## Alabama Credit Union Profile

Mid-Year 2020
CUNA Economics \& Statistics

## Oveniew by Year

|  | U.S. CUs | Alabama CUs |
| :---: | :---: | :---: |
| Demographic Information | Jun 20 | Jun 20 |
| Number of CUs | 5,271 | 105 |
| Assets perCU (\$ mil) | 335.6 | 258.7 |
| Median assets (\$ mil) | 40.3 | 31.3 |
| Total assets (\$ mil) | 1,769,037 | 27,167 |
| Total loans (\$ mil) | 1,161,697 | 13,927 |
| Total surplus funds (\$ mil) | 533,761 | 12,073 |
| Total savings (\$ mil) | 1,507,955 | 23,800 |
| Total memberships(thousands) | 123,692 | 2,234 |
| Growth Pates (\%) |  |  |
| Total assets | 15.0 | 15.0 |
| Total loans | 7.1 | 7.2 |
| Total surplus funds | 38.2 | 26.7 |
| Total savings | 16.4 | 16.0 |
| Total memberships | 3.3 | 6.2 |
| \%CUs with increasing assets | 90.5 | 92.4 |
| Eamings-Basis Pts. |  |  |
| Yield on total a ssets | 368 | 329 |
| Dividend/interest cost of assets | 79 | 75 |
| Net interest margin | 289 | 255 |
| Fee \& other income | 130 | 145 |
| Operating expense | 304 | 311 |
| Loss Provisions | 58 | 36 |
| Net Income (ROA) with Stab Exp | 57 | 52 |
| Net Income (ROA) without Stab Exp | 57 | 52 |
| \%CUs with positive ROA | 80.6 | 75.2 |
| Capital Adequacy (\%) |  |  |
| Net worth/assets | 10.5 | 11.2 |
| \%CUs with NW > 7\% of a asets | 96.7 | 96.2 |
| Asset Quality |  |  |
| Delinquencies (60+day \$)/loans (\%) | 0.57 | 0.56 |
| Net chargeoffs/ average loans (\%) | 0.52 | 0.58 |
| Total borrower-banknuptcies | 175,728 | 5,182 |
| Bankruptcies perCU | 33.3 | 49.4 |
| Bankruptc ies per 1000 members | 1.4 | 2.3 |
| Asset/Liability Managemem |  |  |
| Loans/savings | 77.0 | 58.5 |
| Loans/assets | 65.7 | 51.3 |
| Net Long-term assets/assets | 33.4 | 32.8 |
| Liquid assets/assets | 17.7 | 21.7 |
| Core deposits/shares \& borrowings | 52.0 | 61.7 |
| Productivity |  |  |
| Members/potential members (\%) | 3 | 7 |
| Borrowers/members (\%) | 57 | 50 |
| Members/FTE | 391 | 404 |
| Average shares/member (\$) | 12,191 | 10,652 |
| Average loan balance (\$) | 16,406 | 12,352 |
| Employees per million in assets | 0.18 | 0.20 |
| Structure (\%) |  |  |
| Fed CUsw/ single-sponsor | 11.3 | 11.4 |
| Fed CUsw/ community charter | 17.5 | 14.3 |
| Other Fed CUs | 32.4 | 17.1 |
| CUs state chartered | 38.7 | 57.1 |

[^0]Ovenview: State Trends

|  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

[^1] trailing 12 months. US Totals include only credit unions that are released on the NCUA 5300 Call Report file.

## Loan and Savings Growth Trends



## Credit Risk Trends



Eamings Trends


## Liquidity Trends



Interest Rate Risk Trends


## Solvency Trends



## Asset Yields and Funding Costs



Interest Margins \& Overhead


Membership Growth Trends


## Interest Margins



Noninterest Inc ome


## Borrower Bankruptcies



Ovenview: State Results by Asset Size


Eamings, net chargeoffs, and bankruptcies are year-to-date numbers annualized. Due to signific ant sea sonal variation, balance sheet growth rates are for the trailing 12 months. US Totals include only credit unions that are released on the NCUA 5300 Call Report file.
Source: NCUA and CUNA E\&S.

## Results By Asset Size

Loan and Savings growth


Credit Risk Exposure


## Eamings



## Liquidity Risk Exposure



## Interest Rate Risk Exposure



## Solvency



Ovenview: National Results by Asset Size

|  | U.S. | All U.S. Credit Unions Asset Groups - 2020 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demographic Information | Jun 20 | < \$20Mil | \$20-\$50 | \$50-\$100 | \$100-\$250 | \$250-\$500 | \$500-\$1B | > \$1 Bil |
| Number of CUs | 5,271 | 1,864 | 994 | 684 | 726 | 366 | 276 | 361 |
| Assets perCU (\$ mil) | 335.6 | 7.6 | 32.8 | 72.0 | 158.2 | 350.6 | 706.6 | 3,420.7 |
| Median assets (\$ mil) | 40.3 | 6.7 | 31.5 | 70.7 | 149.1 | 340.5 | 693.5 | 1,935.2 |
| Total assets (\$ mil) | 1,769,037 | 14,108 | 32,639 | 49,254 | 114,828 | 128,322 | 195,017 | 1,234,871 |
| Total loans (\$ mil) | 1,161,697 | 6,564 | 15,830 | 25,823 | 67,789 | 80,781 | 128,809 | 836,101 |
| Total surplus funds (\$ mil) | 533,761 | 7,263 | 15,735 | 21,266 | 41,314 | 40,850 | 56,295 | 351,038 |
| Total savings (\$ mil) | 1,507,955 | 12,016 | 28,500 | 43,100 | 100,769 | 112,041 | 168,030 | 1,043,499 |
| Total memberships (thousands) | 123,692 | 2,045 | 3,369 | 4,672 | 9,789 | 10,369 | 14,210 | 79,239 |
| Growth Rates (\%) |  |  |  |  |  |  |  |  |
| Total assets | 15.0 | 6.8 | 10.0 | 11.2 | 12.6 | 13.5 | 14.6 | 16.7 |
| Total loans | 7.1 | -2.6 | 0.2 | 1.1 | 3.6 | 5.1 | 6.4 | 8.9 |
| Total sumplus funds | 38.2 | 17.3 | 22.3 | 27.0 | 31.8 | 36.1 | 39.5 | 42.2 |
| Total savings | 16.4 | 7.7 | 11.0 | 12.2 | 13.6 | 14.6 | 15.8 | 18.3 |
| Total memberships | 3.3 | -2.1 | -0.7 | -0.9 | 0.6 | 1.2 | 2.4 | 5.7 |
| \%CUs with increasing a ssets | 90.5 | 76.3 | 96.9 | 98.5 | 98.5 | 99.2 | 98.9 | 99.7 |
| Eamings - Basis Pts. |  |  |  |  |  |  |  |  |
| Yield on total assets | 368 | 370 | 352 | 352 | 357 | 358 | 360 | 372 |
| Dividend/interest cost of a ssets | 79 | 42 | 44 | 45 | 53 | 61 | 67 | 88 |
| Net interest margin | 289 | 329 | 308 | 307 | 304 | 297 | 294 | 284 |
| Fee \& other income | 130 | 74 | 93 | 115 | 127 | 137 | 137 | 132 |
| Operating expense | 304 | 351 | 347 | 357 | 358 | 355 | 344 | 284 |
| Loss Provisions | 58 | 22 | 20 | 23 | 29 | 33 | 41 | 69 |
| Net Income (ROA) with Stab Exp | 57 | 30 | 34 | 42 | 44 | 45 | 46 | 62 |
| Net Income (ROA) without Sta b Exp | 57 | 30 | 34 | 42 | 44 | 45 | 46 | 62 |
| \%CUs with positive ROA | 80.6 | 70.5 | 81.1 | 85.2 | 86.5 | 89.1 | 89.5 | 95.0 |
| Capital Adequacy (\%) |  |  |  |  |  |  |  |  |
| Net worth/assets | 10.5 | 14.3 | 12.1 | 11.5 | 10.8 | 10.5 | 10.3 | 10.3 |
| \%CUs with NW $>7 \%$ of a ssets | 96.7 | 95.4 | 96.1 | 96.5 | 97.8 | 98.6 | 98.9 | 99.7 |
| AssetQuality |  |  |  |  |  |  |  |  |
| Delinquencies (60+day \$)/loans (\%) | 0.57 | 1.30 | 0.87 | 0.75 | 0.64 | 0.59 | 0.60 | 0.55 |
| Net chargeoffs/average loans (\%) | 0.52 | 0.46 | 0.38 | 0.41 | 0.40 | 0.41 | 0.44 | 0.57 |
| Total borrower-bankruptcies | 175,728 | 2,364 | 4,052 | 5,586 | 12,780 | 14,402 | 22,226 | 114,318 |
| Bankruptcies perCU | 33.3 | 1.3 | 4.1 | 8.2 | 17.6 | 39.3 | 80.5 | 316.7 |
| Bankruptc ies per 1000 members | 1.4 | 1.2 | 1.2 | 1.2 | 1.3 | 1.4 | 1.6 | 1.4 |
| Asset/ Liability Management |  |  |  |  |  |  |  |  |
| Loans/savings | 77.0 | 54.6 | 55.5 | 59.9 | 67.3 | 72.1 | 76.7 | 80.1 |
| Loans/assets | 65.7 | 46.5 | 48.5 | 52.4 | 59.0 | 63.0 | 66.1 | 67.7 |
| Net Long-term a ssets/assets | 33.4 | 10.3 | 18.4 | 22.7 | 28.0 | 30.3 | 34.6 | 35.1 |
| Liquid assets/assets | 17.7 | 35.2 | 30.4 | 26.9 | 22.0 | 19.3 | 17.0 | 16.3 |
| Core deposits/shares \& borrowings | 52.0 | 80.8 | 73.1 | 69.1 | 63.9 | 59.7 | 57.3 | 47.7 |
| Productivity |  |  |  |  |  |  |  |  |
| Members/potential members (\%) | 3 | 6 | 3 | 3 | 2 | 3 | 3 | 3 |
| Borrowers/members (\%) | 57 | 42 | 60 | 57 | 55 | 55 | 55 | 58 |
| Members/FIE | 391 | 420 | 409 | 378 | 344 | 345 | 345 | 415 |
| Average shares/member(\$) | 12,191 | 5,877 | 8,459 | 9,225 | 10,294 | 10,805 | 11,825 | 13,169 |
| Average loan balance (\$) | 16,406 | 7,678 | 7,831 | 9,663 | 12,482 | 14,090 | 16,573 | 18,049 |
| Employees per million in assets | 0.18 | 0.35 | 0.25 | 0.25 | 0.25 | 0.23 | 0.21 | 0.15 |
| Structure (\%) |  |  |  |  |  |  |  |  |
| Fed CUsw/ single-sponsor | 11.3 | 24.0 | 8.2 | 3.8 | 2.6 | 1.9 | 2.2 | 2.2 |
| Fed CUs w/ community charter | 17.5 | 8.5 | 21.5 | 25.6 | 28.5 | 22.4 | 19.6 | 9.4 |
| Other Fed CUs | 32.4 | 37.2 | 32.4 | 31.6 | 27.1 | 26.0 | 25.7 | 31.6 |
| CUs state chartered | 38.7 | 30.2 | 37.8 | 39.0 | 41.7 | 49.7 | 52.5 | 56.8 |

[^2]Portfolio: State Trends

|  | U.S. | Alabama Credit Unions |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Growth Rates | Jun 20 | Jun 20 | 2019 | 2018 | 2017 | 2016 | 2015 | 2014 |
| Credit cards | -2.4\% | 2.6\% | 5.5\% | 4.4\% | 6.0\% | 6.1\% | 4.0\% | 4.9\% |
| Other unsecured loans | 18.2\% | 6.6\% | 0.5\% | 3.7\% | 2.1\% | 6.8\% | 4.2\% | 5.5\% |
| New automobile | -3.3\% | -0.8\% | -2.5\% | 41.0\% | 23.8\% | 24.9\% | 14.9\% | 8.4\% |
| Used automobile | 3.8\% | 5.1\% | 15.5\% | 7.8\% | 11.9\% | 15.8\% | 11.6\% | 6.3\% |
| First mortgage | 12.8\% | 8.9\% | 6.2\% | 6.1\% | 6.8\% | 7.3\% | 3.2\% | 3.8\% |
| HEL \& 2nd Mtg | -2.5\% | 2.2\% | 5.7\% | 5.0\% | 3.3\% | 5.3\% | 0.1\% | 1.6\% |
| Commercial loans* | 17.0\% | 15.3\% | 14.0\% | 18.6\% | -2.9\% | 16.4\% | 1.5\% | 2.5\% |
| Share drafts | 37.3\% | 22.3\% | 5.3\% | 6.1\% | 6.8\% | 6.5\% | 14.4\% | 9.6\% |
| Certific ates | 9.0\% | 17.7\% | 25.8\% | 10.3\% | 0.6\% | 1.3\% | -3.8\% | -3.4\% |
| IRAs | 4.2\% | 2.6\% | 1.5\% | 2.0\% | -4.4\% | 1.9\% | 0.1\% | -1.2\% |
| Money market shares | 15.2\% | 13.7\% | 2.2\% | -0.3\% | 2.3\% | 1.6\% | 0.8\% | -0.3\% |
| Regularshares | 14.9\% | 16.4\% | 3.6\% | 3.9\% | 5.8\% | 7.7\% | 8.0\% | 5.9\% |
| Portfolio \$ Distribution |  |  |  |  |  |  |  |  |
| Credit cards/total loans | 5.3\% | 4.6\% | 4.9\% | 5.1\% | 5.4\% | 5.6\% | 5.8\% | 6.0\% |
| Other unsecured loans/total loans | 4.6\% | 4.7\% | 4.7\% | 5.1\% | 5.4\% | 5.8\% | 6.0\% | 6.2\% |
| New automobile/total loans | 12.3\% | 12.2\% | 13.1\% | 14.6\% | 11.4\% | 10.1\% | 9.0\% | 8.4\% |
| Used automobile/total loans | 20.2\% | 31.0\% | 31.2\% | 29.3\% | 30.1\% | 29.5\% | 28.3\% | 27.2\% |
| First mortgage/total loans | 43.1\% | 32.7\% | 32.3\% | 33.0\% | 34.4\% | 35.3\% | 36.6\% | 38.0\% |
| HEL \& 2nd Mtg/total loans | 7.7\% | 4.4\% | 4.6\% | 4.8\% | 5.0\% | 5.3\% | 5.6\% | 6.0\% |
| Commercial loans/total loans | 7.8\% | 6.2\% | 5.9\% | 5.6\% | 5.2\% | 5.9\% | 5.7\% | 6.0\% |
| Share drafts/total savings | 17.5\% | 14.7\% | 13.4\% | 13.7\% | 13.4\% | 13.0\% | 12.9\% | 11.8\% |
| Certific ates/total savings | 19.3\% | 17.4\% | 18.9\% | 16.1\% | 15.2\% | 15.7\% | 16.3\% | 17.7\% |
| IRAs/total savings | 5.5\% | 7.7\% | 8.5\% | 9.0\% | 9.2\% | 10.0\% | 10.3\% | 10.8\% |
| Money market shares/total savings | 20.4\% | 12.3\% | 12.3\% | 12.9\% | 13.5\% | 13.7\% | 14.1\% | 14.7\% |
| Regular shares/total savings | 35.4\% | 47.1\% | 46.0\% | 47.5\% | 47.7\% | 46.7\% | 45.6\% | 44.2\% |
| Percent of CUs Offering |  |  |  |  |  |  |  |  |
| Credit cards | 62.8\% | 52.4\% | 52.4\% | 53.6\% | 53.1\% | 53.0\% | 51.3\% | 50.8\% |
| Other unsecured loans | 99.4\% | 99.0\% | 99.0\% | 99.1\% | 99.1\% | 99.1\% | 98.3\% | 98.3\% |
| New automobile | 96.0\% | 99.0\% | 99.0\% | 99.1\% | 99.1\% | 99.1\% | 99.1\% | 99.2\% |
| Used automobile | 96.9\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| First mortgage | 70.0\% | 79.0\% | 80.0\% | 80.0\% | 79.6\% | 80.0\% | 80.0\% | 78.0\% |
| HEL \& 2nd Mtg | 69.2\% | 68.6\% | 67.6\% | 68.2\% | 67.3\% | 70.4\% | 70.4\% | 69.5\% |
| Commercial loans | 35.5\% | 34.3\% | 35.2\% | 33.6\% | 35.4\% | 36.5\% | 35.7\% | 35.6\% |
| Share drafts | 81.3\% | 78.1\% | 77.1\% | 77.3\% | 77.0\% | 77.4\% | 77.4\% | 77.1\% |
| Certific ates | 82.6\% | 81.0\% | 81.0\% | 80.9\% | 79.6\% | 80.9\% | 80.9\% | 82.2\% |
| IRAs | 69.5\% | 70.5\% | 70.5\% | 70.0\% | 69.0\% | 71.3\% | 71.3\% | 72.0\% |
| Money market shares | 53.4\% | 46.7\% | 47.6\% | 47.3\% | 45.1\% | 45.2\% | 45.2\% | 43.2\% |
| Number of Loans as a Percent of Members in Offering CUs |  |  |  |  |  |  |  |  |
| Credit cards | 18.6\% | 14.2\% | 13.6\% | 12.5\% | 12.7\% | 12.5\% | 13.0\% | 12.8\% |
| Other unsecured loans | 11.0\% | 12.4\% | 13.5\% | 13.9\% | 14.4\% | 14.3\% | 14.0\% | 13.8\% |
| New automobile | 6.1\% | 3.3\% | 3.4\% | 4.3\% | 2.9\% | 2.4\% | 2.1\% | 2.0\% |
| Used a utomobile | 14.9\% | 14.2\% | 14.7\% | 13.6\% | 14.0\% | 13.2\% | 12.3\% | 11.7\% |
| First mortgage | 2.5\% | 1.9\% | 2.0\% | 2.1\% | 2.1\% | 2.0\% | 2.0\% | 2.0\% |
| HEL \& 2nd Mtg | 2.0\% | 1.1\% | 1.1\% | 1.1\% | 1.1\% | 1.1\% | 1.1\% | 1.1\% |
| Commercial loans | 0.3\% | 0.2\% | 0.2\% | 0.2\% | 0.2\% | 0.2\% | 0.2\% | 0.2\% |
| Share drafts | 60.2\% | 54.6\% | 55.2\% | 56.2\% | 55.0\% | 53.2\% | 51.8\% | 50.2\% |
| Certific ates | 8.1\% | 5.4\% | 5.6\% | 5.1\% | 5.1\% | 5.3\% | 5.5\% | 5.9\% |
| IRAs | 3.9\% | 3.5\% | 3.6\% | 3.8\% | 4.0\% | 4.2\% | 4.3\% | 4.3\% |
| Money market shares | 7.0\% | 3.6\% | 3.4\% | 3.6\% | 3.8\% | 4.0\% | 4.2\% | 4.3\% |

Curent period flow statistics are trailing four quarters.
*Prior to third quarter 2017, these were reported as member business loans. This change may cause fluctuations from prior cycles.
Source: NCUA and CUNA E\&S.

Portfolio Detail: State Results by Asset Size

|  | AL | Alabama Credit Union Asset Groups - 2020 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Growth Rates | Jun 20 | < \$20 M ${ }^{\text {l }}$ | \$20-\$50 | \$50-\$100 | \$100-\$250 | \$250-\$500 | \$500-\$18: 1 | > \$18: |
| Credit cards | 2.6\% | -7.0\% | -7.3\% | -10.9\% | -4.5\% | -3.3\% | -4.9\% | 6.8\% |
| Other unsecured loans | 6.6\% | -7.3\% | -7.3\% | -10.0\% | 4.9\% | 11.6\% | -3.4\% | 14.9\% |
| New automobile | -0.8\% | -0.8\% | 2.5\% | -0.6\% | 0.8\% | -5.3\% | 2.3\% | -1.9\% |
| Used automobile | 5.1\% | -0.6\% | 1.0\% | 4.0\% | -1.2\% | 2.3\% | 4.3\% | 7.8\% |
| First mortgage | 8.9\% | -3.7\% | 5.4\% | 8.5\% | 5.1\% | 2.4\% | 9.5\% | 11.0\% |
| HEL \& 2nd Mtg | 2.2\% | 3.7\% | -5.1\% | -12.9\% | -1.1\% | -7.2\% | 8.6\% | 1.3\% |
| Commercial loans* | 15.3\% | 37.3\% | 25.4\% | -29.4\% | 77.3\% | 7.5\% | 23.4\% | 5.1\% |
| Share drafts | 22.3\% | 45.9\% | 18.7\% | 22.7\% | 23.4\% | 30.0\% | 23.6\% | 19.6\% |
| Certificates | 17.7\% | 7.9\% | 17.0\% | 1.7\% | 5.4\% | 10.5\% | 20.7\% | 20.5\% |
| IRAs | 2.6\% | -0.7\% | 8.7\% | -0.9\% | -0.6\% | 1.5\% | 3.9\% | 2.7\% |
| Money market shares | 13.7\% | 2.5\% | -1.6\% | 12.2\% | 8.0\% | -2.0\% | 22.3\% | 13.1\% |
| Regularshares | 16.4\% | 3.6\% | 15.9\% | 15.5\% | 15.1\% | 17.6\% | 19.2\% | 16.2\% |
| Portfolio \$ Distibution |  |  |  |  |  |  |  |  |
| Credit cards/total loans | 4.6\% | 0.7\% | 1.8\% | 4.2\% | 2.5\% | 3.5\% | 3.5\% | 5.7\% |
| Other unsecured loans/total loans | 4.7\% | 16.6\% | 7.9\% | 8.8\% | 4.9\% | 5.0\% | 3.9\% | 4.6\% |
| New automobile/total loans | 12.2\% | 22.0\% | 15.2\% | 11.4\% | 11.5\% | 8.1\% | 10.9\% | 13.2\% |
| Used automobile/total loans | 31.0\% | 38.4\% | 35.3\% | 35.7\% | 27.1\% | 35.9\% | 34.9\% | 28.6\% |
| First mortgage/total loans | 32.7\% | 12.3\% | 28.1\% | 29.2\% | 40.9\% | 37.1\% | 32.6\% | 31.6\% |
| HEL \& 2nd Mtg/total loans | 4.4\% | 2.2\% | 2.7\% | 3.5\% | 4.0\% | 2.7\% | 4.9\% | 4.7\% |
| Commercial loans/total loans | 6.2\% | 0.3\% | 0.4\% | 0.4\% | 5.7\% | 5.5\% | 9.2\% | 5.5\% |
| Share drafts/total savings | 14.7\% | 11.6\% | 14.1\% | 17.7\% | 16.8\% | 20.3\% | 19.2\% | 11.9\% |
| Certific ates/total savings | 17.4\% | 14.6\% | 17.4\% | 12.2\% | 18.6\% | 18.9\% | 23.4\% | 15.0\% |
| IRAs/total savings | 7.7\% | 3.6\% | 7.5\% | 9.9\% | 7.2\% | 6.9\% | 8.5\% | 7.6\% |
| Money market shares/total savings | 12.3\% | 2.0\% | 7.1\% | 5.4\% | 6.9\% | 6.0\% | 12.3\% | 14.5\% |
| Regular shares/total savings | 47.1\% | 65.7\% | 50.3\% | 53.8\% | 48.5\% | 42.8\% | 36.6\% | 50.5\% |
| Percent of CUs Offering |  |  |  |  |  |  |  |  |
| Credit cards | 52.4\% | 9.8\% | 50.0\% | 88.9\% | 92.3\% | 100.0\% | 100.0\% | 100.0\% |
| Other unsecured loans | 99.0\% | 97.6\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| New automobile | 99.0\% | 97.6\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| Used automobile | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| First mortgage | 79.0\% | 51.2\% | 90.9\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| HEL \& 2nd Mtg | 68.6\% | 31.7\% | 81.8\% | 88.9\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| Commercial loans | 34.3\% | 7.3\% | 18.2\% | 33.3\% | 53.8\% | 83.3\% | 100.0\% | 100.0\% |
| Share drafts | 78.1\% | 51.2\% | 90.9\% | 88.9\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| Certificates | 81.0\% | 61.0\% | 86.4\% | 88.9\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| IRAs | 70.5\% | 34.1\% | 81.8\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| Money market shares | 46.7\% | 14.6\% | 54.5\% | 55.6\% | 69.2\% | 83.3\% | 87.5\% | 83.3\% |
| Number of Loans as a Percent of Members in Offering CUs |  |  |  |  |  |  |  |  |
| Credit cards | 14.2\% | 7.3\% | 10.4\% | 12.9\% | 9.1\% | 13.1\% | 12.6\% | 16.3\% |
| Other unsecured loans | 12.4\% | 23.4\% | 17.4\% | 13.7\% | 15.2\% | 11.9\% | 13.9\% | 10.5\% |
| New automobile | 3.3\% | 3.7\% | 3.3\% | 2.0\% | 3.0\% | 2.2\% | 3.1\% | 3.6\% |
| Used automobile | 14.2\% | 11.4\% | 14.3\% | 10.9\% | 12.6\% | 16.6\% | 17.9\% | 12.6\% |
| First mortgage | 1.9\% | 1.5\% | 2.2\% | 1.7\% | 2.5\% | 2.7\% | 1.9\% | 1.8\% |
| HEL \& 2nd Mtg | 1.1\% | 0.7\% | 0.5\% | 0.5\% | 0.8\% | 0.8\% | 1.2\% | 1.1\% |
| Commercial loans | 0.2\% | 0.1\% | 6.2\% | 0.0\% | 0.5\% | 0.3\% | 0.2\% | 0.1\% |
| Share drafts | 54.6\% | 42.8\% | 53.6\% | 52.5\% | 53.5\% | 61.1\% | 57.5\% | 52.8\% |
| Certificates | 5.4\% | 4.8\% | 5.2\% | 4.1\% | 5.7\% | 6.3\% | 5.8\% | 5.1\% |
| IRAs | 3.5\% | 2.4\% | 3.0\% | 3.2\% | 3.4\% | 3.1\% | 3.5\% | 3.6\% |
| Money market shares | 3.6\% | 2.0\% | 2.8\% | 2.8\% | 2.4\% | 1.8\% | 3.2\% | 4.2\% |

[^3]*Prior to third quarter 2017, these were reported as member business loans. This change may cause fluctuations from prior cycles.
Source: NCUA and CUNA E\&S.

Portfolio Detail: National Results by Asset Size

|  | U.S. | All U.S. Credit Unions Asset Groups - 2020 |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Growth Rates | Jun 20 | < $\$ 20 \mathrm{MHI}$ | \$20-\$50 | \$50-\$100 | \$100-\$250 | \$250-\$500 | \$500-\$18: | > \$18: |
| Credit cards | -2.4\% | -10.8\% | -9.3\% | -8.3\% | -7.0\% | -7.4\% | -7.6\% | -0.7\% |
| Other unsecured loans | 18.2\% | -8.1\% | -4.0\% | 0.4\% | 6.8\% | 13.3\% | 17.9\% | 24.2\% |
| New automobile | -3.3\% | -1.7\% | -1.6\% | -3.4\% | -3.4\% | -1.6\% | -4.6\% | -2.5\% |
| Used automobile | 3.8\% | -1.6\% | -0.4\% | 0.2\% | 1.8\% | 2.4\% | 2.3\% | 6.1\% |
| First mortgage | 12.8\% | 0.3\% | 4.3\% | 6.9\% | 9.7\% | 11.7\% | 13.3\% | 13.9\% |
| HEL \& 2nd Mtg | -2.5\% | -6.4\% | -2.3\% | -3.7\% | -3.0\% | -3.5\% | -2.9\% | -1.3\% |
| Commercial loans* | 17.0\% | 4.2\% | 6.8\% | 8.5\% | 13.0\% | 15.3\% | 16.6\% | 18.1\% |
| Share drafts | 37.3\% | 18.9\% | 20.6\% | 22.4\% | 23.9\% | 23.3\% | 26.2\% | 47.4\% |
| Certificates | 9.0\% | 7.0\% | 8.0\% | 7.4\% | 7.2\% | 9.3\% | 10.3\% | 9.4\% |
| IRAs | 4.2\% | -3.7\% | -0.6\% | 0.4\% | 1.4\% | 2.9\% | 3.4\% | 5.5\% |
| Money market shares | 15.2\% | 3.8\% | 5.0\% | 7.2\% | 9.5\% | 10.2\% | 11.5\% | 17.3\% |
| Regularshares | 14.9\% | 7.1\% | 11.0\% | 12.6\% | 15.3\% | 17.1\% | 17.3\% | 16.1\% |
| Portfolio \$ Distribution |  |  |  |  |  |  |  |  |
| Credit cards/total loans | 5.3\% | 2.2\% | 3.4\% | 3.5\% | 3.3\% | 3.7\% | 3.4\% | 6.0\% |
| Other unsecured loans/total loans | 4.6\% | 14.5\% | 8.4\% | 6.6\% | 5.3\% | 5.0\% | 4.6\% | 4.2\% |
| New automobile/total loans | 12.3\% | 22.9\% | 15.9\% | 13.7\% | 12.3\% | 12.7\% | 11.9\% | 12.2\% |
| Used automobile/total loans | 20.2\% | 36.4\% | 31.3\% | 29.3\% | 26.8\% | 25.5\% | 23.0\% | 18.2\% |
| First mortgage/total loans | 43.1\% | 9.6\% | 24.3\% | 29.8\% | 35.0\% | 36.9\% | 41.6\% | 45.6\% |
| HEL \& 2nd Mtg/total loans | 7.7\% | 4.8\% | 8.4\% | 9.0\% | 8.5\% | 9.1\% | 8.3\% | 7.4\% |
| Commercial loans/total loans | 7.8\% | 0.7\% | 1.8\% | 4.0\% | 5.8\% | 7.0\% | 9.9\% | 8.0\% |
| Share drafts/total savings | 17.5\% | 10.5\% | 17.1\% | 19.2\% | 20.6\% | 21.0\% | 21.9\% | 16.1\% |
| Certific ates/total savings | 19.3\% | 11.1\% | 12.2\% | 13.5\% | 15.4\% | 17.2\% | 18.3\% | 20.6\% |
| IRAs/total savings | 5.5\% | 2.6\% | 4.6\% | 5.1\% | 5.3\% | 5.2\% | 5.1\% | 5.8\% |
| Money market shares/total savings | 20.4\% | 3.2\% | 8.2\% | 10.4\% | 13.3\% | 15.8\% | 16.7\% | 23.1\% |
| Regular shares/total savings | 35.4\% | 70.4\% | 55.9\% | 50.1\% | 43.5\% | 39.1\% | 36.3\% | 32.5\% |
| Percent of CUs Offering |  |  |  |  |  |  |  |  |
| Credit cards | 62.8\% | 23.1\% | 73.1\% | 85.8\% | 87.6\% | 90.2\% | 94.6\% | 93.9\% |
| Other unsecured loans | 99.4\% | 98.3\% | 99.8\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% | 100.0\% |
| New automobile | 96.0\% | 88.9\% | 99.6\% | 100.0\% | 99.9\% | 100.0\% | 99.6\% | 100.0\% |
| Used automobile | 96.9\% | 91.5\% | 99.7\% | 100.0\% | 99.7\% | 100.0\% | 100.0\% | 99.7\% |
| First mortgage | 70.0\% | 26.9\% | 82.6\% | 94.4\% | 98.9\% | 100.0\% | 100.0\% | 99.7\% |
| HEL \& 2nd Mtg | 69.2\% | 27.5\% | 80.3\% | 91.8\% | 97.5\% | 99.2\% | 100.0\% | 100.0\% |
| Commercial loans | 35.5\% | 4.6\% | 20.0\% | 39.8\% | 64.2\% | 77.9\% | 86.6\% | 89.2\% |
| Share drafts | 81.3\% | 49.5\% | 96.6\% | 99.3\% | 99.3\% | 100.0\% | 100.0\% | 99.4\% |
| Certificates | 82.6\% | 56.7\% | 93.5\% | 96.5\% | 98.6\% | 99.2\% | 99.3\% | 98.9\% |
| IRAs | 69.5\% | 30.0\% | 79.5\% | 90.2\% | 96.8\% | 98.6\% | 99.6\% | 99.4\% |
| Money market shares | 53.4\% | 12.1\% | 53.2\% | 71.6\% | 86.1\% | 92.6\% | 93.1\% | 96.1\% |
| Number of Loans as a Percent of Members in Offering CUs |  |  |  |  |  |  |  |  |
| Credit cards | 18.6\% | 13.3\% | 13.3\% | 13.5\% | 14.3\% | 15.7\% | 15.5\% | 20.6\% |
| Other unsecured loans | 11.0\% | 17.1\% | 14.9\% | 13.0\% | 11.8\% | 10.9\% | 10.2\% | 10.6\% |
| New automobile | 6.1\% | 4.8\% | 9.1\% | 6.9\% | 5.2\% | 5.4\% | 5.6\% | 6.2\% |
| Used automobile | 14.9\% | 11.8\% | 19.5\% | 17.8\% | 16.2\% | 16.2\% | 15.9\% | 14.2\% |
| First mortgage | 2.5\% | 1.2\% | 1.7\% | 2.4\% | 2.8\% | 2.6\% | 2.6\% | 2.5\% |
| HEL \& 2nd Mtg | 2.0\% | 1.2\% | 1.4\% | 1.6\% | 1.8\% | 2.0\% | 2.0\% | 2.0\% |
| Commercial loans | 0.3\% | 0.7\% | 0.6\% | 0.4\% | 0.4\% | 0.5\% | 0.3\% | 0.2\% |
| Share drafts | 60.2\% | 32.4\% | 44.1\% | 48.6\% | 54.5\% | 56.4\% | 59.1\% | 63.5\% |
| Certificates | 8.1\% | 4.7\% | 5.1\% | 5.5\% | 6.4\% | 6.8\% | 7.2\% | 9.0\% |
| IRAs | 3.9\% | 2.1\% | 2.7\% | 3.0\% | 3.3\% | 3.4\% | 3.6\% | 4.2\% |
| Money market shares | 7.0\% | 3.7\% | 3.5\% | 3.4\% | 4.3\% | 4.6\% | 5.2\% | 8.2\% |

[^4]*Prior to third quarter 2017, these were reported as member business loans. This change may cause fluctuations from prior cycles.
Source: NCUA and CUNA E\&S.

## Alabama CU Profile - Quarterly Trends

|  | U.S. | Alabama Credit Unions |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Demographic Information | Jun 20 | Jun 20 | Mar 20 | Dec 19 | Sep 19 | Jun 19 |
| Number CUs | 5,272 | 105 | 105 | 105 | 106 | 108 |
| Growth Rates (Quarterly \% Change) |  |  |  |  |  |  |
| Totalloans | 1.9 | 3.2 | -0.5 | 1.9 | 2.5 | 2.8 |
| Credit cards | -5.4 | -2.6 | -2.9 | 7.2 | 1.3 | 1.3 |
| Other unsecured loans | 13.8 | 7.3 | -3.1 | 1.1 | 1.6 | 2.6 |
| New automobile | -2.2 | -2.7 | -1.8 | 3.2 | 0.7 | 3.7 |
| Used automobile | 1.6 | 1.6 | 0.5 | -0.3 | 3.3 | 3.3 |
| First mortgage | 3.6 | 5.6 | -1.3 | 2.6 | 1.9 | 0.9 |
| HEL \& 2nd Mtg | -2.7 | -2.1 | 0.1 | 1.3 | 3.2 | 2.7 |
| Commercial loans* | 4.1 | 3.7 | 4.3 | 5.0 | 1.4 | 3.4 |
| Total sa vings | 8.4 | 7.6 | 4.6 | 1.9 | 1.1 | 0.2 |
| Share drafts | 14.9 | 15.1 | 6.9 | 1.9 | -2.4 | -2.3 |
| Certificates | -2.0 | -0.9 | 4.5 | 5.6 | 7.6 | 4.7 |
| IRAs | 1.1 | 0.9 | 0.8 | 0.2 | 0.7 | 0.2 |
| Money market shares | 8.2 | 7.2 | 4.8 | 1.6 | -0.3 | -0.2 |
| Regularshares | 13.4 | 10.2 | 4.5 | 1.1 | 0.0 | -0.5 |
| Total memberships | 0.9 | 1.8 | 1.3 | 1.5 | 1.5 | 0.4 |
| Eamings (Basis Points) |  |  |  |  |  |  |
| Yield on total assets | 359 | 342 | 320 | 372 | 370 | 366 |
| Dividend/interest cost of assets | 73 | 71 | 80 | 87 | 86 | 83 |
| Fee \& other income | 133 | 139 | 153 | 170 | 167 | 178 |
| Operating expense | 297 | 301 | 325 | 345 | 332 | 326 |
| Loss Provisions | 64 | 37 | 36 | 38 | 35 | 36 |
| Net Income (ROA) | 61 | 72 | 32 | 72 | 84 | 98 |
| \%CUs with positive ROA | 81 | 75 | 73 | 83 | 84 | 84 |
| Capital Adequacy (\%) |  |  |  |  |  |  |
| Net worth/assets | 10.5 | 11.1 | 11.7 | 12.2 | 12.2 | 12.1 |
| \%CUs with NW > 7\% of a ssets | 96.8 | 96.2 | 98.1 | 99.0 | 98.1 | 98.1 |
| Asset Quality (\%) |  |  |  |  |  |  |
| Loan delinquency rate - Total loans | 0.58 | 0.57 | 0.69 | 0.78 | 0.67 | 0.65 |
| Total Consumer | 0.62 | 0.63 | 0.77 | 0.94 | 0.78 | 0.76 |
| Credit Cards | 1.01 | 0.60 | 0.65 | 0.65 | 0.58 | 0.55 |
| All Other Consumer | 0.58 | 0.64 | 0.78 | 0.96 | 0.79 | 0.78 |
| Total Mortgages | 0.54 | 0.45 | 0.54 | 0.51 | 0.49 | 0.45 |
| First Mortgages | 0.53 | 0.46 | 0.56 | 0.53 | 0.52 | 0.46 |
| All Other Mortgages | 0.60 | 0.37 | 0.40 | 0.38 | 0.33 | 0.37 |
| Total Commercial Loans | 0.98 | 0.36 | 0.55 | 0.74 | 0.89 | 0.70 |
| Commercial Ag Loans | 1.54 | 0.00 | 0.30 | 0.00 | 0.00 | 2.09 |
| All Other Commercial Loans | 0.96 | 0.36 | 0.55 | 0.75 | 0.90 | 0.69 |
| Net chargeoffs/average loans | 0.48 | 0.54 | 0.62 | 0.60 | 0.55 | 0.54 |
| Total Consumer | 0.99 | 0.83 | 0.95 | 0.88 | 0.85 | 0.83 |
| Credit Cards | 3.25 | 2.10 | 1.98 | 1.41 | 1.55 | 1.70 |
| All Other Consumer | 0.70 | 0.73 | 0.86 | 0.84 | 0.80 | 0.76 |
| Total Mortgages | 0.01 | 0.05 | 0.06 | 0.12 | 0.03 | 0.04 |
| First Mortgages | 0.01 | 0.05 | 0.04 | 0.13 | 0.03 | 0.04 |
| All Other Mortgages | -0.01 | 0.02 | 0.21 | 0.07 | 0.06 | 0.02 |
| Total Commercial Loans | 0.22 | 0.47 | 0.01 | -0.04 | -0.03 | -0.02 |
| Commercial Ag Loans | 0.04 | 0.00 | 0.00 | 0.00 | 0.00 | 2.86 |
| All Other Commercial Loans | 0.22 | 0.48 | 0.01 | -0.04 | -0.03 | -0.05 |
| Asset/ Liability Management |  |  |  |  |  |  |
| Loans/savings | 76.2 | 58.4 | 60.9 | 64.1 | 64.1 | 63.2 |

Ea mings \& net chargeoffs are annua lized quarterly results not sea sonally adjusted. Growth rates are not annualized. Delinquency rates are 60+day dollardelinquencies. Net chargeoffs are dollarchargeoffs net of recoveries. Totals include only credit unions that are released on the NCUA 5300 Call Report file.
*Prior to third quarter 2017, these were reported as member business loans. This change may cause fluctuations from prior cycles.
Source: NCUA and CUNA E\&S.

Bank Comparisons

|  | AL Credit Unions |  |  |  |  |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |

*Prior to third quarter 2017, these were reported as member business loans. This change may cause fluctuations from prior cycles.
Source: FDIC, NCUA and CUNA E\&S

## Credit Union and Bank Comparisons

Loan and Savings Growth Trends


## Credit Risk Trends



## Eamings Trends



## Liquidity Risk Trends



## Credit Risk Trends



## Solvenc y Trends



## Alabama Credit Union Financial Summary <br> Data as of June 2020

| Credit Union Name | State | \# of Mergers (Last 12mo) | Assets | Members | Branches | 12-Month <br> Asset <br> Growth | $\begin{aligned} & \text { 12-Month } \\ & \text { Loan } \\ & \text { Growth } \end{aligned}$ | 12-Month <br> Member <br> Growth | Networth/ Assets | Delinq Loans/ Loans | Net <br> Chg-offis/ <br> Avg Loans | ROA | Loans/ <br> Savings | Fixed Rate <br> 1st Mitgs. <br> Assets |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Redstone FCU | AL | 0 | \$6,103,882,248 | 536,723 | 35 | 16.8\% | 16.9\% | 20.7\% | 10.2\% | 0.40\% | 0.48\% | 0.55\% | 47.6\% | 10.4\% |
| APCO ECU | AL | 0 | \$3,215,266,264 | 71,692 | 15 | 8.0\% | -1.5\% | -0.5\% | 12.0\% | 0.49\% | 0.12\% | 0.75\% | 29.6\% | 18.3\% |
| Americ a's First FCU | AL | 1 | \$1,861,814,277 | 178,951 | 21 | 12.9\% | 2.5\% | 5.0\% | 10.7\% | 0.64\% | 0.28\% | 0.11\% | 78.9\% | 14.6\% |
| All in CU | AL | 0 | \$1,713,746,143 | 132,349 | 26 | 23.1\% | 13.6\% | 8.1\% | 11.3\% | 0.89\% | 1.12\% | 0.76\% | 78.4\% | 7.2\% |
| MAXCU | AL | 0 | \$1,629,264,199 | 114,935 | 18 | 14.4\% | 3.3\% | 3.6\% | 12.8\% | 0.75\% | 0.36\% | 0.65\% | 67.0\% | 21.3\% |
| Alabama CU | AL | 0 | \$1,082,538,767 | 98,034 | 32 | 17.4\% | 17.8\% | 8.9\% | 9.4\% | 0.38\% | 0.20\% | 0.45\% | 66.1\% | 27.1\% |
| Listerhill CU | AL | 0 | \$997,759,284 | 94,808 | 17 | 18.5\% | -0.3\% | 2.3\% | 9.2\% | 0.34\% | 0.63\% | 0.55\% | 71.9\% | 19.1\% |
| Avadian CU | AL | 0 | \$985,268,844 | 84,772 | 19 | 20.1\% | 3.2\% | 2.9\% | 9.6\% | 0.15\% | 0.24\% | 0.10\% | 69.4\% | 13.4\% |
| Family Security CU | AL | 0 | \$776,303,356 | 85,213 | 22 | 13.4\% | 1.2\% | 2.1\% | 14.6\% | 0.34\% | 0.19\% | 1.11\% | 63.5\% | 3.2\% |
| Alabama One CU | AL | 1 | \$716,904,876 | 64,031 | 13 | 12.8\% | 28.1\% | 5.5\% | 9.9\% | 0.49\% | 0.21\% | 0.47\% | 67.9\% | 28.6\% |
| Guardian CU | AL | 1 | \$650,152,577 | 72,329 | 15 | 27.5\% | 11.8\% | 6.3\% | 8.5\% | 0.68\% | 0.80\% | 0.45\% | 86.5\% | 11.1\% |
| Legacy Community FCU | AL | 0 | \$540,854,668 | 39,644 | 8 | 20.4\% | 9.9\% | 0.2\% | 13.2\% | 0.16\% | 0.25\% | -0.01\% | 69.4\% | 26.1\% |
| Five Starcu | AL | 0 | \$532,827,297 | 47,966 | 17 | 15.5\% | -0.5\% | 6.0\% | 11.9\% | 1.05\% | 0.63\% | 0.94\% | 58.9\% | 14.2\% |
| Fa mily Savings CU | AL | 1 | \$518,119,417 | 64,629 | 8 | 20.4\% | 8.4\% | 1.5\% | 10.7\% | 0.91\% | 0.52\% | 0.93\% | 79.8\% | 12.6\% |
| Alabama Teachers CU | AL | 0 | \$395,810,754 | 27,612 | 6 | 19.7\% | 8.7\% | 4.3\% | 11.2\% | 0.39\% | 0.09\% | 0.62\% | 79.9\% | 13.1\% |
| TVA Community Credit Union | AL | 0 | \$365,914,174 | 18,850 | 10 | 12.0\% | -2.2\% | 1.4\% | 14.6\% | 0.13\% | 0.07\% | 0.83\% | 37.4\% | 14.0\% |
| ASECU | AL | 0 | \$365,423,940 | 43,379 | 9 | 20.7\% | 1.0\% | 1.5\% | 9.9\% | 0.40\% | 0.75\% | 0.31\% | 61.9\% | 8.9\% |
| AOD FCU | AL | 0 | \$359,265,763 | 34,875 | 7 | 12.4\% | -1.1\% | 2.7\% | 13.0\% | 0.31\% | 0.40\% | 0.66\% | 55.9\% | 6.5\% |
| WinSouth CU | AL | 0 | \$298,325,156 | 33,135 | 8 | 10.8\% | -5.8\% | -1.7\% | 9.0\% | 0.41\% | 0.30\% | 0.30\% | 62.6\% | 19.1\% |
| Coosa PinesFCU | AL | 0 | \$283,027,515 | 23,336 | 5 | 12.8\% | 6.5\% | 2.9\% | 13.7\% | 0.40\% | 0.41\% | 0.99\% | 65.3\% | 23.6\% |
| New Horizons CU | AL | 0 | \$226,070,936 | 29,272 | 7 | 13.4\% | 6.1\% | -22.2\% | 8.5\% | 0.40\% | 0.34\% | 1.09\% | 62.3\% | 15.9\% |
| Fort McClellan CU | AL | 0 | \$223,788,564 | 22,283 | 6 | -1.6\% | -17.8\% | -11.5\% | 14.1\% | 0.45\% | 0.37\% | -0.03\% | 47.5\% | 8.8\% |
| Mutual Savings CU | AL | 0 | \$197,467,686 | 28,176 | 9 | 12.9\% | 1.5\% | -2.1\% | 8.9\% | 0.40\% | 0.20\% | -0.03\% | 69.6\% | 32.5\% |
| Aubum University CU | AL | 0 | \$194,832,027 | 17,170 | 3 | 9.8\% | 1.0\% | 0.6\% | 11.3\% | 0.23\% | 0.02\% | 0.20\% | 43.4\% | 19.9\% |
| Alabama Central CU | AL | 0 | \$171,468,217 | 17,427 | 9 | 17.2\% | 1.2\% | -2.3\% | 8.0\% | 0.92\% | 0.37\% | 0.23\% | 79.7\% | 18.0\% |
| ACIPCO FCU | AL | 0 | \$165,120,368 | 7,972 | 2 | 2.1\% | -3.4\% | 0.3\% | 15.4\% | 0.24\% | 0.14\% | 1.84\% | 86.8\% | 49.2\% |
| Heritage South CU | AL | 0 | \$162,756,077 | 14,050 | 5 | 23.6\% | 4.1\% | 5.6\% | 8.6\% | 0.95\% | 0.44\% | 0.37\% | 71.3\% | 11.7\% |
| eCO Cu | AL | 0 | \$160,735,626 | 15,723 | 6 | 10.1\% | 0.5\% | 1.5\% | 10.4\% | 0.26\% | 0.23\% | 0.60\% | 48.9\% | 18.4\% |
| Ala Trust CU | AL | 0 | \$154,541,201 | 11,930 | 6 | 11.1\% | 9.0\% | 1.1\% | 13.0\% | 2.20\% | 0.12\% | 0.55\% | 57.0\% | 9.6\% |
| RiverFall CU | AL | 0 | \$140,319,081 | 11,345 | 3 | 12.8\% | 18.5\% | 12.3\% | 14.0\% | 1.09\% | 0.21\% | 0.39\% | 64.6\% | 15.2\% |
| Naheola Credit Union | AL | 0 | \$139,479,013 | 9,738 | 4 | 28.1\% | 34.5\% | 11.2\% | 17.6\% | 0.75\% | 0.27\% | 0.92\% | 96.0\% | 33.1\% |
| Railroad Community CU | AL | 0 | \$110,365,667 | 5,034 | 1 | 3.1\% | -10.4\% | -2.1\% | 12.0\% | 0.30\% | -0.03\% | 0.10\% | 12.8\% | 0.0\% |
| North Alabama Educators CU | AL | 0 | \$109,663,798 | 10,862 | 4 | 12.8\% | 6.4\% | 2.5\% | 8.0\% | 0.82\% | 0.14\% | 0.40\% | 40.9\% | 7.3\% |
| Mobile Educators CU | AL | 0 | \$96,120,982 | 9,322 | 3 | 11.4\% | 5.0\% | -1.1\% | 10.4\% | 0.39\% | 0.08\% | 0.44\% | 15.7\% | 1.6\% |
| Valley CU | AL | 1 | \$84,080,746 | 5,758 | 6 | 11.6\% | -3.1\% | -10.8\% | 15.7\% | 0.62\% | 0.06\% | 0.15\% | 37.0\% | 14.1\% |
| J efferson Credit Union | AL | 0 | \$73,619,679 | 7,678 | 3 | 10.0\% | 0.6\% | 1.2\% | 9.7\% | 0.97\% | 0.62\% | 0.20\% | 59.4\% | 11.7\% |
| Four Seasons FCU | AL | 0 | \$70,703,096 | 8,860 | 2 | 22.2\% | -0.7\% | -0.7\% | 7.2\% | 1.27\% | 0.52\% | -0.06\% | 35.1\% | 0.8\% |
| Florence FCU | AL | 0 | \$60,606,005 | 3,626 | 3 | 12.5\% | 27.1\% | 3.4\% | 11.6\% | 0.55\% | 0.14\% | 0.68\% | 44.8\% | 14.8\% |
| Champion Community CU | AL | 0 | \$57,832,320 | 3,835 | 4 | 11.0\% | -8.8\% | 0.5\% | 10.7\% | 0.63\% | 0.02\% | 0.02\% | 52.2\% | 20.5\% |
| Mead Coated Board FCU | AL | 0 | \$57,181,216 | 1,574 | 1 | 8.4\% | -4.1\% | -0.1\% | 15.4\% | 1.27\% | 0.05\% | 0.68\% | 22.4\% | 0.0\% |
| Rocket City FCU | AL | 0 | \$56,158,566 | 4,908 | 2 | 10.4\% | 0.7\% | -0.1\% | 15.6\% | 0.33\% | 0.29\% | 0.13\% | 46.1\% | 3.5\% |
| University Of South ALFCU | AL | 0 | \$50,327,030 | 8,452 | 3 | 9.4\% | 9.9\% | -1.1\% | 10.5\% | 0.63\% | 0.17\% | 0.76\% | 41.0\% | 0.0\% |
| Alabama Rural Electric CU | AL | 0 | \$48,613,093 | 3,735 | 1 | 44.1\% | 1.1\% | 1.2\% | 5.2\% | 0.71\% | 0.04\% | -8.68\% | 61.8\% | 0.0\% |
| 1st Resource CU | AL | 0 | \$46,674,760 | 2,407 | 2 | 21.4\% | 25.4\% | 8.7\% | 9.7\% | 0.37\% | 0.28\% | 0.10\% | 79.2\% | 34.3\% |
| Gulf Coast FCU | AL | 0 | \$45,367,405 | 6,147 | 3 | 9.5\% | -14.6\% | 0.9\% | 12.6\% | 0.90\% | 0.45\% | -0.06\% | 42.4\% | 10.1\% |
| Tuscaloosa VA FCU | AL | 0 | \$42,677,271 | 3,341 | 2 | 5.5\% | 7.3\% | -4.5\% | 11.6\% | 7.06\% | -0.04\% | 0.68\% | 40.9\% | 20.0\% |
| Landmark CU | AL | 0 | \$42,426,761 | 3,158 | 3 | 5.4\% | -6.4\% | -2.0\% | 12.1\% | 0.86\% | -0.02\% | -1.22\% | 67.4\% | 22.0\% |
| Red Oak Credit Union | AL | 0 | \$36,706,704 | 4,499 | 1 | 16.6\% | -12.0\% | -5.7\% | 12.5\% | 6.30\% | 1.07\% | 0.43\% | 31.2\% | 4.3\% |
| Solutions First CU | AL | 0 | \$35,214,435 | 4,106 | 2 | 9.0\% | -4.9\% | 3.5\% | 8.6\% | 0.54\% | 0.04\% | 0.31\% | 53.4\% | 13.1\% |
| Social Sec unity CU | AL | 0 | \$34,030,547 | 3,564 | 1 | 7.8\% | -5.4\% | -0.8\% | 19.7\% | 1.57\% | 0.44\% | 0.78\% | 59.6\% | 17.0\% |
| Sycamore FCU | AL | 0 | \$32,526,222 | 2,045 | 1 | 34.4\% | 17.1\% | 7.6\% | 17.4\% | 1.66\% | 0.17\% | 2.01\% | 75.5\% | 34.7\% |
| Azalea City CU | AL | 0 | \$32,020,174 | 3,732 | 3 | 17.6\% | 0.0\% | 2.4\% | 12.4\% | 2.01\% | 1.53\% | 0.59\% | 66.3\% | 7.4\% |
| Lauderdale County Teachers CU | AL | 0 | \$31,286,038 | 2,486 | 1 | 8.4\% | 3.9\% | -1.5\% | 12.0\% | 0.06\% | 0.00\% | -0.03\% | 44.2\% | 21.5\% |
| WCU Credit Union | AL | 0 | \$29,743,706 | 3,501 | 2 | 11.0\% | 0.1\% | 1.2\% | 8.9\% | 0.01\% | 0.25\% | -0.24\% | 53.9\% | 10.5\% |
| Elec tric a I Workers 558 FCU | AL | 0 | \$28,150,257 | 2,628 | 1 | 12.7\% | 8.1\% | -2.0\% | 20.1\% | 0.00\% | 0.26\% | 0.98\% | 85.4\% | 0.0\% |
| Baldwin County FCU | AL | 0 | \$26,646,677 | 2,581 | 2 | 10.8\% | -9.2\% | -0.3\% | 11.2\% | 0.04\% | 0.18\% | 0.43\% | 44.7\% | 4.4\% |
| McIntosh Chemic al FCU | AL | 0 | \$25,635,403 | 2,362 | 1 | 8.0\% | 10.6\% | 4.2\% | 15.2\% | 0.89\% | -0.09\% | 0.52\% | 39.3\% | 3.6\% |

## Alabama Credit Union Financial Summary <br> Data as ofJune 2020

| Credit Union Name | State | \# of Mergers (last 12mo) | Assets | Members | Branches | 12-Month Asset Growth | $\begin{aligned} & \text { 12-Month } \\ & \text { Loan } \\ & \text { Growth } \\ & \hline \end{aligned}$ | 12-Month <br> Member <br> Growth | Networth/ Assets | Deling Loans/ Loans | Net <br> Chg-offis' <br> Avg Loans | ROA | Loans/ Savings | Fixed Pate <br> 1st Mitgs. <br> Assets |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| The Infimary FCU | AL | 0 | \$24,797,856 | 4,406 | 2 | 17.2\% | 3.8\% | 0.4\% | 14.5\% | 1.07\% | 0.48\% | -0.07\% | 49.6\% | 1.5\% |
| Brewton Mill FCU | AL | 0 | \$22,837,813 | 1,643 | 1 | -5.5\% | -6.3\% | 0.3\% | 8.3\% | 1.08\% | 0.18\% | 0.28\% | 69.6\% | 1.0\% |
| Health CU | AL | 0 | \$21,538,982 | 1,852 | 0 | 11.3\% | 15.8\% | 0.0\% | 23.5\% | 0.72\% | 0.15\% | 0.78\% | 48.4\% | 3.3\% |
| Mobile Govemment ECU | AL | 0 | \$21,050,493 | 816 | 2 | 3.3\% | -10.4\% | -6.4\% | 15.5\% | 1.57\% | -0.02\% | 0.17\% | 23.2\% | 9.3\% |
| Alabama RiverCU | AL | 0 | \$20,709,625 | 2,093 | 1 | 10.9\% | 3.1\% | -0.1\% | 10.5\% | 0.79\% | 0.14\% | -0.01\% | 33.2\% | 0.0\% |
| ANG FCU | AL | 0 | \$20,606,918 | 1,926 | 1 | 6.4\% | 4.7\% | -1.6\% | 8.7\% | 0.48\% | 0.20\% | 0.49\% | 43.3\% | 3.3\% |
| Chattahoochee FCU | AL | 0 | \$20,279,392 | 3,507 | 1 | 19.5\% | -2.2\% | 1.3\% | 11.5\% | 0.07\% | 0.07\% | 0.44\% | 56.2\% | 1.1\% |
| City CU | AL | 0 | \$18,789,686 | 1,864 | 1 | 5.6\% | 3.8\% | -3.1\% | 21.8\% | 0.04\% | 0.25\% | 0.57\% | 59.8\% | 3.5\% |
| Railway ECU | AL | 0 | \$18,270,381 | 1,540 | 1 | 5.0\% | -10.6\% | -1.7\% | 22.3\% | 0.11\% | -0.07\% | 0.07\% | 48.0\% | 16.9\% |
| Federal ECU | AL | 0 | \$18,235,544 | 1,655 | 0 | 0.6\% | 1.7\% | 3.3\% | 18.4\% | 1.53\% | 0.37\% | 0.43\% | 58.8\% | 8.0\% |
| Covington School FCU | AL | 0 | \$17,547,117 | 1,590 | 0 | 4.3\% | 0.3\% | -0.4\% | 37.4\% | 0.96\% | 0.75\% | 1.14\% | 81.0\% | 0.0\% |
| East Alabama Community FCU | AL | 0 | \$17,020,164 | 3,717 | 1 | 12.6\% | -8.1\% | -2.8\% | 15.4\% | 0.83\% | 0.39\% | 0.04\% | 39.7\% | 0.0\% |
| Alabama Law Enforcement CU | AL | 0 | \$16,649,489 | 2,028 | 1 | 10.9\% | 2.3\% | 4.9\% | 11.6\% | 1.23\% | 2.71\% | -0.77\% | 71.1\% | 0.0\% |
| Northeast Alabama Postal FCU | AL | 0 | \$15,330,975 | 1,224 | 1 | 7.4\% | 2.7\% | 3.7\% | 17.1\% | 0.77\% | 0.16\% | 0.41\% | 77.1\% | 26.5\% |
| Fedmont FCU | AL | 0 | \$13,677,513 | 1,375 | 1 | 8.4\% | -8.6\% | -2.4\% | 11.6\% | 1.42\% | 1.13\% | -0.51\% | 33.1\% | 0.0\% |
| Phenix Pride FCU | AL | 0 | \$13,660,311 | 2,030 | 1 | 19.9\% | 2.3\% | 2.3\% | 10.5\% | 1.31\% | 2.81\% | 1.86\% | 70.5\% | 1.1\% |
| Mobile Postal ECU | AL | 0 | \$12,569,415 | 1,818 | 1 | 8.7\% | 1.9\% | 2.1\% | 16.4\% | 1.90\% | 0.27\% | 1.18\% | 83.4\% | 0.0\% |
| Opp-MicolasCU | AL | 0 | \$12,145,876 | 1,788 | 1 | -2.5\% | -10.0\% | -3.6\% | 26.3\% | 0.57\% | -0.17\% | -0.65\% | 37.7\% | 14.8\% |
| Tusc aloosa County CU | AL | 0 | \$11,500,222 | 1,398 | 2 | 17.5\% | 2.7\% | -0.8\% | 6.3\% | 0.92\% | 0.42\% | -1.07\% | 66.3\% | 4.7\% |
| L\&N Empl CU | AL | 0 | \$9,633,353 | 1,542 | 2 | 9.2\% | -12.4\% | 2.4\% | 20.7\% | 0.76\% | 0.11\% | 0.02\% | 66.8\% | 5.9\% |
| Tuskegee FCU | AL | 0 | \$9,490,565 | 2,253 | 1 | 19.5\% | -0.7\% | 0.0\% | 5.2\% | 0.96\% | 0.36\% | 0.64\% | 43.2\% | 14.0\% |
| Birmingham City CU | AL | 0 | \$9,415,115 | 2,208 | 0 | 5.9\% | -1.4\% | 2.7\% | 16.2\% | 1.76\% | 1.75\% | 0.60\% | 88.2\% | 3.5\% |
| Blue Flame CU | AL | 0 | \$8,014,556 | 842 | 1 | 0.2\% | -0.7\% | 3.6\% | 14.8\% | 0.00\% | 0.72\% | -0.68\% | 68.1\% | 0.0\% |
| Marvel City FCU | AL | 0 | \$7,408,185 | 969 | 1 | 3.4\% | -7.3\% | -4.7\% | 16.5\% | 0.57\% | 1.26\% | 0.04\% | 42.1\% | 0.0\% |
| Pike Teachers CU | AL | 0 | \$7,379,511 | 1,854 | 1 | 0.4\% | -18.8\% | -2.2\% | 14.1\% | 10.35\% | 0.67\% | -0.68\% | 24.8\% | 0.0\% |
| Chem Family CU | AL | 0 | \$7,030,120 | 252 | 1 | 2.9\% | -0.8\% | -3.1\% | 16.6\% | 1.04\% | 0.00\% | 1.05\% | 14.5\% | 1.9\% |
| Alabama Postal CU | AL | 0 | \$6,720,162 | 845 | 0 | 0.0\% | -3.2\% | 4.2\% | 34.2\% | 4.25\% | -0.24\% | 1.01\% | 52.2\% | 0.0\% |
| FiremansCU | AL | 0 | \$6,498,804 | 892 | 0 | 6.5\% | -10.2\% | -0.4\% | 32.5\% | 2.56\% | 0.24\% | 2.42\% | 72.8\% | 0.0\% |
| Montgomery VA FCU | AL | 0 | \$6,123,180 | 1,032 | 1 | 4.4\% | 11.1\% | -4.2\% | 17.5\% | 0.34\% | 0.40\% | -1.20\% | 43.5\% | 0.0\% |
| Progressive FCU | AL | 0 | \$5,823,838 | 686 | 1 | 3.6\% | -3.7\% | 4.1\% | 19.3\% | 1.46\% | 0.00\% | -0.64\% | 40.5\% | 0.6\% |
| TVH FCU | AL | 0 | \$5,121,017 | 682 | 1 | 3.6\% | -7.5\% | 0.0\% | 22.4\% | 1.86\% | 4.11\% | -4.71\% | 69.4\% | 0.0\% |
| Chemco CU | AL | 0 | \$4,968,547 | 376 | 1 | 1.5\% | 10.0\% | -6.2\% | 16.6\% | 0.00\% | -0.09\% | 0.39\% | 74.3\% | 0.3\% |
| Sixth Avenue Baptist FCU | AL | 0 | \$4,675,461 | 912 | 1 | 7.6\% | 2.5\% | 1.6\% | 8.2\% | 7.46\% | -0.21\% | 0.63\% | 62.0\% | 7.2\% |
| SRI EFCU | AL | 0 | \$4,658,586 | 246 | 1 | -6.0\% | 20.6\% | -7.5\% | 31.8\% | 0.00\% | -0.01\% | 0.46\% | 16.5\% | 4.8\% |
| Brassies CU | AL | 0 | \$3,506,910 | 474 | 1 | -7.7\% | -12.5\% | -12.4\% | 14.9\% | 4.63\% | 0.67\% | -8.55\% | 63.1\% | 9.7\% |
| Andalusia Mills Empl Credit Assoc FCU | AL | 0 | \$3,236,030 | 1,020 | 1 | 8.6\% | -6.3\% | -3.3\% | 20.8\% | 1.02\% | -0.58\% | -1.04\% | 22.7\% | 0.0\% |
| US Pipe Bessemer EFCU | AL | 0 | \$2,970,872 | 478 | 1 | 7.5\% | 20.3\% | -1.4\% | 27.3\% | 9.65\% | -0.41\% | 0.35\% | 47.4\% | 0.0\% |
| Postal ECU | AL | 0 | \$2,951,436 | 267 | 1 | -3.6\% | -16.6\% | -14.1\% | 14.2\% | 0.78\% | 0.00\% | 1.15\% | 38.0\% | 2.6\% |
| Councill FCU | AL | 0 | \$2,899,315 | 547 | 1 | 3.7\% | -9.2\% | -4.0\% | 19.4\% | 8.93\% | 1.04\% | 0.08\% | 39.9\% | 0.0\% |
| Nucor EFCU | AL | 0 | \$2,851,672 | 318 | 1 | 1.4\% | 2.7\% | -2.5\% | 23.8\% | 0.00\% | -0.03\% | 0.03\% | 64.7\% | 0.0\% |
| North Alabama Papermakers FCU | AL | 0 | \$2,677,981 | 387 | 1 | 4.6\% | 23.5\% | -0.8\% | 18.8\% | 0.00\% | 0.00\% | 0.75\% | 71.4\% | 0.0\% |
| Clarke Community FCU | AL | 0 | \$2,616,918 | 706 | 1 | -7.7\% | -4.2\% | 1.9\% | 27.8\% | 0.62\% | 1.99\% | -2.24\% | 84.0\% | 0.0\% |
| O'Neal Credit Union | AL | 0 | \$2,501,313 | 620 | 1 | 1.8\% | -2.3\% | -8.8\% | 25.8\% | 0.39\% | 0.42\% | 0.35\% | 82.9\% | 0.0\% |
| Dixie Craft ECU | AL | 0 | \$1,744,929 | 581 | 1 | -2.8\% | -37.4\% | 12.4\% | 16.8\% | 9.64\% | 5.18\% | -1.52\% | 25.9\% | 0.0\% |
| New Pilgrim FCU | AL | 0 | \$1,525,178 | 557 | 1 | 2.2\% | 3.5\% | 10.3\% | 5.1\% | 1.33\% | 0.15\% | -6.61\% | 43.9\% | 0.0\% |
| Fogce FCU | AL | 0 | \$1,468,772 | 789 | 1 | 6.3\% | -24.1\% | 3.1\% | 22.0\% | 0.79\% | 0.37\% | -0.29\% | 27.3\% | 0.0\% |
| NRS Community Development FCU | AL | 0 | \$1,134,938 | 641 | 1 | 36.1\% | 37.8\% | 13.5\% | 8.5\% | 4.84\% | 0.10\% | 2.37\% | 64.8\% | 2.9\% |
| Demopolis FCU | AL | 0 | \$840,454 | 634 | 1 | 9.3\% | -12.0\% | -3.5\% | 8.2\% | 7.65\% | 0.16\% | 0.24\% | 52.3\% | 0.0\% |
| Medians |  |  | \$31,286,038 | 3,158 | 1 | 10.0\% | 1.0\% | 0.4\% | 12.8\% | 0.75\% | 0.24\% | 0.39\% | 58.8\% | 6.5\% |
|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| By Asset Size |  |  | mber of Insts. |  |  |  |  |  |  |  |  |  |  |  |
| \$5 million and less |  |  | 17 | 557 | 1 | 1.5\% | 0.3\% | -0.7\% | 19.2\% | 3.01\% | 0.36\% | -0.78\% | 52.8\% | 2.2\% |
| \$5 to \$10 million |  |  | 12 | 931 | 1 | 5.2\% | -5.0\% | 0.3\% | 18.4\% | 1.71\% | 0.78\% | -0.04\% | 52.6\% | 2.7\% |
| \$10 to \$20 million |  |  | 12 | 1,722 | 1 | 7.6\% | -0.6\% | -0.2\% | 18.5\% | 0.99\% | 0.76\% | 0.24\% | 60.3\% | 6.3\% |
| \$20 to \$50 million |  |  | 22 | 2,893 | 1 | 13.1\% | 1.7\% | 0.2\% | 12.4\% | 1.24\% | 0.27\% | -0.24\% | 54.3\% | 11.6\% |
| \$50 to \$100 million |  |  | 9 | 5,758 | 3 | 11.9\% | 1.8\% | -1.3\% | 11.7\% | 0.74\% | 0.23\% | 0.32\% | 38.2\% | 7.5\% |

## Alabama Credit Union Financial Summary

Data as of J une 2020

| Credit Union Name | State | \# of <br> Mergers <br> (Last 12mo) | Assets | Members | Branches | 12-Month <br> Asset <br> Growth | 12-Month Loan Growth | 12-Month <br> Member <br> Growth | Networth/ Assets | Delinq Loans/ Loans | Net <br> Chg-offis' <br> Avg Loans | ROA | Loans/ Savings | Fixed Rate 1st Mitgs. Assets |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| \$100 to \$250 million |  |  | 13 | 14,050 | 5 | 11.1\% | 3.5\% | -4.1\% | 11.4\% | 0.69\% | 0.24\% | 0.51\% | 60.8\% | 19.0\% |
| \$250 million+ |  |  | 20 | 68,161 | 15 | 15.7\% | 8.0\% | 8.3\% | 11.0\% | 0.52\% | 0.42\% | 0.56\% | 59.0\% | 14.7\% |


[^0]:    Ea mings, net chargeoffs, a nd bankruptc ies are year-to-date numbers annualized. Due to signific ant seasonal variation, balance sheet growth rates are for the trailing 12 months. US Totals include only credit unions that are released on the NCUA 5300 Call Report file.
    Source: NCUA and CUNA E\&S.

[^1]:    Eamings, net chargeoffs, and bankruptcies are year-to-date numbers annualized. Due to signific ant sea sonal variation, balance sheet growth rates are for the

[^2]:    Ea mings, net chargeoffs, and bankruptcies are year-to-date numbers annualized. Due to signific ant seasonal variation, balance sheet growth rates are for the trailing 12 months. USTotals include only credit unions that are released on the NCUA 5300 Call Report file.
    Source: NCUA and CUNA E\&S.

[^3]:    Current period flow statistics are trailing four quarters.

[^4]:    Current period flow statistics are trailing four quarters.

