | 1.7 | 2.1 |
| Asset/libility Managemem |  |  |  |  |  |  |  |  |
| Loans/savings | 83.7 | 80.9 | 83.6 | 80.1 | 77.1 | 74.6 | 73.2 | 69.4 |
| Loans/assets | 70.5 | 68.7 | 70.4 | 68.0 | 65.6 | 63.9 | 62.7 | 59.9 |
| Net Long-tem assets/assets | 33.1 | 27.5 | 28.2 | 28.0 | 28.1 | 29.7 | 32.7 | 35.9 |
| Liquid assets/assets | 13.1 | 16.4 | 13.8 | 14.3 | 14.8 | 15.6 | 14.4 | 15.0 |
| Core deposits/shares \& borrowings | 49.8 | 54.9 | 55.8 | 55.8 | 54.3 | 53.4 | 51.3 | 49.1 |
| Productivity |  |  |  |  |  |  |  |  |
| Members/potential members (\%) | 3 | 2 | 3 | 3 | 3 | 3 | 3 | 3 |
| Borrowers/members (\%) | 58 | 58 | 58 | 58 | 55 | 53 | 53 | 50 |
| Members/FIE | 386 | 377 | 380 | 380 | 375 | 371 | 367 | 361 |
| Average shares/member (\$) | 10,821 | 10,169 | 9,660 | 9,544 | 9,260 | 8,862 | 8,587 | 8,637 |
| Average loan balance (\$) | 15,531 | 14,254 | 13,849 | 13,166 | 12,931 | 12,409 | 11,939 | 11,995 |
| Employees per million in assets | 0.20 | 0.22 | 0.23 | 0.23 | 0.25 | 0.26 | 0.27 | 0.28 |
| Stucture (\%) |  |  |  |  |  |  |  |  |
| Fed CUsw/ single-sponsor | 11.6 | 5.3 | 5.3 | 5.2 | 5.7 | 6.7 | 6.4 | 7.0 |
| Fed CUsw/ community charter | 16.9 | 15.9 | 18.2 | 19.4 | 19.1 | 18.0 | 19.2 | 19.6 |
| Other Fed CUs | 33.0 | 28.0 | 26.5 | 26.9 | 27.7 | 28.7 | 28.8 | 27.8 |
| CUs state chartered | 38.5 | 50.8 | 50.0 | 48.5 | 47.5 | 46.7 | 45.5 | 45.6 |

Eamings, net chargeoffs, and bankruptcies are year-to-date numbers annualized. Due to signific ant sea sonal variation, balance sheet growth rates are for the trailing 12 months. US Totals include only credit unions that are released on the NCUA 5300 Call Report file.

## Loan and Savings Growth Trends



## Credit Risk Trends



Eamings Trends


Liquidity Trends


Interest Rate Risk Trends


Solvency Trends


## Asset Yields and Funding Costs



Interest Margins \& Overhead


Membership Growth Trends


Interest Margins


Noninterest Income


## Borrower Bankruptcies



|  | FL | Forida Credit Union Asset Groups - 2019 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demographic Information | Jun 19 | <\$20Mil | \$20-\$50 | \$50-\$100 | \$100-\$250 | \$250-\$500 | \$500-\$1B | > $\$ 1$ Eil |
| Number of CUs | 132 | 18 | 28 | 22 | 23 | 7 | 15 | 19 |
| Assets perCU (\$ mil) | 540.4 | 9.2 | 31.2 | 73.5 | 157.9 | 349.2 | 644.8 | 2,785.8 |
| Median assets (\$ mil) | 91.7 | 8.2 | 29.9 | 72.5 | 138.8 | 354.8 | 627.1 | 1,913.3 |
| Total assets (\$ mil) | 71,335 | 166 | 873 | 1,617 | 3,632 | 2,444 | 9,672 | 52,930 |
| Total loans (\$ mil) | 49,009 | 70 | 477 | 858 | 2,146 | 1,580 | 6,802 | 37,076 |
| Total surplus funds (\$ mil) | 18,985 | 94 | 362 | 692 | 1,281 | 730 | 2,285 | 13,542 |
| Total savings (\$ mil) | 60,611 | 136 | 749 | 1,410 | 3,170 | 2,122 | 8,367 | 44,657 |
| Total memberships (thousands) | 5,961 | 20 | 94 | 166 | 354 | 200 | 869 | 4,257 |
| Growth Rates (\%) |  |  |  |  |  |  |  |  |
| Total a ssets | 9.1 | 0.5 | -0.2 | 3.4 | 4.2 | 11.8 | 4.1 | 10.6 |
| Total loans | 9.4 | -2.2 | 2.3 | 6.0 | 5.4 | 11.1 | 7.0 | 10.2 |
| Total surplus funds | 8.3 | 3.0 | -3.2 | 1.1 | 2.0 | 13.6 | -2.6 | 11.7 |
| Total savings | 8.9 | 0.3 | -0.7 | 2.3 | 3.0 | 10.8 | 3.7 | 10.7 |
| Total memberships | 4.3 | -2.1 | 0.1 | 0.4 | 1.2 | 4.5 | 2.0 | 5.3 |
| \%CUs with increasing assets | 74.2 | 66.7 | 46.4 | 72.7 | 82.6 | 100.0 | 80.0 | 100.0 |
| Eamings-Basis Pts. |  |  |  |  |  |  |  |  |
| Yield on total assets | 376 | 378 | 406 | 391 | 385 | 386 | 393 | 371 |
| Dividend/interest cost of assets | 71 | 41 | 35 | 40 | 37 | 49 | 48 | 80 |
| Net interest margin | 305 | 338 | 372 | 351 | 348 | 337 | 345 | 291 |
| Fee \& other income | 170 | 62 | 158 | 160 | 182 | 164 | 194 | 166 |
| Operating expense | 331 | 369 | 455 | 407 | 406 | 388 | 411 | 304 |
| Loss Provisions | 38 | 13 | 38 | 29 | 36 | 18 | 39 | 39 |
| Net Income (ROA) with Stab Exp | 106 | 17 | 37 | 75 | 88 | 95 | 89 | 114 |
| Net Income (ROA) without Stab Exp | 106 | 17 | 37 | 75 | 88 | 95 | 89 | 114 |
| \%CUs with positive ROA | 90.2 | 72.2 | 78.6 | 95.5 | 100.0 | 100.0 | 93.3 | 100.0 |
| Capital Adequacy (\%) |  |  |  |  |  |  |  |  |
| Net worth/assets | 10.9 | 17.1 | 13.6 | 11.2 | 11.1 | 11.0 | 10.8 | 10.8 |
| \%CUs with NW > 7\% of a ssets | 98.5 | 100.0 | 96.4 | 95.5 | 100.0 | 100.0 | 100.0 | 100.0 |
| Asset Quality |  |  |  |  |  |  |  |  |
| Delinquencies (60+day \$)/loans (\%) | 0.44 | 0.71 | 0.76 | 0.53 | 0.45 | 0.38 | 0.46 | 0.44 |
| Net chargeoffs/average loans (\%) | 0.53 | 0.29 | 0.79 | 0.48 | 0.73 | 0.37 | 0.61 | 0.51 |
| Total borrower-bankruptcies | 9,538 | 12 | 102 | 220 | 366 | 172 | 1,770 | 6,896 |
| Bankruptcies perCU | 72.3 | 0.7 | 3.6 | 10.0 | 15.9 | 24.6 | 118.0 | 362.9 |
| Bankruptc ies per 1000 members | 1.6 | 0.6 | 1.1 | 1.3 | 1.0 | 0.9 | 2.0 | 1.6 |
| Asset Liability Management (\%) |  |  |  |  |  |  |  |  |
| Loans/savings | 80.9 | 51.2 | 63.7 | 60.9 | 67.7 | 74.5 | 81.3 | 83.0 |
| Loans/assets | 68.7 | 42.1 | 54.6 | 53.1 | 59.1 | 64.6 | 70.3 | 70.0 |
| Net Long-tem assets/assets | 27.5 | 12.4 | 17.7 | 20.7 | 23.1 | 29.5 | 31.0 | 27.5 |
| Liquid a ssets/assets | 16.4 | 32.1 | 24.6 | 21.2 | 20.3 | 17.8 | 13.9 | 16.2 |
| Core deposits/shares \& borrowings | 54.9 | 73.2 | 72.6 | 67.5 | 68.6 | 59.4 | 67.1 | 50.7 |
| Productivity |  |  |  |  |  |  |  |  |
| Members/potential members (\%) | 2 | 1 | 1 | 2 | 1 | 6 | 1 | 3 |
| Borrowers/members (\%) | 58 | 42 | 54 | 54 | 52 | 58 | 53 | 59 |
| Members/FIE | 377 | 384 | 332 | 330 | 309 | 315 | 321 | 405 |
| Average shares/member (\$) | 10,169 | 6,760 | 7,972 | 8,508 | 8,957 | 10,596 | 9,624 | 10,490 |
| Average loan balance (\$) | 14,254 | 8,264 | 9,336 | 9,527 | 11,688 | 13,700 | 14,756 | 14,662 |
| Employees per million in assets | 0.22 | 0.32 | 0.32 | 0.31 | 0.32 | 0.26 | 0.28 | 0.20 |
| Stucture (\%) |  |  |  |  |  |  |  |  |
| Fed CUs w/ single-sponsor | 5.3 | 16.7 | 3.6 | 9.1 | 4.3 | 0.0 | 0.0 | 0.0 |
| Fed CUsw/ community charter | 15.9 | 5.6 | 10.7 | 13.6 | 30.4 | 57.1 | 20.0 | 0.0 |
| Other Fed CUs | 28.0 | 38.9 | 32.1 | 27.3 | 17.4 | 42.9 | 6.7 | 36.8 |
| CUs state chartered | 50.8 | 38.9 | 53.6 | 50.0 | 47.8 | 0.0 | 73.3 | 63.2 |

[^0]Source: NCUA and CUNA E\&S.

# Results By AssetSize 

## Loan and Savings growth



## Credit Risk Exposure



## Eamings



## Liquidity Risk Exposure



Interest Rate Risk Exposure


## Solvency



Ovenview: National Results by Asset Size

|  | U.S. | All U.S. Credit Unions Asset Groups - 2019 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demographic Information | Jun 19 | <\$20MFI | \$20-\$50 | \$50-\$100 | \$100-\$250 | \$250-\$500 | \$500-\$18 | > \$1 : 1 |
| Number of CUs | 5,421 | 2,071 | 1,023 | 699 | 697 | 346 | 265 | 320 |
| Assets per CU (\$ mil) | 283.7 | 7.5 | 32.6 | 72.0 | 158.5 | 349.2 | 702.7 | 3,191.9 |
| Median assets (\$ mil) | 34.8 | 6.5 | 31.4 | 70.5 | 150.8 | 339.7 | 678.3 | 1,772.6 |
| Total assets (\$ mil) | 1,538,208 | 15,613 | 33,325 | 50,361 | 110,467 | 120,835 | 186,209 | 1,021,398 |
| Total loans (\$ mil) | 1,084,675 | 7,968 | 18,031 | 29,252 | 72,033 | 83,185 | 132,667 | 741,539 |
| Total surplus funds (\$ mil) | 386,321 | 7,303 | 14,093 | 18,803 | 32,618 | 31,247 | 43,916 | 238,341 |
| Total savings (\$ mil) | 1,295,278 | 13,233 | 28,825 | 43,774 | 95,980 | 104,232 | 158,332 | 850,901 |
| Total memberships (thousands) | 119,698 | 2,422 | 3,780 | 5,287 | 10,439 | 10,777 | 15,132 | 71,860 |
| Growth Rates (\%) |  |  |  |  |  |  |  |  |
| Total assets | 6.3 | -0.2 | 1.2 | 2.0 | 3.5 | 4.8 | 6.2 | 8.2 |
| Total loans | 6.6 | 4.3 | 4.7 | 4.6 | 5.6 | 6.1 | 6.9 | 7.7 |
| Total sumplus funds | 4.5 | -4.8 | -3.2 | -1.8 | -1.2 | 0.7 | 3.5 | 8.4 |
| Total savings | 6.0 | -0.8 | 0.4 | 1.4 | 2.8 | 4.2 | 5.8 | 8.0 |
| Total memberships | 3.7 | -0.9 | -0.5 | 0.4 | 1.3 | 2.0 | 3.1 | 6.1 |
| \%CUs with increasing assets | 62.2 | 43.8 | 58.3 | 66.7 | 79.8 | 86.1 | 90.6 | 96.6 |
| Eamings-Basis Pts |  |  |  |  |  |  |  |  |
| Yield on total assets | 401 | 393 | 381 | 382 | 390 | 394 | 396 | 406 |
| Dividend/interest cost of assets | 85 | 41 | 41 | 46 | 55 | 63 | 70 | 97 |
| Net interest margin | 317 | 352 | 339 | 336 | 335 | 331 | 325 | 309 |
| Fee \& other income | 137 | 86 | 113 | 127 | 143 | 151 | 151 | 135 |
| Operating expense | 315 | 365 | 364 | 372 | 377 | 370 | 359 | 289 |
| Loss Provisions | 43 | 28 | 24 | 27 | 30 | 32 | 33 | 49 |
| Net Income (ROA) with Stab Exp | 96 | 45 | 65 | 64 | 70 | 79 | 84 | 106 |
| Net Income (ROA) without Stab Exp | 96 | 45 | 65 | 64 | 70 | 79 | 84 | 106 |
| \%CUs with positive ROA | 88.5 | 77.8 | 92.0 | 94.1 | 95.7 | 98.3 | 98.9 | 99.4 |
| Capital Adequacy (\%) |  |  |  |  |  |  |  |  |
| Net worth/assets | 11.3 | 14.7 | 12.8 | 12.0 | 11.5 | 11.3 | 11.2 | 11.1 |
| \%CUs with NW > 7\% of a | 98.3 | 97.3 | 98.3 | 98.4 | 98.9 | 99.7 | 100.0 | 99.7 |
| Asset Quality |  |  |  |  |  |  |  |  |
| Delinquencies (60+day \$)/loans (\%) | 0.63 | 1.33 | 0.91 | 0.80 | 0.69 | 0.67 | 0.60 | 0.61 |
| Net chargeoffs/ average loans (\%) | 0.55 | 0.58 | 0.46 | 0.46 | 0.48 | 0.48 | 0.49 | 0.59 |
| Total borrower-bankruptc ies | 205,218 | 4,184 | 5,446 | 7,824 | 17,292 | 19,676 | 28,792 | 122,004 |
| Bankruptcies perCU | 37.9 | 2.0 | 5.3 | 11.2 | 24.8 | 56.9 | 108.6 | 381.3 |
| Bankruptc ies per 1000 members | 1.7 | 1.7 | 1.4 | 1.5 | 1.7 | 1.8 | 1.9 | 1.7 |
| Asset/Lability Managemen |  |  |  |  |  |  |  |  |
| Loans/savings | 83.7 | 60.2 | 62.6 | 66.8 | 75.1 | 79.8 | 83.8 | 87.1 |
| Loans/assets | 70.5 | 51.0 | 54.1 | 58.1 | 65.2 | 68.8 | 71.2 | 72.6 |
| Net Long-term assets/assets | 33.1 | 11.7 | 20.1 | 24.2 | 28.3 | 31.3 | 34.7 | 34.7 |
| Liquid a ssets/assets | 13.1 | 28.2 | 22.8 | 19.9 | 16.1 | 13.8 | 12.6 | 11.8 |
| Core deposits/shares \& borrowings | 49.8 | 79.7 | 71.4 | 66.4 | 60.6 | 57.0 | 53.7 | 45.0 |
| Productivity |  |  |  |  |  |  |  |  |
| Members/potential members (\%) | 3 | 5 | 3 | 3 | 3 | 3 | 3 | 3 |
| Borrowers/members (\%) | 58 | 43 | 55 | 53 | 56 | 54 | 57 | 61 |
| Members/FTE | 386 | 418 | 395 | 370 | 338 | 341 | 341 | 414 |
| Average shares/member (\$) | 10,821 | 5,464 | 7,625 | 8,279 | 9,195 | 9,672 | 10,463 | 11,841 |
| Average loan balance (\$) | 15,531 | 7,682 | 8,636 | 10,359 | 12,376 | 14,178 | 15,370 | 17,019 |
| Employees per million in assets | 0.20 | 0.37 | 0.29 | 0.28 | 0.28 | 0.26 | 0.24 | 0.17 |
| Structure (\%) |  |  |  |  |  |  |  |  |
| Fed CUs w/ single-sponsor | 11.6 | 23.4 | 7.8 | 3.7 | 2.4 | 2.0 | 3.0 | 2.2 |
| Fed CUsw/ community charter | 16.9 | 8.6 | 21.4 | 24.0 | 27.7 | 23.4 | 15.8 | 10.3 |
| Other Fed CUs | 33.0 | 37.1 | 34.1 | 31.5 | 28.4 | 24.9 | 24.9 | 31.6 |
| CUs state chartered | 38.5 | 30.9 | 36.7 | 40.8 | 41.5 | 49.7 | 56.2 | 55.9 |

[^1] for the trailing 12 months. US Totals include only credit unions that are released on the NCUA 5300 Call Report file.
Source: NCUA and CUNA E\&S.

Portfolio: State Trends

|  | U.S. | Forida Credit Unions |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Growth Rates | Jun 19 | Jun 19 | 2018 | 2017 | 2016 | 2015 | 2014 | 2013 |
| Credit cards | 7.7\% | 6.8\% | 4.7\% | 6.5\% | 4.3\% | 1.8\% | 3.1\% | 2.4\% |
| Other unsecured loans | 8.3\% | 7.9\% | 5.3\% | 11.2\% | 7.1\% | 6.0\% | 7.9\% | 8.7\% |
| New automobile | 5.2\% | 10.0\% | 16.0\% | 18.4\% | 20.6\% | 18.9\% | 33.8\% | 19.5\% |
| Used a utomobile | 5.4\% | 8.7\% | 11.0\% | 13.2\% | 19.4\% | 17.7\% | 16.8\% | 15.6\% |
| First mortgage | 6.7\% | 10.3\% | 9.2\% | 9.5\% | 6.4\% | 6.7\% | 2.8\% | 5.9\% |
| HEL \& 2nd Mtg | 7.7\% | 9.4\% | 8.5\% | -7.4\% | 1.0\% | 2.3\% | 1.1\% | -8.1\% |
| Commercial loans* | 11.3\% | 16.3\% | 16.6\% | 2.0\% | 14.4\% | 18.5\% | 14.6\% | 12.1\% |
| Share draft | 5.4\% | 5.8\% | 6.0\% | 8.3\% | 16.6\% | 15.1\% | 8.9\% | 4.1\% |
| Certificates | 20.5\% | 32.4\% | 12.4\% | 4.8\% | 3.5\% | 1.7\% | -1.5\% | -5.2\% |
| IRAs | 2.5\% | 3.6\% | -1.0\% | -1.5\% | 4.3\% | 1.0\% | -1.6\% | -0.6\% |
| Money market shares | 0.6\% | 1.1\% | -0.9\% | 4.0\% | 8.0\% | 6.1\% | 2.0\% | 3.4\% |
| Regularshares | 2.7\% | 4.4\% | 6.1\% | 10.0\% | 7.5\% | 11.9\% | 9.4\% | 9.8\% |
| Portolio \$ Distribution |  |  |  |  |  |  |  |  |
| Credit cards/total loans | 5.8\% | 6.1\% | 6.3\% | 6.7\% | 6.9\% | 7.4\% | 8.1\% | 8.6\% |
| Other unsecured loans/total loans | 4.1\% | 3.2\% | 3.2\% | 3.4\% | 3.4\% | 3.5\% | 3.7\% | 3.8\% |
| New automobile/total loans | 13.6\% | 21.2\% | 21.7\% | 20.6\% | 19.3\% | 17.9\% | 16.6\% | 13.7\% |
| Used automobile/total loans | 20.9\% | 24.9\% | 24.8\% | 24.7\% | 24.2\% | 22.6\% | 21.2\% | 20.1\% |
| First mortgage/total loans | 40.9\% | 33.9\% | 33.3\% | 33.7\% | 34.1\% | 35.8\% | 37.1\% | 39.8\% |
| HEL \& 2nd Mtg/total loans | 8.4\% | 6.1\% | 6.2\% | 6.4\% | 7.6\% | 8.4\% | 9.1\% | 9.9\% |
| Commercial loans/total loans | 7.1\% | 5.8\% | 5.6\% | 5.3\% | 5.7\% | 5.6\% | 5.2\% | 5.0\% |
| Share drafts/ total savings | 14.8\% | 16.3\% | 16.3\% | 16.3\% | 16.1\% | 14.9\% | 14.0\% | 13.5\% |
| Certific ates/total savings | 20.6\% | 18.4\% | 16.4\% | 15.5\% | 15.7\% | 16.4\% | 17.5\% | 18.6\% |
| IRAs/ total sa vings | 6.2\% | 6.5\% | 6.8\% | 7.3\% | 7.9\% | 8.2\% | 8.8\% | 9.3\% |
| Money market shares/total savings | 20.6\% | 17.8\% | 18.7\% | 20.0\% | 20.5\% | 20.5\% | 21.0\% | 21.5\% |
| Regular shares/total savings | 35.9\% | 38.8\% | 39.6\% | 39.6\% | 38.4\% | 38.6\% | 37.4\% | 35.7\% |
| Percent of CUs Offering |  |  |  |  |  |  |  |  |
| Credit cards | 62.2\% | 84.8\% | 84.8\% | 84.3\% | 84.4\% | 82.7\% | 81.4\% | 81.0\% |
| Other unsecured loans | 99.4\% | 99.2\% | 100.0\% | 100.0\% | 99.3\% | 99.3\% | 99.4\% | 99.4\% |
| New automobile | 95.8\% | 98.5\% | 98.5\% | 99.3\% | 98.6\% | 98.0\% | 98.1\% | 97.5\% |
| Used a utomobile | 96.9\% | 98.5\% | 99.2\% | 99.3\% | 99.3\% | 98.7\% | 98.1\% | 98.1\% |
| First mortgage | 69.2\% | 88.6\% | 87.9\% | 88.1\% | 87.2\% | 85.3\% | 84.0\% | 84.2\% |
| HEL \& 2nd Mtg | 69.3\% | 83.3\% | 82.6\% | 84.3\% | 83.7\% | 80.7\% | 80.1\% | 80.4\% |
| Commercial loans | 35.0\% | 47.7\% | 47.0\% | 47.0\% | 48.9\% | 47.3\% | 45.5\% | 44.3\% |
| Share drafts | 80.5\% | 95.5\% | 95.5\% | 94.0\% | 92.9\% | 92.7\% | 92.3\% | 92.4\% |
| Certificates | 82.0\% | 93.9\% | 93.9\% | 93.3\% | 92.9\% | 91.3\% | 91.0\% | 91.1\% |
| IRAs | 68.8\% | 87.9\% | 87.9\% | 85.8\% | 85.1\% | 82.0\% | 82.1\% | 82.9\% |
| Money market shares | 52.6\% | 75.0\% | 75.0\% | 73.1\% | 70.9\% | 68.0\% | 66.7\% | 65.8\% |
| Number of Loans as a Percent of Members in Offering CUs |  |  |  |  |  |  |  |  |
| Credit cards | 18.9\% | 20.4\% | 20.4\% | 20.5\% | 19.6\% | 19.6\% | 19.4\% | 18.8\% |
| Other unsecured loans | 11.6\% | 9.6\% | 10.2\% | 10.6\% | 10.2\% | 10.0\% | 10.4\% | 9.6\% |
| New automobile | 6.2\% | 7.9\% | 7.9\% | 7.4\% | 6.6\% | 5.9\% | 5.6\% | 4.8\% |
| Used a utomobile | 15.1\% | 14.1\% | 14.1\% | 13.8\% | 12.8\% | 11.9\% | 11.5\% | 11.0\% |
| First mortgage | 2.4\% | 2.1\% | 2.1\% | 2.2\% | 2.0\% | 2.1\% | 2.1\% | 2.2\% |
| HEL \& 2nd Mtg | 2.1\% | 1.5\% | 1.5\% | 1.5\% | 1.7\% | 1.7\% | 1.7\% | 1.8\% |
| Commercial loans | 0.2\% | 0.1\% | 0.1\% | 0.1\% | 0.2\% | 0.1\% | 0.1\% | 0.1\% |
| Share drafts | 57.7\% | 70.3\% | 69.8\% | 69.7\% | 67.2\% | 66.9\% | 65.7\% | 66.1\% |
| Certificates | 8.3\% | 6.3\% | 6.0\% | 5.8\% | 6.1\% | 6.4\% | 7.0\% | 7.9\% |
| IRAs | 4.1\% | 4.2\% | 4.3\% | 4.7\% | 4.9\% | 5.1\% | 5.3\% | 5.8\% |
| Money market shares | 6.8\% | 5.8\% | 5.8\% | 6.1\% | 6.3\% | 6.6\% | 7.0\% | 7.5\% |

[^2]Portfolio Detail: State Results by Asset Size

|  | RL | Forida Credit Union Asset Groups - 2019 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Growth Rates | Jun 19 | < \$20 Mil | \$20-\$50 | \$50-\$100 | \$100-\$250 | \$250-\$500 | \$500-\$18:1 | > \$18:1 |
| Credit cards | 6.8\% | -3.3\% | -1.0\% | -4.9\% | 3.7\% | 0.2\% | 6.5\% | 7.7\% |
| Other unsecured loans | 7.9\% | -7.6\% | 1.0\% | 2.7\% | -0.5\% | 4.5\% | 11.8\% | 9.4\% |
| New automobile | 10.0\% | 2.6\% | 6.2\% | 7.8\% | 10.9\% | 14.1\% | 5.6\% | 10.6\% |
| Used automobile | 8.7\% | -1.4\% | 0.2\% | 10.8\% | 3.1\% | 10.7\% | 7.0\% | 9.5\% |
| First mortgage | 10.3\% | -9.0\% | 2.7\% | 5.7\% | 4.3\% | 7.6\% | 7.5\% | 11.3\% |
| HEL \& 2nd Mtg | 9.4\% | -5.5\% | 6.4\% | -3.6\% | 10.7\% | 17.0\% | 9.0\% | 9.6\% |
| Commercial loans* | 16.3\% | 26.0\% | 4.2\% | 32.2\% | 23.4\% | 27.5\% | 11.6\% | 16.9\% |
| Share drafts | 5.8\% | -35.6\% | 6.9\% | 5.6\% | 5.2\% | 15.6\% | 3.0\% | 6.1\% |
| Certificates | 32.4\% | 15.9\% | -10.9\% | 5.0\% | 5.8\% | 26.2\% | 22.4\% | 37.0\% |
| IRAs | 3.6\% | 4.3\% | -9.8\% | -4.2\% | -4.5\% | -0.7\% | 0.2\% | 5.1\% |
| Money market shares | 1.1\% | -12.6\% | -7.9\% | -3.7\% | -6.8\% | 1.9\% | -3.1\% | 2.2\% |
| Regularshares | 4.4\% | 7.0\% | 1.7\% | 2.7\% | 4.9\% | 10.6\% | 1.3\% | 4.9\% |
| Portfolio \$ Distribution |  |  |  |  |  |  |  |  |
| Credit cards/total loans | 6.1\% | 3.4\% | 5.2\% | 5.7\% | 5.3\% | 7.2\% | 4.5\% | 6.5\% |
| Other unsecured loans/total loans | 3.2\% | 15.5\% | 9.6\% | 8.0\% | 6.2\% | 3.4\% | 4.4\% | 2.5\% |
| New automobile/total loans | 21.2\% | 21.8\% | 19.5\% | 17.9\% | 16.5\% | 17.9\% | 16.5\% | 22.6\% |
| Used automobile/total loans | 24.9\% | 32.4\% | 34.5\% | 33.9\% | 32.4\% | 22.2\% | 25.0\% | 24.2\% |
| First mortgage/total loans | 33.9\% | 13.2\% | 17.9\% | 19.7\% | 24.6\% | 32.1\% | 34.1\% | 35.1\% |
| HEL \& 2nd Mtg/total loans | 6.1\% | 4.0\% | 4.7\% | 7.4\% | 7.7\% | 6.3\% | 8.4\% | 5.6\% |
| Commercial loans/total loans | 5.8\% | 1.0\% | 0.8\% | 2.7\% | 6.1\% | 6.4\% | 10.0\% | 5.1\% |
| Share drafts/total savings | 16.3\% | 9.0\% | 19.2\% | 20.9\% | 22.4\% | 24.9\% | 23.0\% | 14.0\% |
| Certific ates/total savings | 18.4\% | 15.6\% | 11.3\% | 13.1\% | 11.9\% | 13.0\% | 14.3\% | 20.2\% |
| IRAs/total savings | 6.5\% | 4.2\% | 6.1\% | 4.7\% | 4.8\% | 4.8\% | 5.2\% | 7.1\% |
| Money market shares/total savings | 17.8\% | 5.9\% | 9.1\% | 13.9\% | 13.6\% | 22.1\% | 12.0\% | 19.3\% |
| Regular shares/total savings | 38.8\% | 64.1\% | 53.4\% | 46.6\% | 46.1\% | 34.9\% | 45.0\% | 36.7\% |
| Percent of CUs Offering |  |  |  |  |  |  |  |  |
| Credit cards | 84.8\% | 38.9\% | 78.6\% | 95.5\% | 91.3\% | 100.0\% | 100.0\% | 100.0\% |
| Other unsecured loans | 99.2\% | 94.4\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| New automobile | 98.5\% | 88.9\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| Used automobile | 98.5\% | 88.9\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| First mortgage | 88.6\% | 38.9\% | 89.3\% | 95.5\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| HEL \& 2nd Mtg | 83.3\% | 16.7\% | 82.1\% | 90.9\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| Commercial loans | 47.7\% | 16.7\% | 21.4\% | 40.9\% | 52.2\% | 71.4\% | 86.7\% | 78.9\% |
| Share drafts | 95.5\% | 72.2\% | 96.4\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| Certificates | 93.9\% | 61.1\% | 96.4\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| IRAs | 87.9\% | 50.0\% | 92.9\% | 81.8\% | 95.7\% | 100.0\% | 100.0\% | 100.0\% |
| Money market shares | 75.0\% | 16.7\% | 67.9\% | 81.8\% | 87.0\% | 100.0\% | 86.7\% | 100.0\% |
| Number of Loans as a Percent of Members in Offering CUs |  |  |  |  |  |  |  |  |
| Credit cards | 20.4\% | 12.4\% | 18.0\% | 15.5\% | 17.2\% | 20.3\% | 16.7\% | 21.6\% |
| Other unsecured loans | 9.6\% | 17.5\% | 16.3\% | 15.2\% | 11.9\% | 9.9\% | 9.9\% | 8.9\% |
| New automobile | 7.9\% | 4.0\% | 4.7\% | 4.6\% | 4.6\% | 6.9\% | 6.3\% | 8.8\% |
| Used automobile | 14.1\% | 10.1\% | 12.9\% | 14.3\% | 14.6\% | 13.0\% | 13.6\% | 14.2\% |
| First mortgage | 2.1\% | 1.6\% | 1.1\% | 1.3\% | 1.4\% | 2.5\% | 1.8\% | 2.3\% |
| HEL \& 2nd Mtg | 1.5\% | 1.0\% | 0.8\% | 1.0\% | 1.1\% | 1.5\% | 1.7\% | 1.5\% |
| Commercial loans | 0.1\% | 0.3\% | 0.2\% | 0.2\% | 0.2\% | 0.3\% | 0.2\% | 0.1\% |
| Share drafts | 70.3\% | 30.6\% | 52.5\% | 57.4\% | 63.7\% | 65.5\% | 70.5\% | 72.1\% |
| Certificates | 6.3\% | 5.1\% | 3.8\% | 4.5\% | 4.7\% | 5.5\% | 5.4\% | 6.8\% |
| IRAs | 4.2\% | 2.5\% | 2.6\% | 3.1\% | 2.7\% | 3.6\% | 3.3\% | 4.6\% |
| Money market shares | 5.8\% | 6.8\% | 2.4\% | 3.6\% | 4.2\% | 5.3\% | 4.7\% | 6.2\% |

Current period flow statistic s are trailing four quarters.
*Prior to third quarter 2017, these were reported as member business loans. This change may cause fluctuations from prior cycles.
Source: NCUA and CUNA E\&S.

## Portfolio Detail: National Results by Asset Size

|  | U.S. | All U.S. Credit Unions Asset Groups - 2019 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Growth Rates | Jun 19 | < $\$ 20 \mathrm{MHI}$ | \$20-\$50 | \$50-\$100 | \$100-\$250 | \$250-\$500 | \$500-\$18:1 | > \$18: |
| Credit cards | 7.7\% | -1.4\% | 0.0\% | 0.9\% | 2.4\% | 2.3\% | 4.1\% | 9.5\% |
| Other unsecured loans | 8.3\% | -1.1\% | 0.8\% | 1.3\% | 3.5\% | 5.0\% | 7.4\% | 12.0\% |
| New automobile | 5.2\% | 11.2\% | 11.8\% | 8.6\% | 10.5\% | 8.4\% | 5.2\% | 4.5\% |
| Used automobile | 5.4\% | 5.2\% | 5.5\% | 5.7\% | 6.1\% | 5.1\% | 5.3\% | 6.1\% |
| First mortgage | 6.7\% | 0.4\% | 4.5\% | 3.5\% | 4.9\% | 6.3\% | 8.5\% | 7.4\% |
| HEL \& 2nd Mtg | 7.7\% | -1.9\% | -0.1\% | 3.2\% | 4.0\% | 7.4\% | 8.5\% | 9.1\% |
| Commercial loans* | 11.3\% | 15.4\% | 0.2\% | 6.5\% | 10.2\% | 10.2\% | 12.8\% | 15.8\% |
| Share drafts | 5.4\% | 4.0\% | 3.8\% | 3.4\% | 3.7\% | 5.5\% | 5.6\% | 6.6\% |
| Certificates | 20.5\% | 1.1\% | 3.0\% | 7.3\% | 11.1\% | 17.1\% | 20.8\% | 24.2\% |
| IRAs | 2.5\% | -6.6\% | -4.9\% | -3.6\% | -1.7\% | 0.2\% | 1.7\% | 4.9\% |
| Money market shares | 0.6\% | -2.3\% | -4.7\% | -4.2\% | -3.0\% | -2.2\% | 0.4\% | 1.7\% |
| Regularshares | 2.7\% | -1.6\% | 0.2\% | 0.8\% | 1.7\% | 1.3\% | 2.1\% | 4.4\% |
| Portolio \$ Distribution |  |  |  |  |  |  |  |  |
| Credit cards/total loans | 5.8\% | 2.5\% | 3.8\% | 3.9\% | 3.7\% | 4.1\% | 4.1\% | 6.7\% |
| Other unsecured loans/total loans | 4.1\% | 15.0\% | 8.3\% | 6.4\% | 5.0\% | 4.4\% | 4.3\% | 3.7\% |
| New automobile/total loans | 13.6\% | 21.9\% | 15.8\% | 14.0\% | 13.1\% | 13.4\% | 13.4\% | 13.6\% |
| Used a utomobile/total loans | 20.9\% | 35.8\% | 31.0\% | 29.1\% | 27.3\% | 25.6\% | 23.2\% | 18.6\% |
| First mortgage/total loans | 40.9\% | 10.4\% | 24.2\% | 28.8\% | 33.3\% | 35.6\% | 39.4\% | 43.7\% |
| HEL \& 2nd Mtg/total loans | 8.4\% | 5.3\% | 9.0\% | 9.6\% | 9.2\% | 10.1\% | 9.1\% | 8.0\% |
| Commercial loans/total loans | 7.1\% | 0.8\% | 1.8\% | 3.9\% | 5.7\% | 7.1\% | 8.8\% | 7.3\% |
| Share drafts/total savings | 14.8\% | 10.3\% | 16.0\% | 18.1\% | 19.0\% | 19.8\% | 19.8\% | 12.7\% |
| Certificates/total savings | 20.6\% | 11.1\% | 12.6\% | 14.3\% | 16.6\% | 18.3\% | 19.5\% | 22.4\% |
| IRAs/total savings | 6.2\% | 3.0\% | 5.1\% | 5.8\% | 5.9\% | 5.6\% | 5.7\% | 6.5\% |
| Money market shares/ total savings | 20.6\% | 3.8\% | 8.8\% | 11.4\% | 14.6\% | 16.5\% | 18.3\% | 23.3\% |
| Regular shares/total savings | 35.9\% | 69.4\% | 55.5\% | 48.5\% | 41.9\% | 37.7\% | 34.8\% | 33.3\% |
| Percent of CUs Offering |  |  |  |  |  |  |  |  |
| Credit cards | 62.2\% | 25.7\% | 74.6\% | 84.5\% | 88.4\% | 91.9\% | 94.7\% | 94.1\% |
| Other unsecured loans | 99.4\% | 98.6\% | 99.7\% | 99.9\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| New automobile | 95.8\% | 89.2\% | 99.7\% | 99.7\% | 100.0\% | 100.0\% | 99.6\% | 100.0\% |
| Used a utomobile | 96.9\% | 92.1\% | 99.7\% | 99.9\% | 100.0\% | 100.0\% | 100.0\% | 99.7\% |
| First mortgage | 69.2\% | 29.0\% | 84.4\% | 95.6\% | 99.1\% | 100.0\% | 100.0\% | 99.7\% |
| HEL \& 2nd Mtg | 69.3\% | 31.5\% | 81.8\% | 93.6\% | 98.4\% | 98.8\% | 100.0\% | 100.0\% |
| Commercial loans | 35.0\% | 5.6\% | 23.3\% | 41.6\% | 67.0\% | 78.3\% | 86.0\% | 89.7\% |
| Share drafts | 80.5\% | 51.2\% | 96.8\% | 99.0\% | 99.4\% | 100.0\% | 100.0\% | 99.1\% |
| Certificates | 82.0\% | 58.0\% | 93.3\% | 97.0\% | 98.7\% | 99.4\% | 99.2\% | 98.8\% |
| IRAs | 68.8\% | 31.6\% | 81.6\% | 91.4\% | 97.4\% | 98.6\% | 99.6\% | 99.4\% |
| Money market shares | 52.6\% | 13.6\% | 54.6\% | 75.1\% | 88.1\% | 91.6\% | 93.6\% | 95.3\% |
| Number of Loans as a Percent of Members in Offering CUs |  |  |  |  |  |  |  |  |
| Credit cards | 18.9\% | 13.2\% | 13.5\% | 13.7\% | 14.8\% | 15.3\% | 16.5\% | 21.1\% |
| Other unsecured loans | 11.6\% | 16.9\% | 13.8\% | 12.2\% | 11.4\% | 11.2\% | 11.5\% | 11.4\% |
| New automobile | 6.2\% | 4.7\% | 6.9\% | 5.3\% | 5.1\% | 5.0\% | 5.8\% | 6.7\% |
| Used a utomobile | 15.1\% | 12.6\% | 17.3\% | 16.1\% | 16.5\% | 15.6\% | 16.0\% | 14.5\% |
| First mortgage | 2.4\% | 1.3\% | 2.0\% | 2.4\% | 2.7\% | 2.5\% | 2.4\% | 2.4\% |
| HEL \& 2nd Mtg | 2.1\% | 1.2\% | 1.5\% | 1.6\% | 1.9\% | 2.1\% | 2.1\% | 2.2\% |
| Commercial loans | 0.2\% | 0.6\% | 0.6\% | 0.4\% | 0.4\% | 0.3\% | 0.3\% | 0.2\% |
| Share drafts | 57.7\% | 33.4\% | 44.0\% | 48.4\% | 53.4\% | 55.7\% | 58.8\% | 60.8\% |
| Certificates | 8.3\% | 4.8\% | 5.1\% | 5.6\% | 6.6\% | 6.8\% | 7.3\% | 9.4\% |
| IRAs | 4.1\% | 2.2\% | 2.7\% | 3.1\% | 3.4\% | 3.5\% | 3.6\% | 4.5\% |
| Money market shares | 6.8\% | 3.8\% | 3.5\% | 3.5\% | 4.5\% | 4.5\% | 5.7\% | 8.1\% |

Current period flow statistics a re trailing four quarters.
*Prior to third quarter 2017, these were reported as member business loans. This change may cause fluctuations from prior cycles.
Source: NCUA and CUNA E\&S.

Forida CU Profile - Quarterly Trends

|  | U.S. | Forida Credit Unions |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demographic Information | Jun 19 | Jun 19 | Mar 19 | Dec 18 | Sep 18 | Jun 18 |
| Number CUs | 5,421 | 132 | 132 | 132 | 133 | 134 |
| Growth Rates (Quarterly \% Change) |  |  |  |  |  |  |
| Total loans | 1.8 | 2.6 | 1.3 | 2.4 | 2.8 | 3.1 |
| Credit cards | 2.2 | 1.6 | -0.4 | 3.7 | 1.8 | 0.9 |
| Other unsecured loans | 2.9 | 3.5 | -1.9 | 2.9 | 3.4 | 2.7 |
| New automobile | 0.4 | 0.6 | 1.3 | 4.0 | 3.8 | 4.6 |
| Used a utomobile | 1.7 | 2.0 | 2.2 | 2.1 | 2.2 | 3.7 |
| First mortgage | 1.9 | 4.5 | 1.4 | 1.7 | 2.5 | 2.4 |
| HEL \& 2nd Mtg | 2.1 | 1.5 | 0.6 | 3.0 | 4.1 | 1.5 |
| Commercial loans* | 3.2 | 5.4 | 2.0 | 2.3 | 5.7 | 4.5 |
| Total savings | 0.6 | 1.5 | 5.8 | 1.3 | 0.0 | 0.2 |
| Share drafts | 0.0 | -1.5 | 8.6 | 0.3 | -1.4 | -1.1 |
| Certificates | 4.2 | 8.5 | 11.2 | 6.3 | 3.2 | 1.4 |
| IRAs | 1.1 | 1.2 | 2.1 | -0.7 | 1.1 | -0.3 |
| Money market shares | -0.1 | 0.9 | 1.1 | 0.3 | -1.3 | -0.9 |
| Regularshares | -0.8 | -0.2 | 5.3 | 0.1 | -0.7 | 0.4 |
| Total memberships | 1.0 | 0.9 | 1.2 | 0.9 | 1.2 | 1.0 |
| Eamings (Basis Points) |  |  |  |  |  |  |
| Yield on total assets | 408 | 377 | 375 | 373 | 364 | 346 |
| Dividend/interest cost of assets | 87 | 73 | 68 | 64 | 53 | 48 |
| Fee \& other income | 138 | 179 | 161 | 163 | 172 | 167 |
| Operating expense | 318 | 334 | 328 | 340 | 331 | 329 |
| Loss Provisions | 43 | 34 | 42 | 53 | 44 | 43 |
| Net Income (ROA) | 97 | 114 | 98 | 78 | 108 | 91 |
| \%CUs with positive ROA | 88 | 90 | 89 | 89 | 91 | 91 |
| Capital Adequacy (\%) |  |  |  |  |  |  |
| Net worth/assets | 11.3 | 10.8 | 10.7 | 10.9 | 10.9 | 10.7 |
| \% CUs with NW $>7 \%$ of a ssets | 98.3 | 98.5 | 97.7 | 97.7 | 98.5 | 98.5 |
| Asset Quality (\%) |  |  |  |  |  |  |
| Loan delinquency rate - Total loans | 0.63 | 0.45 | 0.40 | 0.57 | 0.54 | 0.49 |
| Total Consumer | 0.75 | 0.40 | 0.38 | 0.50 | 0.45 | 0.40 |
| Credit Cards | 1.21 | 0.69 | 0.73 | 0.80 | 0.70 | 0.63 |
| All Other Consumer | 0.69 | 0.37 | 0.34 | 0.47 | 0.42 | 0.37 |
| Total Mortgages | 0.52 | 0.51 | 0.42 | 0.69 | 0.67 | 0.63 |
| First Mortgages | 0.52 | 0.50 | 0.39 | 0.70 | 0.67 | 0.64 |
| All Other Mortgages | 0.50 | 0.56 | 0.53 | 0.61 | 0.64 | 0.63 |
| Total Commercial Loans | 0.78 | 0.36 | 0.53 | 0.67 | 0.65 | 0.73 |
| Commercial Ag Loans | 1.87 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| All Other Commercial Loans | 0.73 | 0.36 | 0.54 | 0.67 | 0.65 | 0.73 |
| Net chargeoffs/average loans | 0.54 | 0.47 | 0.60 | 0.65 | 0.55 | 0.57 |
| Total Consumer | 1.07 | 0.80 | 0.99 | 1.08 | 0.91 | 0.95 |
| Credit Cards | 3.08 | 2.37 | 2.42 | 2.33 | 2.10 | 2.18 |
| All Other Consumer | 0.81 | 0.62 | 0.82 | 0.94 | 0.78 | 0.80 |
| Total Mortgages | 0.01 | -0.03 | 0.00 | 0.00 | 0.01 | -0.01 |
| First Mortgages | 0.01 | -0.01 | 0.01 | 0.02 | 0.00 | 0.01 |
| All Other Mortgages | 0.01 | -0.18 | -0.05 | -0.11 | 0.04 | -0.10 |
| Total Commercial Loans | 0.26 | 0.04 | 0.00 | 0.94 | 0.86 | 0.60 |
| Commercial Ag Loans | 0.08 | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| All Other Commercial Loans | 0.27 | 0.04 | 0.00 | 0.94 | 0.86 | 0.60 |
| Asset/Lability Management |  |  |  |  |  |  |
| Loans/savings | 83.3 | 80.7 | 79.9 | 83.4 | 82.5 | 80.3 |

Ea mings \& net chargeoffs a re a nnua lized quarterly results not sea sonally a djusted. Growth rates are not annua lized. Delinquency rates are 60+day dollardelinquencies. Net chargeoffs are dollarchargeoffs net of recoveries. Totals include only credit unions that are released on the NCUA 5300 Call Report file.
*Prior to third quarter 2017, these were reported as member business loans. This change may cause fluctuations from prior cycles.
Source: NCUA and CUNA E\&S.

## Bank Comparisons

|  | FLCredit Unions |  |  |  | FLBanks |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demographic Information | Jun 19 | 2018 | 2017 | 3 YrAvg | Jun 19 | 2018 | 2017 | 3 YrAvg |
| Number of Institutions | 132 | 132 | 134 | 133 | 113 | 116 | 132 | 120 |
| Assets per Institution (\$ mil) | 540 | 507 | 468 | 505 | 1,780 | 1,741 | 1,484 | 1,668 |
| Total assets (\$ mil) | 71,335 | 66,984 | 62,723 | 67,014 | 201,094 | 201,941 | 195,915 | 199,650 |
| Total loans (\$ mil) | 49,009 | 47,144 | 42,671 | 46,275 | 147,456 | 148,797 | 145,542 | 147,265 |
| Total surplus funds (\$ mil) | 18,985 | 16,674 | 17,052 | 17,570 | 42,619 | 42,534 | 40,093 | 41,749 |
| Total savings (\$ mil) | 60,611 | 56,410 | 53,264 | 56,762 | 155,003 | 157,187 | 152,451 | 154,881 |
| Avg numberof branches(1) | 7 | 7 | 7 | 7 | 9 | 9 | 9 | 9 |
| 12 Month Growth Rates (\%) |  |  |  |  |  |  |  |  |
| Total assets | 9.1 | 6.8 | 6.8 | 7.5 | 12.7 | 13.5 | 14.1 | 13.4 |
| Total loans | 9.4 | 10.5 | 10.8 | 10.2 | 12.5 | 13.0 | 14.1 | 13.2 |
| Real estate loans | 10.2 | 9.1 | 6.4 | 8.6 | 12.5 | 13.5 | 14.9 | 13.6 |
| Commercial loans* | 16.3 | 16.6 | 2.0 | 11.6 | 9.3 | 11.5 | 8.7 | 9.8 |
| Total consumer | 8.1 | 10.9 | 15.2 | 11.4 | 6.1 | 13.1 | 17.0 | 12.1 |
| Consumercredit card | 6.8 | 4.7 | 6.5 | 6.0 | -1.7 | -5.9 | -0.8 | -2.8 |
| Other consumer | 8.3 | 11.8 | 16.5 | 12.2 | 6.7 | 14.6 | 18.7 | 13.3 |
| Total surplus funds | 8.3 | -2.2 | -1.7 | 1.5 | 13.7 | 15.1 | 13.8 | 14.2 |
| Total savings | 8.9 | 5.9 | 6.6 | 7.1 | 11.9 | 13.2 | 14.1 | 13.1 |
| YID Eamings Annualized (BP) |  |  |  |  |  |  |  |  |
| Yield on Total Assets | 376 | 355 | 330 | 354 | 407 | 407 | 350 | 388 |
| Dividend/Interest cost of assets | 71 | 53 | 45 | 56 | 111 | 87 | 53 | 84 |
| Net Interest Margin | 305 | 302 | 286 | 298 | 296 | 319 | 297 | 304 |
| Fee and other income (2) | 170 | 169 | 167 | 169 | 67 | 68 | 69 | 68 |
| Operating expense | 331 | 332 | 330 | 331 | 256 | 271 | 251 | 260 |
| Loss provisions | 38 | 46 | 45 | 43 | 7 | 10 | 15 | 11 |
| Net income | 106 | 93 | 79 | 93 | 100 | 106 | 99 | 102 |
| Capital Adequacy (\%) |  |  |  |  |  |  |  |  |
| Net worth/assets | 10.9 | 11.0 | 10.8 | 10.9 | 10.8 | 10.6 | 10.3 | 10.6 |
| Asset Quality (\%) |  |  |  |  |  |  |  |  |
| Delinquencies/loans(3) | 0.44 | 0.57 | 0.67 | 0.56 | 2.45 | 2.46 | 3.18 | 2.70 |
| Real estate loans | 0.51 | 0.69 | 0.85 | 0.68 | 3.34 | 3.30 | 4.28 | 3.64 |
| Consumerloans | 0.34 | 0.65 | 0.78 | 0.59 | 0.54 | 0.62 | 0.78 | 0.65 |
| Total consumer | 0.41 | 0.49 | 0.52 | 0.47 | 0.27 | 0.23 | 0.24 | 0.24 |
| Consumercredit card | 0.69 | 0.80 | 0.73 | 0.74 | 0.66 | 1.12 | 1.08 | 0.96 |
| Other consumer | 0.37 | 0.44 | 0.49 | 0.43 | 0.24 | 0.17 | 0.17 | 0.19 |
| Net chargeoffs/avg loans | 0.53 | 0.60 | 0.62 | 0.58 | 0.06 | 0.10 | 0.11 | 0.09 |
| Real estate loans | -0.02 | 0.00 | 0.01 | 0.00 | 0.00 | 0.01 | 0.00 | 0.01 |
| Commercial loans | 0.02 | 0.25 | 0.09 | 0.12 | 0.19 | 0.42 | 0.59 | 0.40 |
| Total consumer | 0.98 | 1.07 | 1.14 | 1.06 | 0.44 | 0.37 | 0.37 | 0.39 |
| Consumer credit card | 2.38 | 2.08 | 2.00 | 2.16 | 3.92 | 3.09 | 2.45 | 3.16 |
| Other consumer | 0.80 | 0.93 | 1.02 | 0.92 | 0.22 | 0.17 | 0.19 | 0.20 |
| Asset liability Management (\%) |  |  |  |  |  |  |  |  |
| Loans/ savings | 80.9 | 83.6 | 80.1 | 81.5 | 95.1 | 94.7 | 95.5 | 95.1 |
| Loans/assets | 68.7 | 70.4 | 68.0 | 69.0 | 72.8 | 73.1 | 73.7 | 73.2 |
| Core deposits/ total deposits | 55.0 | 56.0 | 55.9 | 55.6 | 22.8 | 21.3 | 21.9 | 22.0 |
| Productivity |  |  |  |  |  |  |  |  |
| Employees per million assets | 0.22 | 0.23 | 0.23 | 0.23 | 0.10 | 0.10 | 0.11 | 0.10 |

*Prior to third quarter 2017, these were reported as member business loans. This change may cause fluctuations from priorcycles.
Source: FDIC, NCUA and CUNA E\&S

## Credit Union and Bank Comparisons

## Loan and Savings Growth Trends



## Credit Risk Trends



## Eamings Trends



Liquidity Risk Trends


Credit Risk Trends


Solvency Trends


## Forida Credit Union Financial Summary

Data as of J une 2019

| Credit Union Name | State | \# of Mergers (Last 12mo) | Assets | Members | Branches | 12-Month Asset Growth | 12-Month Loan Growth | 12-Month Member Growth | Networth/ Assets | Deling Loans/ Loans | Net Chg-offs/ Avg Loans | ROA | Loans/ Savings | Fixed Pate 1st Mitgs. Assets |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Suncoast CU | FL | 0 | \$10,318,422,598 | 844,897 | 68 | 12.5\% | 13.8\% | 8.2\% | 9.0\% | 0.42\% | 0.46\% | 1.27\% | 85.2\% | 24.6\% |
| VyStar Credit Union | FL | 0 | \$8,728,243,620 | 667,325 | 68 | 13.3\% | 10.3\% | 8.3\% | 8.6\% | 0.31\% | 0.30\% | 0.77\% | 92.0\% | 27.3\% |
| Space Coast CU | FL | 0 | \$4,582,670,334 | 433,523 | 62 | 8.9\% | 5.7\% | 6.7\% | 13.8\% | 0.58\% | 0.54\% | 1.49\% | 92.5\% | 13.1\% |
| MIDFLORIDA CU | FL | 0 | \$3,544,098,684 | 325,473 | 49 | 9.2\% | 9.5\% | 8.5\% | 10.9\% | 0.27\% | 0.30\% | 1.66\% | 87.8\% | 24.0\% |
| Grow Financial FCU | FL | 0 | \$2,722,833,711 | 204,167 | 26 | 8.5\% | -0.5\% | 3.0\% | 9.5\% | 0.62\% | 0.71\% | 0.67\% | 85.8\% | 14.6\% |
| Fairwinds CU | FL | 0 | \$2,449,710,153 | 192,911 | 29 | 6.6\% | 9.2\% | 3.5\% | 11.6\% | 0.29\% | 0.14\% | 1.30\% | 82.9\% | 36.7\% |
| GTE Financial | FL | 0 | \$2,120,220,810 | 228,041 | 23 | 4.5\% | 5.3\% | -8.8\% | 8.6\% | 1.05\% | 0.58\% | 0.56\% | 99.1\% | 23.2\% |
| Eglin FCU | FL | 0 | \$2,017,323,288 | 120,852 | 9 | 3.5\% | 9.0\% | 1.9\% | 12.0\% | 0.22\% | 0.13\% | 1.08\% | 45.7\% | 14.8\% |
| Campus USA CU | FL | 0 | \$1,977,941,740 | 117,954 | 18 | 11.8\% | 12.0\% | 7.8\% | 12.0\% | 0.40\% | 0.38\% | 1.25\% | 98.7\% | 30.7\% |
| Addition Financial | FL | 0 | \$1,913,308,030 | 162,353 | 23 | 3.5\% | 10.5\% | 2.9\% | 11.2\% | 0.24\% | 0.59\% | 0.39\% | 71.2\% | 24.2\% |
| Achieva CU | FL | 0 | \$1,764,058,488 | 160,656 | 25 | 13.6\% | 6.1\% | 4.4\% | 12.2\% | 0.66\% | 0.52\% | 1.12\% | 82.9\% | 23.8\% |
| Community First CU | FL | 0 | \$1,735,579,005 | 140,222 | 19 | 7.7\% | 16.3\% | 8.1\% | 13.1\% | 0.41\% | 0.31\% | 1.15\% | 82.4\% | 29.8\% |
| Tyndall FCU | FL | 0 | \$1,637,825,640 | 113,504 | 14 | 25.4\% | 4.5\% | -1.5\% | 10.1\% | 0.15\% | 0.24\% | 2.71\% | 49.6\% | 11.0\% |
| IBM Southeast ECU | FL | 0 | \$1,522,912,876 | 89,895 | 26 | 37.7\% | 41.7\% | 9.6\% | 10.6\% | 0.46\% | 0.57\% | 0.73\% | 93.6\% | 39.2\% |
| Pen Air FCU | FL | 0 | \$1,494,206,301 | 106,140 | 15 | 3.0\% | 10.6\% | 5.1\% | 13.9\% | 0.55\% | 0.62\% | 1.17\% | 75.4\% | 11.6\% |
| Florida CU | FL | 0 | \$1,187,032,538 | 107,447 | 11 | 10.2\% | 12.8\% | 9.7\% | 10.4\% | 0.40\% | 0.71\% | 1.53\% | 99.9\% | 17.9\% |
| South Florida Educational FCU | FL | 0 | \$1,183,712,964 | 87,615 | 7 | 4.6\% | 7.9\% | 4.6\% | 18.7\% | 0.21\% | 0.18\% | 0.93\% | 27.3\% | 4.3\% |
| Publix EFCU | FL | 0 | \$1,022,996,710 | 99,967 | 8 | 5.5\% | 1.4\% | -0.8\% | 13.5\% | 0.56\% | 0.24\% | 0.86\% | 48.2\% | 8.9\% |
| First Florida Credit Union | FL | 0 | \$1,007,278,110 | 54,252 | 16 | 12.6\% | 9.7\% | 1.8\% | 14.0\% | 0.29\% | 0.35\% | 0.83\% | 88.7\% | 18.3\% |
| Dade County FCU | FL | 0 | \$792,982,785 | 97,858 | 12 | 3.6\% | 8.8\% | 1.9\% | 12.5\% | 0.38\% | 0.78\% | 1.51\% | 73.5\% | 11.2\% |
| Launch FCU | FL | 0 | \$791,311,381 | 67,959 | 14 | 0.8\% | 15.7\% | 5.0\% | 12.5\% | 0.29\% | 0.50\% | 0.46\% | 68.7\% | 21.4\% |
| Community Credit Union of Florida | FL | 0 | \$779,339,196 | 47,160 | 7 | 13.4\% | 9.7\% | 5.9\% | 12.6\% | 0.23\% | 0.45\% | 1.73\% | 94.5\% | 23.7\% |
| Tropic al Financial CU | FL | 0 | \$749,813,368 | 64,268 | 15 | 3.5\% | 8.9\% | 4.3\% | 9.6\% | 0.28\% | 0.05\% | 0.52\% | 85.8\% | 24.6\% |
| Gulf Winds CU | FL | 0 | \$691,756,769 | 63,096 | 12 | 3.0\% | 12.3\% | 3.4\% | 12.1\% | 0.34\% | 0.34\% | 0.95\% | 77.6\% | 18.2\% |
| Power Financial CU | FL | 0 | \$682,163,661 | 32,004 | 6 | 1.1\% | -0.3\% | 0.4\% | 11.7\% | 0.42\% | 0.15\% | 0.91\% | 89.8\% | 47.5\% |
| USF FCU | FL | 0 | \$681,148,926 | 60,654 | 6 | 3.8\% | 10.4\% | 2.3\% | 10.7\% | 0.76\% | 0.55\% | 1.39\% | 92.6\% | 25.2\% |
| Envision CU | FL | 0 | \$627,118,808 | 55,379 | 12 | 12.0\% | 20.7\% | 4.7\% | 8.7\% | 0.39\% | 0.53\% | 0.60\% | 84.7\% | 25.1\% |
| First Commerce CU | FL | 0 | \$620,170,300 | 54,058 | 12 | 6.5\% | 5.3\% | 5.5\% | 11.7\% | 0.71\% | 0.63\% | 0.71\% | 88.0\% | 15.6\% |
| McCoy FCU | FL | 0 | \$600,140,805 | 67,480 | 13 | 1.7\% | -0.8\% | 3.3\% | 10.3\% | 0.44\% | 0.68\% | 1.76\% | 64.2\% | 14.5\% |
| Insight CU | FL | 0 | \$566,871,028 | 52,703 | 14 | -0.1\% | -5.5\% | -4.4\% | 9.5\% | 0.29\% | 0.50\% | 0.56\% | 65.1\% | 13.9\% |
| 121 Financial CU | FL | 0 | \$547,387,558 | 45,748 | 8 | -2.1\% | -1.0\% | -2.9\% | 9.8\% | 0.81\% | 0.56\% | 0.52\% | 95.9\% | 22.0\% |
| BrightStar CU | FL | 0 | \$524,573,956 | 59,430 | 7 | 8.2\% | 16.4\% | 3.6\% | 10.5\% | 0.64\% | 0.68\% | 0.49\% | 81.3\% | 13.8\% |
| We Florida Financial | FL | 0 | \$509,248,811 | 46,811 | 9 | -0.9\% | 3.8\% | -6.0\% | 10.1\% | 0.46\% | 0.76\% | 0.79\% | 85.3\% | 14.0\% |
| Floridacentral CU | FL | 0 | \$508,073,005 | 54,819 | 13 | 8.8\% | -1.7\% | 1.0\% | 8.5\% | 0.59\% | 0.51\% | -0.06\% | 73.8\% | 7.5\% |
| SunState Federal Credit Union | FL | 0 | \$478,577,102 | 37,039 | 10 | 9.3\% | 15.0\% | 6.6\% | 11.2\% | 0.27\% | 0.24\% | 1.10\% | 93.1\% | 25.1\% |
| JaxFCU | FL | 0 | \$404,011,678 | 36,745 | 8 | 2.6\% | 6.1\% | 2.9\% | 11.1\% | 0.29\% | 0.46\% | 0.54\% | 89.7\% | 21.6\% |
| Velocity Community CU | FL | 0 | \$357,015,130 | 21,903 | 4 | 2.9\% | 6.0\% | 1.4\% | 12.2\% | 0.31\% | 0.25\% | 0.56\% | 57.3\% | 15.8\% |
| Railroad and Industrial FCU | FL | 0 | \$354,827,310 | 38,429 | 9 | 5.2\% | 22.4\% | 4.3\% | 13.0\% | 0.61\% | 0.32\% | 1.03\% | 55.6\% | 2.7\% |
| Tampa Bay FCU | FL | 0 | \$316,716,211 | 32,224 | 6 | 11.1\% | 13.7\% | 8.5\% | 11.1\% | 0.71\% | 0.17\% | 0.72\% | 96.7\% | 24.6\% |
| Innovations FCU | FL | 0 | \$268,939,356 | 20,271 | 6 | 35.2\% | 7.6\% | 2.4\% | 7.7\% | 0.14\% | 0.26\% | 1.43\% | 69.1\% | 27.3\% |
| Panhandle Educators FCU | FL | 0 | \$264,271,265 | 13,628 | 6 | 41.9\% | 5.2\% | 2.3\% | 10.7\% | 0.42\% | 0.24\% | 1.49\% | 46.1\% | 5.6\% |
| Orlando FCU | FL | 0 | \$237,835,455 | 25,066 | 7 | 0.9\% | 25.1\% | 1.2\% | 9.4\% | 0.29\% | 0.45\% | 0.92\% | 80.3\% | 18.7\% |
| San Antonio Citizens FCU | FL | 0 | \$227,350,000 | 16,792 | 4 | 5.4\% | 1.7\% | 5.2\% | 9.8\% | 0.16\% | 0.27\% | 1.24\% | 57.7\% | 19.0\% |
| Florida State University Credit Union | FL | 0 | \$223,494,907 | 25,613 | 7 | 2.1\% | 0.3\% | 2.6\% | 9.9\% | 1.01\% | 1.06\% | 0.95\% | 93.5\% | 18.2\% |
| J etStream FCU | FL | 0 | \$212,875,538 | 18,284 | 8 | 6.9\% | -11.7\% | -8.5\% | 10.7\% | 0.29\% | 2.12\% | 0.34\% | 75.2\% | 16.7\% |
| University CU | FL | 0 | \$208,157,656 | 16,198 | 5 | -0.7\% | 2.6\% | -3.3\% | 9.5\% | 0.40\% | 0.20\% | 0.63\% | 39.1\% | 11.6\% |
| Membersfirst CU of Florida | FL | 0 | \$197,415,228 | 17,567 | 6 | 2.7\% | 5.2\% | 3.7\% | 14.2\% | 0.79\% | 0.37\% | 0.77\% | 57.7\% | 6.7\% |
| Gold Coast FCU | FL | 0 | \$188,862,943 | 21,559 | 4 | 2.5\% | 5.7\% | 0.7\% | 10.7\% | 0.04\% | 0.26\% | 1.02\% | 54.6\% | 3.3\% |
| Harvesters FCU | FL | 0 | \$179,400,915 | 19,052 | 9 | 7.8\% | 8.0\% | 3.0\% | 8.5\% | 0.93\% | 0.38\% | 0.71\% | 96.2\% | 30.4\% |
| Guardians CU | FL | 0 | \$174,789,801 | 31,475 | 5 | 3.4\% | 14.9\% | 4.9\% | 13.5\% | 0.28\% | 0.66\% | 1.84\% | 73.5\% | 6.1\% |
| Central CU of Florida | FL | 0 | \$174,735,554 | 17,055 | 5 | 12.3\% | 7.7\% | 6.5\% | 11.0\% | 0.73\% | 0.43\% | 0.08\% | 69.3\% | 16.9\% |
| Keys Federal Credit Union | FL | 0 | \$148,938,323 | 14,017 | 4 | 1.9\% | -0.8\% | 0.7\% | 8.5\% | 0.20\% | 1.32\% | 1.18\% | 86.2\% | 18.3\% |
| Santa Rosa County FCU | FL | 0 | \$138,784,234 | 12,241 | 5 | 8.1\% | 5.3\% | 2.4\% | 12.0\% | 0.52\% | 0.06\% | 1.19\% | 51.3\% | 11.8\% |
| Alive CU | FL | 0 | \$136,745,808 | 15,145 | 8 | 2.2\% | 3.5\% | 0.5\% | 14.9\% | 0.29\% | 0.12\% | 0.62\% | 71.7\% | 5.7\% |
| Miami Postal Service CU | FL | 0 | \$136,560,322 | 16,851 | 3 | 8.2\% | 18.2\% | 10.3\% | 11.1\% | 0.39\% | 0.67\% | 0.88\% | 52.0\% | 0.1\% |
| Community South Credit Union | FL | 0 | \$133,465,849 | 10,790 | 3 | 13.4\% | 7.2\% | 2.2\% | 13.8\% | 0.64\% | 0.90\% | 0.88\% | 83.1\% | 11.2\% |
| Pinellas FCU | FL | 0 | \$125,776,058 | 12,183 | 4 | 1.4\% | 29.0\% | 2.4\% | 13.8\% | 0.17\% | 0.44\% | 0.31\% | 72.5\% | 0.1\% |
| Coastline FCU | FL | 0 | \$125,378,081 | 10,456 | 3 | -0.1\% | -5.7\% | -1.6\% | 10.5\% | 0.08\% | 0.06\% | 1.16\% | 63.9\% | 3.5\% |
| JM Associates FCU | FL | 0 | \$118,209,892 | 8,018 | 6 | -3.0\% | 3.2\% | -0.3\% | 15.8\% | 0.66\% | 0.49\% | 0.53\% | 53.4\% | 5.0\% |
| First Choice CU | FL | 0 | \$112,655,106 | 10,331 | 2 | 0.3\% | -2.3\% | -1.9\% | 10.4\% | 0.74\% | 0.03\% | 1.21\% | 45.1\% | 15.9\% |

## Forida Credit Union Financial Summary

Data as of J une 2019

| Credit Union Name | State | \# of Mergers (Last 12mo) | Assets | Members | Branches | 12-Month Asset Growth | 12-Month Loan Growth | 12-Month Member Growth | Networth/ Assets | Delinq Loans/ Loans | Net <br> Chg-offis/ <br> Avg Loans | ROA | Loans/ Savings | Fixed Pate 1st Mitgs. Assets |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Mia mi Firefighters FCU | FL | 0 | \$112,122,988 | 4,413 | 1 | 6.4\% | 22.0\% | 3.2\% | 9.9\% | 0.07\% | -0.01\% | 1.33\% | 78.5\% | 22.4\% |
| First Coast Community CU | FL | 0 | \$109,796,998 | 11,676 | 2 | -6.1\% | -1.9\% | -5.5\% | 12.3\% | 0.23\% | 0.16\% | 1.05\% | 41.7\% | 4.3\% |
| Bay Credit Union | FL | 0 | \$107,009,903 | 8,688 | 4 | 24.8\% | -3.2\% | -9.7\% | 8.4\% | 0.10\% | 0.37\% | 0.94\% | 53.0\% | 8.7\% |
| Buckeye Community FCU | FL | 0 | \$101,806,272 | 10,459 | 2 | 5.4\% | -1.0\% | 1.2\% | 10.4\% | 0.36\% | 0.10\% | 0.45\% | 89.1\% | 8.2\% |
| Priority One CU | FL | 0 | \$98,410,891 | 9,829 | 2 | 5.5\% | 11.6\% | 0.3\% | 10.3\% | 0.15\% | 0.38\% | 1.01\% | 84.5\% | 14.7\% |
| Florida West Coast CU | FL | 0 | \$95,322,974 | 10,049 | 5 | 1.8\% | 3.1\% | 0.5\% | 11.7\% | 0.04\% | 0.06\% | 1.21\% | 58.7\% | 0.0\% |
| Okaloosa County Teachers FCU | FL | 0 | \$88,168,003 | 9,100 | 4 | 3.2\% | 14.3\% | 2.4\% | 9.9\% | 1.01\% | 0.33\% | 0.57\% | 58.6\% | 2.5\% |
| PowerNet CU | FL | 0 | \$88,024,486 | 3,755 | 2 | -2.8\% | -6.2\% | -4.1\% | 9.3\% | 0.11\% | 0.07\% | 0.59\% | 46.8\% | 5.0\% |
| Sun CU | FL | 0 | \$87,937,097 | 6,948 | 3 | 0.5\% | 2.0\% | 3.5\% | 10.6\% | 0.73\% | 0.35\% | 0.53\% | 46.9\% | 3.5\% |
| Country Financial Credit Union | FL | 0 | \$86,583,184 | 6,815 | 2 | 4.6\% | 9.7\% | 5.7\% | 10.0\% | 0.29\% | 0.14\% | 1.71\% | 82.5\% | 21.8\% |
| Tampa Postal FCU | FL | 0 | \$83,861,494 | 7,802 | 4 | -0.3\% | -1.1\% | -0.1\% | 13.5\% | 0.39\% | 0.29\% | 0.05\% | 41.1\% | 7.2\% |
| MAG NIFY Credit Union | FL | 0 | \$81,457,217 | 5,696 | 4 | 2.5\% | 0.9\% | -3.5\% | 12.2\% | 1.65\% | 0.50\% | 0.07\% | 75.8\% | 22.3\% |
| City and Police FCU | FL | 0 | \$78,548,080 | 6,258 | 5 | 4.1\% | 1.7\% | 2.4\% | 10.2\% | 1.16\% | 0.10\% | 0.53\% | 56.2\% | 1.3\% |
| Connect CU | FL | 0 | \$78,177,569 | 5,841 | 4 | 0.6\% | 0.2\% | -1.0\% | 11.5\% | 0.59\% | 0.74\% | 0.58\% | 66.9\% | 7.3\% |
| Broward HealthCare FCU | FL | 0 | \$73,833,903 | 9,055 | 6 | -2.3\% | 4.7\% | -1.0\% | 11.2\% | 0.23\% | -0.37\% | 0.94\% | 46.6\% | 3.9\% |
| TMH FCU | FL | 0 | \$71,198,251 | 8,465 | 2 | 4.8\% | 10.7\% | 3.4\% | 10.7\% | 0.74\% | 0.37\% | 1.37\% | 72.9\% | 11.9\% |
| My Pensacola FCU | FL | 0 | \$70,818,923 | 4,874 | 1 | 2.5\% | 2.0\% | -1.6\% | 18.2\% | 0.13\% | 0.03\% | 1.18\% | 43.3\% | 9.9\% |
| Memorial Employees FCU | FL | 0 | \$70,547,240 | 9,002 | 7 | 2.7\% | 14.9\% | 0.9\% | 10.7\% | 0.03\% | 0.12\% | 0.67\% | 44.3\% | 0.0\% |
| Baptist Health South Florida FCU | FL | 0 | \$65,767,607 | 11,460 | 4 | -2.4\% | 4.2\% | -5.0\% | 13.7\% | 0.51\% | 0.99\% | 1.49\% | 81.4\% | 1.6\% |
| Calhoun Liberty ECU | FL | 0 | \$62,311,563 | 5,566 | 2 | 44.6\% | 9.9\% | 3.0\% | 9.6\% | 0.20\% | 0.09\% | 0.74\% | 56.2\% | 9.0\% |
| Priority CU | FL | 0 | \$60,755,244 | 14,255 | 6 | -4.3\% | -5.8\% | -1.2\% | 6.5\% | 0.40\% | 1.27\% | -1.03\% | 71.5\% | 9.6\% |
| Emerald Coast FCU | FL | 0 | \$58,623,925 | 5,378 | 3 | 21.7\% | -0.8\% | 2.7\% | 7.1\% | 0.73\% | 0.22\% | 0.68\% | 47.0\% | 7.1\% |
| Tallahassee-Leon FCU | FL | 0 | \$58,337,232 | 6,222 | 3 | 4.8\% | 5.3\% | 1.7\% | 10.4\% | 1.10\% | 0.52\% | 1.73\% | 63.1\% | 2.7\% |
| Adventhealth CU | FL | 0 | \$56,333,869 | 9,515 | 3 | 9.6\% | 34.8\% | -2.9\% | 11.0\% | 0.32\% | 0.31\% | 1.10\% | 82.8\% | 12.1\% |
| FiCare | FL | 0 | \$51,867,417 | 6,519 | 7 | -1.8\% | 9.0\% | 8.8\% | 13.0\% | 0.44\% | 0.57\% | 0.00\% | 55.6\% | 0.0\% |
| Florida Dept of TransCU | FL | 0 | \$50,058,237 | 3,332 | 2 | 0.5\% | 16.5\% | -0.3\% | 17.7\% | 0.38\% | 0.05\% | 0.61\% | 54.5\% | 6.0\% |
| GPCE Credit Union | FL | 0 | \$49,724,890 | 3,626 | 4 | 13.7\% | -7.5\% | 4.7\% | 8.6\% | 0.22\% | 0.07\% | 0.66\% | 40.4\% | 1.9\% |
| Alliance Credit Union | FL | 0 | \$48,556,323 | 5,880 | 2 | -5.0\% | 4.0\% | 0.8\% | 7.6\% | 2.27\% | 1.05\% | -0.20\% | 78.9\% | 7.1\% |
| United Police FCU | FL | 0 | \$46,763,551 | 4,943 | 2 | 2.1\% | 8.7\% | 5.2\% | 17.5\% | 0.54\% | 0.27\% | -1.09\% | 44.8\% | 9.9\% |
| J acksonville Postal and Professional CU | FL | 0 | \$40,195,388 | 3,018 | 3 | -5.8\% | 4.4\% | -5.6\% | 21.5\% | 0.28\% | 0.15\% | 0.39\% | 54.5\% | 20.1\% |
| Flag CU | FL | 0 | \$39,750,902 | 5,721 | 1 | 1.7\% | 10.6\% | 3.1\% | 10.2\% | 1.17\% | 0.63\% | 0.61\% | 76.4\% | 7.8\% |
| Everglades FCU | FL | 0 | \$39,432,784 | 4,564 | 1 | 4.8\% | 7.5\% | 4.6\% | 13.1\% | 1.21\% | 0.11\% | 1.32\% | 67.5\% | 14.0\% |
| Miami FCU | FL | 0 | \$36,418,975 | 2,810 | 4 | 4.1\% | 23.2\% | -0.8\% | 14.1\% | 0.05\% | 0.05\% | 0.38\% | 74.5\% | 28.0\% |
| J acksonville Firemens CU | FL | 0 | \$36,115,142 | 2,629 | 2 | 1.2\% | 5.9\% | 2.3\% | 9.5\% | 0.45\% | -0.08\% | 0.52\% | 44.9\% | 12.5\% |
| J ackson County Teachers CU | FL | 0 | \$35,638,043 | 4,037 | 1 | 28.0\% | 1.6\% | 18.7\% | 21.3\% | 1.10\% | 0.76\% | 0.63\% | 49.3\% | 0.0\% |
| Ocala Community CU | FL | 0 | \$34,782,597 | 3,080 | 2 | 13.2\% | 12.6\% | 10.4\% | 11.2\% | 0.26\% | 0.29\% | 0.54\% | 62.5\% | 7.5\% |
| Coral Community FCU | FL | 0 | \$34,614,930 | 4,451 | 1 | 5.9\% | 0.3\% | -2.2\% | 9.4\% | 0.13\% | 0.44\% | 0.37\% | 48.0\% | 1.7\% |
| ECU Credit Union | FL | 0 | \$34,398,436 | 3,444 | 3 | -3.4\% | -13.3\% | -4.9\% | 15.2\% | 1.96\% | 0.63\% | 0.36\% | 60.3\% | 5.8\% |
| Manatee Community FCU | FL | 0 | \$34,191,026 | 3,866 | 1 | -21.4\% | -6.5\% | -8.5\% | 19.1\% | 0.83\% | 1.76\% | 0.48\% | 74.9\% | 1.1\% |
| Gulf StatesCU | FL | 0 | \$29,897,706 | 3,420 | 1 | -4.3\% | -1.4\% | -5.2\% | 15.9\% | 0.81\% | 0.26\% | 0.56\% | 56.3\% | 10.6\% |
| 1st Street Credit Union | FL | 0 | \$29,855,272 | 2,407 | 1 | -2.9\% | 1.2\% | 1.1\% | 12.4\% | 0.53\% | 0.44\% | 0.33\% | 40.5\% | 0.0\% |
| Florida Rural Electric CU | FL | 0 | \$29,226,704 | 3,701 | 2 | -2.0\% | 0.4\% | -0.1\% | 19.8\% | 0.38\% | 0.14\% | -0.36\% | 74.9\% | 1.7\% |
| South Florida FCU | FL | 0 | \$28,066,876 | 3,487 | 2 | -2.1\% | -12.0\% | -13.7\% | 11.4\% | 0.97\% | 1.14\% | 0.86\% | 78.9\% | 21.4\% |
| My Healthc are FCU | FL | 0 | \$24,869,896 | 4,017 | 2 | -3.0\% | -0.1\% | -9.3\% | 18.2\% | 0.60\% | 1.38\% | 0.55\% | 70.4\% | 3.2\% |
| City County ECU | FL | 0 | \$24,863,800 | 2,789 | 1 | 4.9\% | 10.6\% | 8.7\% | 13.2\% | 0.28\% | 0.13\% | 1.40\% | 85.2\% | 0.0\% |
| Florida State EFCU | FL | 0 | \$24,483,495 | 2,926 | 2 | -5.6\% | 11.8\% | -4.6\% | 7.3\% | 0.87\% | 0.94\% | -0.64\% | 57.2\% | 2.7\% |
| Pompano Beach City ECU | FL | 0 | \$23,385,643 | 2,070 | 1 | 10.5\% | 3.2\% | 6.8\% | 20.9\% | 0.07\% | 0.12\% | 1.42\% | 89.2\% | 0.0\% |
| Monroe County Teachers FCU | FL | 0 | \$23,092,705 | 2,163 | 1 | -12.8\% | -15.2\% | -1.6\% | 10.8\% | 0.47\% | 0.72\% | 0.26\% | 85.1\% | 21.0\% |
| ECCO CU | FL | 0 | \$21,773,134 | 1,058 | 1 | -6.8\% | 12.2\% | -0.3\% | 20.2\% | 0.00\% | 0.00\% | 0.87\% | 74.4\% | 41.3\% |
| Coast 2 Coast | FL | 0 | \$21,260,744 | 1,892 | 1 | 2.1\% | 3.4\% | -1.0\% | 12.4\% | 0.22\% | -0.01\% | 1.44\% | 74.2\% | 14.4\% |
| Walton County Teachers FCU | FL | 0 | \$21,260,262 | 3,314 | 1 | -2.8\% | -1.2\% | 0.5\% | 8.4\% | 2.33\% | 0.44\% | 0.02\% | 45.6\% | 1.4\% |
| Compass Financial FCU | FL | 0 | \$20,756,089 | 2,558 | 1 | -13.8\% | -1.8\% | -3.4\% | 15.7\% | 0.26\% | 1.29\% | -0.92\% | 91.6\% | 2.4\% |
| Florida A and M University FCU | FL | 0 | \$20,104,658 | 3,431 | 1 | -1.4\% | 3.5\% | 4.7\% | 5.2\% | 0.88\% | 2.37\% | -0.04\% | 77.1\% | 20.3\% |
| Suwa nnee River FCU | FL | 0 | \$20,002,462 | 2,642 | 2 | 0.9\% | 13.3\% | -1.1\% | 11.0\% | 0.95\% | 0.43\% | 0.31\% | 57.2\% | 14.7\% |
| Financial Educ ators FCU | FL | 0 | \$17,619,782 | 2,015 | 1 | 0.3\% | -3.0\% | -3.1\% | 15.2\% | 0.54\% | 0.29\% | 0.93\% | 67.1\% | 8.3\% |
| Metro North FCU | FL | 0 | \$16,391,326 | 1,541 | 1 | -4.7\% | -8.2\% | -9.0\% | 19.2\% | 0.56\% | 0.07\% | 0.31\% | 60.4\% | 23.7\% |
| South Atlantic FCU | FL | 0 | \$15,817,181 | 2,576 | 1 | 1.2\% | -3.9\% | -2.5\% | 9.3\% | 0.06\% | 0.28\% | 0.23\% | 39.6\% | 0.0\% |
| Southemmost FCU | FL | 0 | \$15,643,077 | 1,802 | 1 | 1.6\% | -8.2\% | -4.9\% | 18.6\% | 0.03\% | 0.28\% | -0.38\% | 58.7\% | 0.0\% |
| Farmers FCU | FL | 0 | \$15,300,021 | 1,318 | 1 | 0.6\% | -3.5\% | 1.2\% | 12.7\% | 0.02\% | 0.16\% | 0.02\% | 34.6\% | 8.9\% |
| Hialeah Munic ipal EFCU | FL | 0 | \$11,691,141 | 1,555 | 1 | -0.5\% | -2.3\% | -1.9\% | 30.7\% | 0.00\% | 0.43\% | -1.75\% | 47.5\% | 0.0\% |

## Forida Credit Union Profile

Mid-Year 2019

## Forida Credit Union Financial Summary

## Data as of June 2019

| Credit Union Name | State | \# of <br> Mergers <br> (Last 12mo) | Assets | Members | Branches | 12-Month <br> Asset <br> Growth | 12-Month Loan Growth | 12-Month Member Growth | Networth/ Assets | Deling Loans/ Loans | Net Chg-offs/ Avg Loans | ROA | Loans/ Savings | Fixed Rate 1st Mitgs. Assets |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| J efferson Co Teachers CU | FL | 0 | \$10,953,351 | 1,057 | 1 | 10.0\% | 18.3\% | 0.2\% | 13.2\% | 0.92\% | 0.09\% | 0.92\% | 57.1\% | 0.0\% |
| Florida Customs FCU | FL | 0 | \$9,810,116 | 1,095 | 1 | 0.3\% | -1.9\% | -0.5\% | 18.0\% | 0.23\% | 0.03\% | 0.28\% | 39.9\% | 0.0\% |
| First Coast FCU | FL | 0 | \$8,762,291 | 1,741 | 1 | -5.7\% | -0.2\% | 0.9\% | 15.3\% | 0.90\% | -0.14\% | 0.32\% | 74.6\% | 0.0\% |
| Local 606 Electrical Workers FCU | FL | 0 | \$7,632,101 | 408 | 1 | 1.9\% | -12.6\% | 2.5\% | 17.0\% | 0.51\% | -0.01\% | 0.44\% | 29.8\% | 15.8\% |
| Container Mutual CU | FL | 0 | \$7,386,104 | 774 | 1 | 0.5\% | -11.1\% | -3.3\% | 36.9\% | 0.48\% | -0.01\% | 0.41\% | 71.0\% | 3.8\% |
| Shaw Ross ECU | FL | 0 | \$6,181,929 | 813 | 1 | 2.8\% | 16.6\% | -3.1\% | 14.2\% | 0.00\% | 0.08\% | 1.33\% | 9.1\% | 0.0\% |
| Madison Education Assn CU | FL | 0 | \$5,846,106 | 851 | 1 | 7.7\% | -8.2\% | 3.5\% | 14.5\% | 0.58\% | 1.09\% | -0.91\% | 43.4\% | 0.0\% |
| Talla hassee Community FCU | FL | 0 | \$4,858,420 | 566 | 1 | 3.5\% | 39.4\% | 3.9\% | 14.4\% | 5.19\% | -0.13\% | -0.31\% | 70.5\% | 19.3\% |
| Electric ians Local 349 CU | FL | 0 | \$4,664,516 | 746 | 1 | 5.1\% | -7.1\% | -0.3\% | 16.9\% | 0.62\% | 0.27\% | 0.35\% | 27.1\% | 0.3\% |
| FRSA CU | FL | 0 | \$4,633,043 | 821 | 1 | -3.4\% | -5.6\% | -6.4\% | 10.4\% | 2.55\% | -0.02\% | 0.54\% | 84.1\% | 0.0\% |
| Town of Palm Beach FCU | FL | 0 | \$2,439,788 | 371 | 1 | -11.7\% | 11.2\% | 0.0\% | 12.4\% | 0.00\% | 0.03\% | 0.63\% | 62.8\% | 0.0\% |
| Lee County Mosquito Control CU | FL | 0 | \$255,292 | 101 | 1 | -34.8\% | -100.0\% | -8.2\% | 25.0\% | NA | 0.00\% | -0.96\% | 0.0\% | 0.0\% |
| Medians |  |  | \$91,745,489 | 9,308 | 4 | 2.8\% | 5.2\% | 1.3\% | 11.4\% | 0.40\% | 0.32\% | 0.67\% | 69.9\% | 10.8\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| By Asset Size |  |  | mber of Insts. |  |  |  |  |  |  |  |  |  |  |  |
| \$5 million and less |  |  | 5 | 566 | 1 | -1.4\% | 7.9\% | -1.7\% | 13.8\% | 2.84\% | 0.02\% | 0.24\% | 60.7\% | 5.6\% |
| \$5 to \$10 million |  |  | 6 | 832 | 1 | 0.6\% | -5.1\% | -0.1\% | 19.4\% | 0.57\% | 0.11\% | 0.33\% | 45.1\% | 3.3\% |
| \$10 to \$20 million |  |  | 7 | 1,555 | 1 | 0.7\% | -2.9\% | -3.2\% | 16.6\% | 0.35\% | 0.23\% | 0.09\% | 52.3\% | 6.5\% |
| \$20 to \$50 million |  |  | 28 | 3,367 | 1 | -0.2\% | 2.3\% | 0.1\% | 13.6\% | 0.76\% | 0.56\% | 0.37\% | 63.7\% | 9.4\% |
| \$50 to \$100 million |  |  | 22 | 6,882 | 4 | 3.4\% | 6.0\% | 0.4\% | 11.2\% | 0.53\% | 0.33\% | 0.75\% | 60.9\% | 7.4\% |
| \$100 to \$250 million |  |  | 23 | 15,145 | 4 | 4.2\% | 5.4\% | 1.2\% | 11.1\% | 0.45\% | 0.54\% | 0.88\% | 67.7\% | 12.3\% |
| \$250 million+ |  |  | 41 | 67,480 | 12 | 9.7\% | 9.8\% | 4.7\% | 10.8\% | 0.44\% | 0.43\% | 1.09\% | 82.4\% | 22.1\% |

Source: NCUA and CUNA E\&S. Net chargeoff and ROA data is year-to-date annualized. ROA is net income in basis points of average assets. Summary data by asset size is reported as medians.

Forida C U Mergers/ Liquidations 2009-2Q '19

| Year | No. offlcus | No. of R-Mergers/Liquidations | Percentage ofR.CUs Mergers/Liquidations |
| :---: | :---: | :---: | :---: |
| 2009 | 181 | 7 | 3.87\% |
| 2010 | 178 | 3 | 1.69\% |
| 2011 | 174 |  | 2.30\% |
| 2012 | 164 | 10 | 6.10\% |
| 2013 | 159 | 5 | 3.14\% |
| 2014 | 157 | 2 | 1.27\% |
| 2015 2016 | 152 145 | 5 7 | 3.29\% $4.83 \%$ |
| 2017 | 138 | 7 | 5.07\% |
| 2018 | 134 | 4 | 2.99\% |
| 2019 | 132 | 2 | 1.52\% |

Recent Forida CU Mergers/ Liquidations*

| Merged/Liquidated CU | City | Assets | Members | Branches | Type | Sunviving CU | City | State | Assets | Members | Branches |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Pensacola L\& N FCU | Pensacola | 7,931,679 | 1,165 | 1 | M | Central CU of Florida | Pensacola | FL | 174,735,554 | 17,055 | 5 |
| Sunland CU | Marianna | 1,643,265 | 704 | 1 | P | J ackson County Teachers CU | Marianna | FL | 35,638,043 | 4,037 |  |
| *Based on year last call report was filed. |  |  |  |  |  |  |  |  |  |  |  |

## Florida Home Price Changes

## By MSA

Source: FHFA All Transactions Index. NSA.

|  |  |  |
| :--- | ---: | ---: |
|  | Year <br> Ending 2nd <br> Qtr 2019 | Since 4th <br> Quarter <br> $\mathbf{2 0 0 7}$ |
| Cape Coral-Fort Myers, FL | $3.4 \%$ | $-8.5 \%$ |
| Crestview-Fort Walton Beach-Destin, FL | $9.6 \%$ | $2.5 \%$ |
| Deltona-Daytona Beach-Ormond Beach, FL | $6.1 \%$ | $-4.0 \%$ |
| Fort Lauderdale-Pompano Beach-Sunrise, FL (MSAD) | $5.1 \%$ | $-1.2 \%$ |
| Gainesville, FL | $6.2 \%$ | $-1.3 \%$ |
| Homosassa Springs, FL | $6.0 \%$ | $-8.9 \%$ |
| Jacksonville, FL | $7.5 \%$ | $4.4 \%$ |
| Lakeland-Winter Haven, FL | $6.7 \%$ | $-4.0 \%$ |
| Miami-Miami Beach-Kendall, FL (MSAD) | $6.5 \%$ | $0.6 \%$ |
| Naples-Marco Island, FL | $1.8 \%$ | $-9.0 \%$ |
| North Port-Sarasota-Bradenton, FL | $4.7 \%$ | $3.0 \%$ |
| Ocala, FL | $12.7 \%$ | $-13.3 \%$ |
| Orlando-Kissimmee-Sanford, FL | $6.8 \%$ | $-2.3 \%$ |
| Palm Bay-Melbourne-Titusville, FL | $4.3 \%$ | $3.5 \%$ |
| Panama City, FL | $10.6 \%$ | $-0.9 \%$ |
| Pensacola-Ferry Pass-Brent, FL | $7.5 \%$ | $10.7 \%$ |
| Port St. Lucie, FL | $3.3 \%$ | $-1.3 \%$ |
| Punta Gorda, FL | $5.4 \%$ | $-1.3 \%$ |
| Sebastian-Vero Beach, FL | $3.6 \%$ | $1.8 \%$ |
| Sebring-Avon Park, FL | $7.1 \%$ | $-15.7 \%$ |
| Tallahassee, FL | $4.0 \%$ | $-4.6 \%$ |
| Tampa-St. Petersburg-Clearwater, FL | $7.0 \%$ | $8.4 \%$ |
| The Villages, FL | $5.0 \%$ | $22.5 \%$ |
| West Palm Beach-Boca Raton-Boynton Beach, FL (MSAD) | $4.5 \%$ | $4.0 \%$ |
|  |  |  |


| Florida Unemployment Rate |  |  |  |
| :---: | :---: | :---: | :---: |
| Trends-By MSA (\%) |  |  |  |
| Source BLS. Not seasonally adjusted. |  |  |  |
| Metropolitan Area | June 2019 (\%) | June 2018 <br> (\%) | Change <br> (\%) |
| Cape Coral-Fort Myers, FL | 3.5 | 3.7 | -0.2 |
| Crestview-Fort Walton Beach-Destin, FL | 2.9 | 3.1 | -0.2 |
| Deltona-Daytona Beach-Ormond Beach, FL | 3.8 | 4.1 | -0.3 |
| Gainesville, FL | 3.5 | 3.7 | -0.2 |
| Homosassa Springs, FL | 5.2 | 5.6 | -0.4 |
| Jacksonville, FL | 3.5 | 3.7 | -0.2 |
| Lakeland-Winter Haven, FL | 4.1 | 4.4 | -0.3 |
| Miami-Fort Lauderdale-West Palm Beach, FL | 3.3 | 3.9 | -0.6 |
| Naples-Immokalee-Marco Island, FL | 3.4 | 3.7 | -0.3 |
| North Port-Sarasota-Bradenton, FL | 3.4 | 3.7 | -0.3 |
| Ocala, FL | 4.2 | 4.7 | -0.5 |
| Orlando-Kissimmee-Sanford, FL | 3.2 | 3.6 | -0.4 |
| Palm Bay-Melbourne-Titusville, FL | 3.5 | 3.8 | -0.3 |
| Panama City, FL | 3.9 | 3.6 | 0.3 |
| Pensacola-Ferry Pass-Brent, FL | 3.5 | 3.8 | -0.3 |
| Port St. Lucie, FL | 4.0 | 4.5 | -0.5 |
| Punta Gorda, FL | 4.0 | 4.3 | -0.3 |
| Sebastian-Vero Beach, FL | 4.2 | 4.7 | -0.5 |
| Sebring, FL | 5.1 | 5.3 | -0.2 |
| Tallahassee, FL | 3.5 | 3.9 | -0.4 |
| Tampa-St. Petersburg-Clearwater, FL | 3.5 | 3.8 | -0.3 |
| The Villages, FL | 5.2 | 5.6 | -0.4 |


[^0]:    Eamings, net chargeoffs, and banknuptcies are year-to-date numbers annualized. Due to signific ant sea sonal variation, balance sheet growth rates are for the trailing 12 months. US Totals include only credit unions that are released on the NCUA 5300 Call Report file.

[^1]:    Eamings, net chargeoffs, and banknuptcies are year-to-date numbers a nnualized. Due to signific ant sea sonal va riation, balance sheet growth rates are

[^2]:    Curent period flow statistics are trailing four quarters.
    *Prior to third quarter 2017, these were reported as member business loans. This change may cause fluctuations from prior cycles.
    Source: NCUA and CUNA E\&S.

